FORM 8-K

Current Report Pursuant
to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported) May 8, 1998

CONSUMER PORTFOLIO SERVICES, INC.
(Exact Name of Registrant as Specified in its Charter)

California
(State or Other Jurisdiction of Incorporation)

333-49945
(Commission File Number)
33-0459135
(I.R.S. Employer Identification No.)

2 Ada, Irvine, California 92618
(Address of Principal Executive Offices) (Zip Code)
(714) 753-6800
(Registrant's Telephone Number, Including Area Code)
(Former Name or Former Address, if Changed Since Last Report)

Item 5. Other Events.
The Registrant is filing final forms of the exhibits listed in Item 7(c) below.

Item 7. Financial Statements and Exhibits.
(c) Exhibits.

## Exhibit

No. Document Description
20.1

Computational Material

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONSUMER PORTFOLIO SERVICES, INC.,
as Originator of the Trust (Registrant)

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By: /s/ Jeffrey P. Fritz
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Jeffrey P. Fritz
Senior Vice President

## INDEX TO EXHIBITS

## Exhibit No. <br> Document Description

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20.1
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Computational Material

Sequential Page No.

CPS Auto Grantor Trust 1998-2<br>$\$ 200,490,176$ of Class A Certificates<br>Underwritten by<br>First Union Capital Markets, a Division of Wheat First Securities, Inc.<br>Preliminary Background Information

This information does not constitute either an offer to sell or a solicitation of an offer to buy any of the securities referred to herein. Offers to sell and solicitations of offers to buy securities are made only by, and this information must be read in conjunction with, the final prospectus supplement and the related prospectus (the "Offering Document"). Information contained herein does not purport to be complete and is subject to the same qualifications and assumptions, and should be considered by investors only in the light of the same warnings, lack of assurances and representations and other precautionary matters, as disclosed in the Offering Document. Information regarding the underlying assets has been provided by the issuer of the securities or an affiliate thereof and has not been independently verified by the underwriter or its respective affiliates. The analyses contained herein have been prepared and disseminated exclusively by the underwriter and the contents and accuracy thereof have not been reviewed by the issuer nor is the issuer or any affiliate thereof responsible for the accuracy thereof. This information was prepared on the basis of certain assumptions (including, in certain case assumptions specified by the recipient hereof) regarding payments, interest rates, weighted average lives and weighted average loan age, loss and other matters, including, but not limited to, the assumptions described in the offering Document. Different assumptions could yield substantially different results. Neither the underwriter, nor any of its affiliates, makes any representation or warranty as to the actual rate or timing of payments on any of the underlying assets or the payments or yield on the securities. This information supersedes any prior versions hereof and will be deemed to be superseded by any subsequent versions (including, with respect to any description of the securities or the underlying assets, the information contained in the Offering Document and any other information subsequently filed with the Securities and Exchange Commission).

## I. TRANSACTION HIGHLIGHTS

Summary of Offering

Issuer:
CPS Auto Grantor Trust 1998-2
Seller:
Underwriter:

Principal Amount:
Expected Rating (Moody's/S\&P):
Certificate Percentage:

CPS Receivables Corp.
First Union Capital Markets, a division of Wheat First Securities, Inc. ("First Union Capital Markets")
\$200, 490, 176. 03
Aaa/AAA
The "Class A Percentage" as of any date of determination will be $95 \%$. The "Class B Percentage" as of any date of determination will be 5\%.

Pass-Through Rate:

Price:
Pricing Prepayment Speed:
Projected Weighted Average Life/ Average Life to Call:

Distribution Dates:

Trust:

Originators:

Interest will accrue on the Class A Certificate Balance at a rate of [ ]\% per annum, calculated on the basis of a 360-day year consisting of twelve 30-day months.

## [ ]

1.5 ABS
$1.91 \mathrm{yrs} . / 1.86 \mathrm{yrs}$.
The 15th day of each month commencing June 15, 1998

CPS Auto Grantor Trust 1998-2 (the "Trust") to be formed pursuant to the Pooling and Servicing Agreement, dated as of May 1, 1998 among the Seller, the Servicer and the Trustee and Standby Servicer (the "Agreement").

Consumer Portfolio Services, Inc. ("CPS"), a California corporation, Samco Acceptance Corp. ("Samco"), a Delaware corporation, and Linc Acceptance Company LLC ("Linc"; Samco and Linc are each an "Affiliated Originator" and are, together, the "Affiliated Originators"), a Delaware limited liability company (each, in such capacity, an "Originator" and, together, the "Originators"). CPS holds an 80\% ownership interest in each of Samco and Linc.

Consumer Portfolio Services, Inc. ("CPS" or, in its capacity as the servicer, the "Servicer").

Trustee and Standby Servicer:

Certificate Insurer:

Closing Date:

Description of the Securities Offered:

Norwest Bank Minnesota, National Association, a national banking association ("Norwest" and in its capacity as trustee, the "Trustee" and in its capacity as standby servicer, the "Standby Servicer"), located at Sixth Street and Marquette Avenue, Minneapolis, Minnesota 55479-1054.

Financial Security Assurance Inc., a financial guaranty insurance company incorporated under the laws of the State of New York (the "Certificate Insurer").

On or about May 18, 1998 (the "Closing Date").

The Certificates consist of two classes, entitled [ ]\% Asset-Backed Certificates, Class A (the "Class A Certificates") and [ ]\% Asset-Backed Certificates, Class B (the "Class B Certificates" and, together with the Class A Certificates, the "Certificates"). Each Certificate will evidence beneficial ownership of an undivided interest in the Trust. The Class A Certificates will evidence, in the aggregate, beneficial ownership of an undivided interest in the Trust Assets equal to the Class A Percentage of the Trust Assets, but not including any interest received by the Trust in excess of the Class A Pass-Through Rate. The Class B Certificates will evidence, in the aggregate, beneficial ownership of an undivided interest in the Trust Assets equal to the Class B Percentage of the Trust Assets, but not including any interest received by the Trust in excess of the Class B Pass-Through Rate.

The "Class A Percentage" as of any date of determination will be $95 \%$. The "Class B Percentage" as of any date of determination will be 5\%.

The rights of the Class B Certificates to receive distributions will be subordinated to the rights of the Class A Certificates and the Certificate Insurer to the extent described herein.

The Class A Certificates will be offered for purchase in denominations of \$1,000 and in integral multiples thereof.

Trust Assets: The property of the Trust (the "Trust Assets") will include (i) a pool of retail installment sale contracts (collectively, the "Receivables") secured by the new and used automobiles, light trucks, vans and minivans financed thereby (the "Financed Vehicles"), (ii) with respect to Rule of 78's Receivables, all payments due thereon after May 1, 1998 (the "Cutoff Date"), and, with respect to Simple Interest Receivables, all payments received thereunder after the Cutoff Date, (iii) security interests in the Financed Vehicles, (iv) certain bank accounts and the proceeds thereof, (v) the right of the Seller to receive proceeds from claims under, or refunds of unearned premiums from, certain insurance policies and extended service contracts, (vi) all right, title and interest of the Seller in and to the Purchase Agreements (as defined below), (vii) the Policy issued by the Certificate Insurer with respect to the Class $A$ Certificates, and (viii) certain other property, as more fully described herein. The Receivables will be purchased by the Seller from CPS, Samco or Linc pursuant to the Purchase Agreements on or prior to the Closing Date. The Receivables arise from loans originated by automobile dealers, independent finance companies ("IFCs") or Deposit Institutions for assignment to CPS, Samco or Linc pursuant to CPS's auto loan programs.

As of the Cutoff Date, the aggregate outstanding principal balance of the Receivables was \$211,042,291 (the "Original Pool Balance"). On the Closing Date, the Seller will purchase the Receivables from CPS, Samco and Linc pursuant to three purchase agreements, each dated as of May 1, 1998 (the "CPS Purchase Agreement", "Samco Purchase Agreement" and "Linc Purchase Agreement", respectively, and each, a "Purchase Agreement" and, together, the "Purchase Agreements"), each between the respective Originator and the Seller. The Receivables sold by CPS, Samco and Linc (the "CPS Receivables", "Samco Receivables" and "Linc Receivables", respectively) will represent approximately 92.12\%, 5.53\% and 2.35\%, respectively, of the Pool Balance as of the Cutoff Date. The Trust, in turn, will purchase the Receivables on the Closing Date from the Seller, and the Servicer will agree to service the Receivables, pursuant to the Pooling and Servicing Agreement. The Receivables consist of retail installment sale contracts secured by new and used automobiles, light trucks, vans and minivans including, with respect to Rule of 78's Receivables, the rights to all payments due with respect to such Receivables after the Cutoff Date, and, with respect to Simple Interest Receivables, the rights to all payments received with respect to such

Class A Certificate Balance:

Class A Pass-Through Rate:

Class B Certificate Balance:

Receivables after the Cutoff Date. As of the Cutoff Date, approximately $91.08 \%$ of the aggregate principal balance of the Receivables represented financing of used vehicles. The Receivables arise from loans originated by automobile dealers, independent finance companies ("IFCs") or Deposit Institutions for assignment to CPS, Samco or Linc pursuant to CPS's auto loan programs. The auto loan programs target automobile purchasers with marginal credit ratings who are generally unable to obtain credit from banks or other low-risk lenders. The Receivables have been selected from the contracts owned by the Originators based on the criteria specified in the Agreement.

Each Receivable is a Rule of 78's Receivable or a Simple Interest Receivable. As of the Cutoff Date, the weighted average annual percentage rate (the "APR") of the Receivables was approximately 20.45\%, the weighted average remaining term to maturity of the Receivables was approximately 56.35 months and the weighted average original term to maturity of the Receivables was approximately 57.46 months. As of the Cutoff Date, no Receivable had a scheduled maturity later than May 2003.

The "Class A Certificate Balance" will equal, initially, the Class A Percentage of the Original Pool Balance as of the close of business on the Cutoff Date, and thereafter will equal the initial Class A Certificate Balance reduced by all principal distributions on the Class A Certificates.

Interest will accrue on the Class $A$ Certificate Balance at a rate of [ ]\% per annum, calculated on the basis of a 360-day year consisting of twelve 30 -day months (the "Class A Pass-Through Rate").

The "Class B Certificate Balance" will equal, initially, the Class B Percentage of the Original Pool Balance as of the close of business on the Cutoff Date, and thereafter will equal the initial Class B Certificate Balance reduced by all principal distributions on the Class B Certificates.

Interest will accrue on the principal balance of the Class B Certificates outstanding from time to time at a rate of [ ]\% per annum, calculated on the basis of a 360-day year consisting of twelve 30-day months (the "Class B Pass-Through Rate").

On the 15th of each month (or the next following Business Day) beginning June 15, 1998 (each, a "Distribution Date"), the

Trustee will, to the extent there are funds available from the sources described herein, pass-through and (i) distribute pro rata to the holders of record of the Class $A$ Certificates (the "Class A Certificateholders") as of the related Record Date thirty (30) days' of interest at the Class A Pass-Through Rate on the Class A Certificate Balance as of the close of business on the last day of the related Collection Period and (ii) distribute pro rata to the holders of record of the Class $B$ Certificates (the "Class B Certificateholders") as of the related Record Date thirty (30) days' of interest at the Class B Pass-Through Rate on the Class B Certificate Balance as of the close of business on the last day of the related Collection Period. The final scheduled Distribution Date on the Certificates will be the November 2003 Distribution Date (the "Final Scheduled Distribution Date").

On each Distribution Date, the Trustee will, to the extent that there are funds available from the sources described herein, distribute to
(a) the Class A Certificateholders as of the related Record Date an amount equal to the Class A Percentage of the Principal Distributable Amount and (b) the Class B Certificateholders as of the related Record Date an amount equal to the Class $B$ Percentage of the Principal Distributable Amount. The "Principal Distributable Amount" for a Distribution Date shall equal the sum of (a) the principal portion of all Scheduled Payments due and received during the preceding Collection Period on Rule of 78's Receivables and all payments of principal received on Simple Interest Receivables during the preceding Collection Period; (b) the principal portion of all prepayments in full (including prepayments in full resulting from collections with respect to a Receivable received during the preceding Collection Period plus any amounts applied from the Payahead Account with respect to such Receivable) (without duplication of amounts included in (a) above and (d) below); (c) the portion of the Purchase Amount allocable to principal of each Receivable that was repurchased by CPS or purchased by the Servicer as of the last day of the related Collection Period (without duplication of the amounts referred to in (a) and (b) above); (d) the Principal Balance of each Receivable that first became a Liquidated Receivable during the preceding Collection Period (without duplication of the amounts included in (a) and (b) above); and (e) the aggregate amount of Cram Down Losses that shall have occurred during the preceding Collection Period (without duplication of amounts included in (a) through (d) above). In
addition, on the Final Scheduled Distribution Date, the principal required to be distributed to the Class A Certificateholders will equal the then outstanding Class A Certificate Balance and the principal required to be distributed to the Class $B$ Certificateholders will equal the then outstanding Class B Certificate Balance.

A "Collection Period" with respect to a Distribution Date will be the calendar month preceding the month in which such Distribution Date.
"Scheduled Payments means, for any Collection Period, for any Receivable, the amount indicated in such Receivables as required to be paid by the obligor thereunder in such Collection Period (without giving effect to deferments of payments granted to obligors by the Services pursuant to the Agreement or any rescheduling of payments in any insolvency or similar proceedings).

On each Distribution Date, the Trustee shall make the following distributions in the Following order of priority:
(i) to the Servicer, the Servicing Fee and all unpaid Servicing Fees; provided, however, that as long as CPS is the Servicer and Norwest, is the Standby Servicer, the Trustee will first pay to the Standby Servicer out of the Servicing Fee otherwise payable to CPS an amount equal to the Standby Fee;
(ii) in the event the Standby Servicer becomes the successor Servicer, to the Standby Servicer, reasonable transition expenses (up to a maximum of $\$ 50,000$ ) incurred in becoming successor Servicer;
(iii) to the Trustee, the Trustee Fee, to the extent not previously paid by the Servicer, and other reasonable expenses of the Trustee;
(iv) to the Collateral Agent all fees, to the extent not previously paid by the Servicer, and expenses payable to the Collateral Agent with respect to such Distribution Date;
(v) to the Class A Certificateholders, the Class A Interest Distributable Amount and any Class A Interest Carryover Shortfall, plus interest on such Class A Interest Carryover

Shortfall, to the extent permitted by law, at the Class A Pass-Through Rate through the current Distribution Date;
(vi) to the Class B Certificateholders, the Class B Interest Distributable Amount and any Class $B$ Interest Carryover Shortfall, plus interest on such Class B Interest Carryover Shortfall, to the extent permitted by law, at the Class B Pass-Through Rate through the current Distribution Date;
(vii) to the Class A Certificateholders, the Class A Principal Distributable Amount and any Class A Principal Carryover Shortfall;
(viii) to the Certificate Insurer, any amounts due to the Certificate Insurer under the terms of the Agreement and under the Insurance Agreement;
(ix) in the event any person other than the Standby Servicer becomes the Servicer, to such successor Servicer, reasonable transition expenses (up to a maximum of \$50,000) incurred in becoming successor Servicer;
(x) to the Class B Certificateholders, the Class B Principal Distributable Amount and any Class B Principal Carryover Shortfall; and
(xi) to the Collateral Agent, for deposit into the Spread Account, the remaining Total Distribution Amount, if any.

The Seller has agreed to cause the Spread Account to be established with the Collateral Agent for the benefit of the Certificate Insurer and the Trustee on behalf of the Class A Certificateholders. Any portion of the Total Distribution Amount remaining on any Distribution Date after payment of all fees and expenses due on such date to the Servicer, the Standby Servicer, the Trustee, the Collateral Agent, the Certificate Insurer, any successor Servicer and all principal and interest payments due to the Certificateholders on such Distribution Date, will be deposited in the Spread Account and held by the Collateral Agent for the benefit of the Trustee, on behalf of the Class A Certificateholders, and the Certificate Insurer. The Collateral Agent will not hold for the benefit of the Class B Certificateholders the amounts on deposit in the Spread Account on any Distribution Date, which (after all payments required to be made on such date have been made) are in excess of the

Distribution and Record Dates:
requisite amount determined from time to time in accordance with certain portfolio performance tests agreed upon by the Certificate Insurer and the Seller as a condition to the issuance of the Policy (such requisite amount, the "Requisite Amount"). If on any Distribution Date, the Total Distribution Amount is insufficient (taking into account the application of the Total Distribution Amount to the payment of the Class $B$ Interest Distributable Amount and any Class B Interest Carryover Shortfall) to pay all distributions required to be made on such day pursuant to priorities (i), (ii), (iii), (iv), (v), (vii), (viii) and (ix) referred to above in "Priority of Payments", amounts on deposit in the Spread Account will be applied to pay the amounts due on such Distribution Date pursuant to such priorities (i), (ii), (iii), (iv), (v), (vii), (viii) and (ix).

Distributions of interest on the Class B Certificates will be subordinated in priority of payment to interest due on the Class A Certificates. Distributions of principal on the Class B Certificates will be subordinated in priority of payment to interest and principal due on the Class A Certificates. Accordingly, the Class A Certificates will receive the benefit of amounts otherwise due on the Class $B$ Certificates as credit enhancement. Funds otherwise available to pay interest on the Class B Certificates will be applied first to the payment of any amounts due on the Class A Certificates on account of the Class A Interest Distributable Amount and any Class A Interest Carryover Shortfall before any portion thereof is paid to the Class B Certificateholders and funds otherwise available to pay principal of the Class B Certificates will be applied first to the payment of the Class $A$ Interest Distributable Amount, any Class A Interest Carryover Shortfall, the Class A Principal Distributable Amount and any Class A Principal Carryover Shortfall before any portion thereof is paid to the Class B Certificateholders.

A "Distribution Date" will be the 15th day of each month (or if such 15 th day is not a business day, the next following business day) commencing June 15, 1998. The record date applicable to each Distribution Date (each, a "Record Date") will be the 10th day of the calendar month in which such Distribution Date occurs.

Purchases of Certain Receivables:

The Policy:

Servicing:

CPS has made certain representations and warranties relating to the Receivables (including the Samco Receivables and the Linc Receivables) to the Seller in the CPS Purchase Agreement, and the Seller has made such representations and warranties for the benefit of the Trust and the Certificate Insurer in the Agreement. The Trustee, as acknowledged assignee of the repurchase obligations of CPS under the Purchase Agreement, will be entitled to require CPS to repurchase any Receivable (including any Samco Receivable or Linc Receivable) if such Receivable is materially adversely affected by a breach of any representation or warranty made by CPS with respect to the Receivable and such breach has not been cured within the applicable cure period following discovery by the Seller or CPS or notice to the Seller and CPS.

The Servicer will be obligated to repurchase any Receivable if, among other things, it extends the date for final payment by the Obligor of such Receivable beyond the last day of the penultimate Collection Period preceding the Final Scheduled Distribution Date or fails to maintain a perfected security interest in the Financed Vehicle.

On the Closing Date, the Insurer will issue the Policy to the Trustee for the benefit of the Class A Certificateholders (the "Policy"). Pursuant to the Policy, the Insurer will unconditionally and irrevocably guarantee to the Class A Certificateholders payment of the Class A Certificateholders' Interest Distributable Amount and the Class A Certificateholders' Principal Distributable Amount (collectively, the "Class A Guaranteed Distribution Amount") on each Distribution Date. The Class B Certificates do not have the benefit of the Policy.

The Servicer will be responsible for servicing, managing and making collections on the Receivables. On or prior to the next billing period after the Cutoff Date, the Servicer will notify each Obligor to make payments with respect to the Receivables after the Cutoff Date directly to a post office box in the name of the Trustee for the benefit of the Certificateholders and the Certificate Insurer (the "Post Office Box"). On each Business Day, Bank of America National Trust and Savings Association, as the lock-box processor (the "Lock-Box Processor"), will transfer any such payments received in the Post Office Box to a
segregated lock-box account at Bank of America (the "Lock-Box Bank"), in the name of the Seller for the benefit of the Certificateholders and the Certificate Insurer (the "Lock-Box Account"). Within two Business Days of receipt of funds into the Lock-Box Account, the Servicer is required to direct the Lock-Box Bank to effect a transfer of funds from the Lock-Box Account to one or more accounts established with the Trustee.

If an Event of Default occurs and remains unremedied, (1) provided no Certificate Insurer Default has occurred and is continuing, then the Certificate Insurer in its sole and absolute discretion, or (2) if a Certificate Insurer Default shall have occurred and be continuing, then the Trustee or the holders of Class A Certificates evidencing not less than $25 \%$ of the Class $A$ Certificate Balance, may terminate the rights and obligations of the Servicer under the Agreement. If such event occurs when CPS is the Servicer, or, if CPS resigns as Servicer or is terminated as Servicer by the Certificate Insurer, Norwest (in such capacity, the "Standby Servicer"), has agreed to serve as successor Servicer under the Agreement pursuant to a Servicing Assumption Agreement dated as of May 1, 1998 among CPS, the Standby Servicer and the Trustee (the "Servicing Assumption Agreement"). The Standby Servicer will receive a portion of the Servicing Fee (the "Standby Fee") for agreeing to stand by as successor Servicer and for performing other functions. If the Standby Servicer or any other entity serving at the time as Standby Servicer becomes the successor Servicer, it will receive compensation at a Servicing Fee Rate not to exceed $3.00 \%$ per annum.

The Servicing Fee for each Distribution Date shall be equal to the sum of (i) the result of one-twelfth times $2.00 \%$ of the Pool Balance as of the close of business on the last day of the second preceding Collection Period plus (ii) the result of one-twelfth times 0.08\% of the aggregate outstanding principal balance of the Certificates as of the close of business on the last day of the second preceding Collection Period; provided, however, that with respect to the first Distribution Date the Servicer will be entitled to receive a Servicing Fee equal to the sum of (i) the result of one-twelfth times $2.00 \%$ of the Original Pool Balance plus (ii) the result of one-twelfth times $0.08 \%$ of the aggregate outstanding principal balance of the Certificates as of the Closing Date. As additional servicing compensation, the Servicer will also be entitled to certain late fees, prepayment charges and other administrative fees or similar charges. For so long as CPS is

Optional Purchase:

Certain Legal Aspects of the Receivables; Purchase Obligations:

Servicer, a portion of the Servicing Fee, equal to the Standby Fee, will be payable to the Standby Servicer.

The Servicer may at its option purchase all the Receivables as of the last day of any month on or after which the aggregate principal balance of the Receivables is equal to $10 \%$ or less of the Original Pool Balance, at a purchase price equal to the aggregate principal balance of the Receivables, plus accrued interest at the respective APRs; provided that the Servicer's right to exercise such option will be subject to the prior approval of the Certificate Insurer if, after giving effect thereto, a claim under the Policy would occur or any amount owing to the Certificate Insurer or the holders of the Class A Certificates would remain unpaid.

In connection with the sale of the Receivables, security interests in the Financed Vehicles securing the Receivables will be assigned by the Originators to the Seller pursuant to the Purchase Agreements and by the Seller to the Trustee pursuant to the Agreement. Certain of the Receivables (the "Affiliate Receivables"), representing approximately $7.88 \%$ of the aggregate principal balance of the Receivables as of the Cutoff Date, have been originated by Samco or Linc, affiliates of CPS. The certificates of title to the Financed Vehicles securing the Receivables show the applicable Originator as the lienholder. Due to the administrative burden and expense, the certificates of title to the Financed Vehicles (including those securing the Affiliate Receivables) will not be amended or re-issued to reflect the assignment thereof to the Trustee. In the absence of such an amendment, the Trustee may not have a perfected security interest in the Financed Vehicles securing the Receivables in some states. The Seller will be obligated to purchase any Receivable sold to the Trust as to which there did not exist on the Closing Date a perfected security interest in the name of the Seller in the Financed Vehicle, and the Servicer will be obligated to purchase any Receivable sold to the Trust as to which it failed to maintain a perfected security interest in the name of CPS, Samco or Linc in the Financed Vehicle securing such Receivable (which perfected security interest has been assigned to, and is for the benefit of, the Trustee) if, in either case, such breach materially and adversely affects the interest of the Trust, the Trustee or the Certificate Insurer in such Receivable and if such failure or breach is not cured by the last day of the second (or, if CPS or the Servicer, as the case may be, elects, the first) month
following the discovery by or notice to CPS or the Servicer, as the case may be, of such breach. To the extent the security interest of CPS, Samco or Linc is perfected, the Trustee will have a prior claim over subsequent purchasers of such Financed Vehicle and holders of subsequently perfected security interests. However, as against liens for repairs of a Financed Vehicle or for unpaid storage charges or for taxes unpaid by an obligor under a Receivable, or through fraud, forgery or negligence or error, CPS, Samco or Linc, and therefore the Trust could lose its prior perfected security interest in a Financed Vehicle. Neither CPS nor the Servicer will have any obligation to purchase a Receivable as to which a lien for repairs of a Financed Vehicle or for taxes unpaid by an Obligor under a Receivable result in losing the priority of the security interest in such Financed Vehicle after the Closing Date.

The Class A Certificates initially will be represented by certificates registered in the name of Cede \& Co. ("Cede") as the nominee of The Depository Trust Company ("DTC"), and will only be available in the form of book-entries on the records of DTC and participating members thereof. Persons acquiring beneficial ownership interests in the Class A Certificates may elect to hold their Certificates through DTC, in the United States, or Centrale de Livraison de Valeurs Mobilieres S.A. ("CEDEL") or the Euroclear System ("Euroclear"), in Europe. Transfers within DTC, CEDEL or Euroclear, as the case may be, will be in accordance with the usual rules and operating procedures of the relevant system. So long as the Class A Certificates are book- entry Certificates, such Certificates will be evidenced by one or more Class A Certificates registered in the name of Cede, as the nominee of DTC or one of the relevant depositories (collectively, the "European Depositaries"). Crossmarket transfers between persons holding directly or indirectly through DTC, on the one hand, and counterparties holding directly or indirectly through CEDEL or Euroclear, on the other, will be effected in DTC through Chase Manhattan Bank, N.A. or Morgan Guaranty Trust Company of New York, as depositories of CEDEL or Euroclear, respectively, and each participating member of DTC. Certificates representing the Class A Certificates will be issued in definitive form only under the limited circumstances described herein. All references herein to "holders" of the Class A Certificates or "Class A Certificateholders" shall reflect the rights of beneficial owners of the Class A Certificates ("Certificate Owners") as they may indirectly exercise such rights through DTC and

Tax Status:

ERISA Considerations:

Rating of the Class A Certificates: It is a condition of issuance that the Class A Certificates be rated "Aaa" by Moody's Investors Service, Inc. ("Moody's") and "AAA" by Standard \& Poor's Rating Services ("Standard \& Poor's" and together with Moody's, the "Rating Agencies"), on the basis of the issuance of the Policy by the Certificate Insurer. A security rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn at any time by the assigning Rating Agency.

| Weighted | Aggregate | Number of | Average | Weighted | Weighted | Weighted |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average APR | Principal | Receivables | Principal | Average | Average | Average |
| of Receivables | Balance | in Pool | Balance | Remaining Term | Original Term | Seasoning |
| 20.45\% | 211, 042, 291 | 16,831 | 12,538.90 | 56.35 | 57.46 | 1.11 |

B. Distribution of Receivables by APR

C. Distribution of Receivables by New vs. Used Vehicles


THIS PAGE MUST BE ACCOMPANIED BY A DISCLAIMER. IF YOU DID NOT RECEIVE SUCH A DISCLAIMER, PLEASE CONTACT OUR FIRST UNION CAPITAL MARKETS REPRESENTATIVE IMMEDIATELY.

| State | Aggregate <br> Principal Balance | Percent of Pool Balance | Number of Receivables | Percent of Number of Receivables |
| :---: | :---: | :---: | :---: | :---: |
| California | 38,892,156 | 18.43\% | 2,924 | 17.37\% |
| Florida | 14,608,663 | 6.92\% | 1,195 | 7.10\% |
| Texas | 13,765,389 | 6.52\% | 1,036 | 6.16\% |
| North Carolina | 13,462,969 | 6.38\% | 1,028 | 6.11\% |
| Louisiana | 11,846, 030 | 5.61\% | 925 | 5.50\% |
| Alabama | 11,562,410 | 5.48\% | 956 | 5.68\% |
| Michigan | 11, 414, 123 | 5.41\% | 894 | 5.31\% |
| Pennsylvania | 10,723,494 | 5.08\% | 866 | 5.15\% |
| Illinois | 9,852,782 | 4.67\% | 839 | 4.98\% |
| Tennessee | 7,423,124 | 3.52\% | 619 | 3.68\% |
| Georgia | 6,835,549 | 3.24\% | 562 | 3.34\% |
| South Carolina | 6,232,492 | 2.95\% | 500 | 2.97\% |
| New York | 5,470,505 | 2.59\% | 464 | 2.76\% |
| Maryland | 4,847, 061 | 2.30\% | 386 | 2.29\% |
| New Jersey | 4,170,187 | 1.98\% | 337 | 2.00\% |
| Hawaii | 3,626,028 | 1.72\% | 294 | 1.75\% |
| Mississippi | 3,491,417 | 1.65\% | 273 | 1.62\% |
| Indiana | 3,358,638 | 1.59\% | 283 | 1.68\% |
| Virginia | 3, 325, 633 | 1.58\% | 270 | 1.60\% |
| Nevada | 3,283,201 | 1.56\% | 260 | 1.54\% |
| Ohio | 3,193,490 | 1.51\% | 282 | 1.68\% |
| Washington | 2,986,224 | 1.41\% | 239 | 1.42\% |
| Minnesota | 2,973,233 | 1.41\% | 242 | 1.44\% |
| Kentucky | 2,599,996 | 1.23\% | 232 | 1.38\% |
| All Others (1) | 11, 097,494 | 5.26\% | 925 | 5.50\% |
| Total | 211, 042, 291 | 100.00\% | 16,831 | 100.00\% |

(1) No state in "All Others" represents a percentage of the Pool Balance as of the Cutoff Date in excess of one percent.

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H. Distribution of Receivables by Model Year

| Model Year | Aggregate <br> Principal Balance | Percent of Pool Balance | Number of Receivables | Percent of Number of Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Prior to 1990 | 10,533 | 0.00\% | 2 | $0.01 \%$ |
| 1990 | 976,854 | $0.46 \%$ | 135 | 0.80\% |
| 1991 | 2,018,773 | $0.96 \%$ | 259 | 1.54\% |
| 1992 | 5,285,675 | 2.50\% | 585 | 3.48\% |
| 1993 | 11,621,775 | 5.51\% | 1,152 | 6.84\% |
| 1994 | 27, 963, 064 | 13.25\% | 2,461 | 14.62\% |
| 1995 | 56,407, 428 | 26.73\% | 4,502 | 26.75\% |
| 1996 | 48,426,404 | 22.95\% | 3,704 | 22.01\% |
| 1997 | 43, 013,104 | 20.38\% | 3,102 | 18.43\% |
| 1998 | 15,266,896 | 7.23\% | 926 | 5.50\% |
| 1999 | 51,784 | 0.02\% | 3 | 0.02\% |
| Total | 211, 042, 291 | 100.00\% | 16,831 | 100.00\% |

I. Distribution of Receivables by Program Type

| Program | Aggregate <br> Principal Balance | Percent of Pool Balance | Number of Receivables | Percent of Number of Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Alpha | 96, 013, 824 | 45.50\% | 7,247 | 43.06\% |
| Delta | 22,344, 531 | 10.59\% | 1,944 | 11.55\% |
| First-Time Buyer | 18,008,194 | 8.53\% | 1,706 | 10.14\% |
| LINC | 4,944, 234 | 2.34\% | 382 | 2.27\% |
| Standard | 68,228,073 | 32.33\% | 5,454 | 32.40\% |
| Super Alpha | 1,503,435 | 0.71\% | 98 | 0.58\% |
| Total | 211, 042, 291 | 100.00\% | 16,831 | 100.00\% |

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RECEIVE SUCH A DISCLAIMER, PLEASE CONTACT OUR FIRST UNION CAPITAL MARKETS REPRESENTATIVE IMMEDIATELY.

| Source | Aggregate <br> Principal Balance | Percent of Pool Balance | Number of Receivables | Percent of Number of Receivables |
| :---: | :---: | :---: | :---: | :---: |
| --- |  |  |  |  |
| CPS | 194, 415, 192 | 92.12\% | 15,433 | 91.69\% |
| LINC | 4,955,345 | 2.35\% | 383 | 2.28\% |
| SAMCO | 11,671,753 | 5.53\% | 1,015 | $6.03 \%$ |
| Total | 211, 042, 291 | 100.00\% | 16,831 | 100.00\% |

K. Distribution of Receivables by Date of Origination

- ---------------------------------------------------------


|  | Prepayment Speed (ABS) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Month | 1.00\% | 1.50\% | 1.70\% | 2.00\% | 2.50\% |
| - | 100.00\% | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| 1 | 97.92\% | 97.41\% | 97.21\% | 96.90\% | 96.38\% |
| 2 | 95.84\% | 94.84\% | 94.44\% | 93.83\% | 92.80\% |
| 3 | 93.77\% | 92.28\% | 91.68\% | 90.78\% | 89.26\% |
| 4 | 91.70\% | 89.74\% | 88.95\% | 87.76\% | 85.76\% |
| 5 | 89.64\% | 87.22\% | 86.24\% | 84.77\% | 82.30\% |
| 6 | 87.58\% | 84.71\% | 83.56\% | 81.81\% | 78.89\% |
| 7 | 85.53\% | 82.22\% | 80.89\% | 78.89\% | 75.51\% |
| 8 | 83.48\% | 79.75\% | 78.25\% | 75.99\% | 72.19\% |
| 9 | 81.44\% | 77.30\% | 75.64\% | 73.13\% | 68.91\% |
| 10 | 79.40\% | 74.87\% | 73.05\% | 70.30\% | 65.67\% |
| 11 | 77.37\% | 72.46\% | 70.48\% | 67.50\% | 62.49\% |
| 12 | 75.34\% | 70.07\% | 67.94\% | 64.74\% | 59.36\% |
| 13 | 73.33\% | 67.70\% | 65.44\% | 62.02\% | 56.28\% |
| 14 | 71.32\% | 65.36\% | 62.95\% | 59.33\% | 53.25\% |
| 15 | 69.32\% | 63.03\% | 60.50\% | 56.69\% | 50.27\% |
| 16 | 67.32\% | 60.74\% | 58.08\% | 54.08\% | 47.36\% |
| 17 | 65.34\% | 58.46\% | 55.69\% | 51.52\% | 44.50\% |
| 18 | 63.36\% | 56.22\% | 53.34\% | 49.00\% | 41.70\% |
| 19 | 61.40\% | 54.00\% | 51.01\% | 46.52\% | 38.96\% |
| 20 | 59.44\% | 51.80\% | 48.72\% | 44.09\% | 36.29\% |
| 21 | 57.49\% | 49.64\% | 46.47\% | 41.70\% | 33.68\% |
| 22 | 55.56\% | 47.50\% | 44.25\% | 39.36\% | 31.14\% |
| 23 | 53.63\% | 45.39\% | 42.07\% | 37.07\% | 28.66\% |
| 24 | 51.72\% | 43.32\% | 39.93\% | 34.83\% | 26.26\% |
| 25 | 49.82\% | 41.27\% | 37.83\% | 32.64\% | 23.92\% |
| 26 | 47.93\% | 39.26\% | 35.77\% | 30.51\% | 21.67\% |
| 27 | 46.05\% | 37.28\% | 33.75\% | 28.43\% | 19.48\% |
| 28 | 44.19\% | 35.34\% | 31.78\% | 26.41\% | 17.38\% |
| 29 | 42.34\% | 33.43\% | 29.85\% | 24.44\% | 15.35\% |


| Month | 1.00\% | 1.50\% | 1.70\% | 2.00\% | 2.50\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| - --- | ---- | --- | ----- | ---- - | --- |
| 30 | 40.50\% | 31.56\% | 27.96\% | 22.53\% | 13.41\% |
| 31 | 38.68\% | 29.73\% | 26.12\% | 20.69\% | 11.55\% |
| 32 | 36.88\% | 27.94\% | 24.34\% | 18.91\% | 9.78\% |
| 33 | 35.09\% | 26.18\% | 22.60\% | 17.19\% | 8.10\% |
| 34 | 33.32\% | 24.47\% | 20.91\% | 15.53\% | 6.51\% |
| 35 | 31.56\% | 22.80\% | 19.27\% | 13.95\% | 5.01\% |
| 36 | 29.83\% | 21.18\% | 17.69\% | 12.44\% | 3.61\% |
| 37 | 28.11\% | 19.59\% | 16.16\% | 10.99\% | 2.30\% |
| 38 | 26.41\% | 18.06\% | 14.70\% | 9.62\% | 1.10\% |
| 39 | 24.73\% | 16.57\% | 13.29\% | 8.33\% | 0.00\% |
| 40 | 23.08\% | 15.13\% | 11.94\% | 7.11\% | 0.00\% |
| 41 | 21.44\% | 13.75\% | 10.65\% | 5.97\% | 0.00\% |
| 42 | 19.83\% | 12.41\% | 9.42\% | 4.92\% | 0.00\% |
| 43 | 18.23\% | 11.13\% | 8.26\% | 3.95\% | 0.00\% |
| 44 | 16.67\% | 9.90\% | 7.17\% | 3.06\% | 0.00\% |
| 45 | 15.12\% | 8.73\% | 6.15\% | 2.26\% | 0.00\% |
| 46 | 13.60\% | 7.61\% | 5.20\% | 1.56\% | 0.00\% |
| 47 | 12.11\% | 6.55\% | 4.32\% | 0.94\% | 0.00\% |
| 48 | 10.65\% | 5.56\% | 3.51\% | 0.42\% | 0.00\% |
| 49 | 9.21\% | 4.63\% | 2.78\% | 0.00\% | 0.00\% |
| 50 | 7.80\% | 3.76\% | 2.13\% | 0.00\% | 0.00\% |
| 51 | 6.42\% | 2.96\% | 1.56\% | 0.00\% | 0.00\% |
| 52 | 5.07\% | 2.22\% | 1.08\% | 0.00\% | 0.00\% |
| 53 | 3.75\% | 1.56\% | 0.67\% | 0.00\% | 0.00\% |
| 54 | 2.47\% | 0.96\% | 0.36\% | 0.00\% | 0.00\% |
| 55 | 1.22\% | 0.44\% | 0.13\% | 0.00\% | 0.00\% |
| 56 | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| WAL | 2.18 | 1.91 | 1.80 | 1.63 | 1.39 |

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| Coupon* | $6.150 \%$ |
| :--- | :--- |
| Price | 99.99874908 |
| BE Yield | $6.230 \%$ |

* Preliminary Coupon - subject to change

Class A Balance
------

25, 000, 000
24, 353, 099
23, 709, 964
23, 070, 732
22,435,541
21,804,533
21,177, 856
20,555,658
19, 938, 095
19,325,325
18,717,508
18,114, 812
17,517,406
16, 925, 465
16, 339, 169
15, 758, 700
15,184, 247
14,616,004
14, 054, 167
13,498,939
12,950,528
12,409,148
11,875, 015
11,348, 354
10, 829, 394
10, 318, 369 9, 815,520 9,321, 093 8, 835, 341 8,358,522 7,890,901 7,432,749 6, 984, 344 6,545,971 6,117,921 5, 700, 493 5,293,991 4, 898,730 4,515, 029 4,143,217 3,783, 629 3,436,609 3,102,510 2,781,692 2,474,524 2,181, 384 1,902,658 1,638,741 1,390, 040 1,156,968 939, 950 739,419 555, 821 389, 609 241, 249 111, 217

Class A Principal

Class A Interest ------

Class A
Total Cash Flow
-------------

| 646, 901 | 128,125 | 775,026 |
| :---: | :---: | :---: |
| 643,134 | 124,810 | 767,944 |
| 639, 232 | 121, 514 | 760,746 |
| 635,191 | 118, 238 | 753,429 |
| 631, 008 | 114,982 | 745,990 |
| 626,677 | 111,748 | 738,426 |
| 622,197 | 108,537 | 730,734 |
| 617,563 | 105,348 | 722,911 |
| 612,771 | 102,183 | 714,954 |
| 607, 817 | 99,042 | 706,859 |
| 602,696 | 95,927 | 698,624 |
| 597,406 | 92,838 | 690, 244 |
| 591,941 | 89,777 | 681,717 |
| 586,296 | 86,743 | 673,039 |
| 580,469 | 83,738 | 664,207 |
| 574,453 | 80,763 | 655,216 |
| 568,244 | 77,819 | 646,063 |
| 561,837 | 74,907 | 636,744 |
| 555, 228 | 72, 028 | 627,255 |
| 548,411 | 69,182 | 617,593 |
| 541,381 | 66,371 | 607,752 |
| 534,133 | 63,597 | 597,730 |
| 526,661 | 60,859 | 587,520 |
| 518,960 | 58,160 | 577, 121 |
| 511, 025 | 55,501 | 566,526 |
| 502,849 | 52,882 | 555, 731 |
| 494,427 | 50,305 | 544,731 |
| 485,752 | 47,771 | 533,523 |
| 476,819 | 45,281 | 522,100 |
| 467,621 | 42,837 | 510,458 |
| 458,152 | 40,441 | 498,593 |
| 448,405 | 38, 093 | 486,498 |
| 438, 373 | 35,795 | 474,168 |
| 428, 050 | 33,548 | 461,598 |
| 417,429 | 31,354 | 448,783 |
| 406,501 | 29,215 | 435,716 |
| 395, 261 | 27,132 | 422,393 |
| 383,701 | 25,106 | 408,807 |
| 371,812 | 23,140 | 394,952 |
| 359,588 | 21,234 | 380,822 |
| 347, 019 | 19,391 | 366,411 |
| 334, 099 | 17,613 | 351, 712 |
| 320,818 | 15,900 | 336,718 |
| 307,168 | 14,256 | 321,424 |
| 293,140 | 12,682 | 305, 822 |
| 278,726 | 11,180 | 289,906 |
| 263,916 | 9,751 | 273,667 |
| 248,701 | 8,399 | 257,100 |
| 233,072 | 7,124 | 240,196 |
| 217,018 | 5,929 | 222,948 |
| 200,531 | 4,817 | 205,348 |
| 183,598 | 3,790 | 187,388 |
| 166,212 | 2,849 | 169, 060 |
| 148,360 | 1,997 | 150,357 |
| 130, 032 | 1,236 | 131, 268 |
| 111,217 | 570 | 111,787 |

05/Settlement Date 06/First Payment Date

|  |  | Class | P/Y Tab |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Prepay | t Speed | ABS) |  |  |
|  |  | 1.00\% | 1.50\% | 1.70\% | 2.00\% | 2.50\% |
|  | 99-24 | 6.298\% | 6.317\% | 6.326\% | $6.341 \%$ | 6.368\% |
|  | 99-25 | 6.282\% | 6.298\% | 6.306\% | 6.319\% | 6.343\% |
|  | 99-26 | 6.265\% | 6.280\% | 6.286\% | $6.297 \%$ | 6.318\% |
|  | 99-27 | 6.249\% | 6.261\% | 6.266\% | 6.276\% | 6.293\% |
|  | 99-28 | 6.233\% | 6.242\% | 6.247\% | 6.254\% | 6.268\% |
|  | 99-29 | 6.217\% | 6.224\% | 6.227\% | 6.233\% | 6.243\% |
| Security | 99-30 | 6.200\% | 6.205\% | 6.207\% | 6.211\% | 6.218\% |
| Price | 99-31 | 6.184\% | 6.186\% | 6.187\% | 6.189\% | 6.193\% |
|  | 100-0 | 6.168\% | 6.168\% | 6.168\% | 6.168\% | 6.168\% |
|  | 100-1 | 6.151\% | 6.149\% | 6.148\% | 6.146\% | 6.143\% |
|  | 100-2 | 6.135\% | 6.130\% | 6.128\% | 6.125\% | 6.118\% |
|  | 100-3 | 6.119\% | 6.112\% | 6.109\% | $6.103 \%$ | 6.093\% |
|  | 100-4 | 6.103\% | 6.093\% | 6.089\% | 6.081\% | 6.068\% |
|  | 100-5 | 6.087\% | 6.075\% | 6.069\% | 6.060\% | 6.043\% |
|  | 100-6 | 6.070\% | 6.056\% | 6.050\% | 6.038\% | 6.018\% |
|  | 100-7 | 6.054\% | 6.038\% | 6.030\% | 6.017\% | 5.993\% |
|  | 100-8 | 6.038\% | 6.019\% | 6.010\% | 5.995\% | 5.968\% |
|  | WAL | 2.15 | 1.86 | 1.75 | 1.59 | 1.36 |
|  | Coupon* | 0.060 | 0.060 | 0.060 | 0.060 | 0.0609 |

* Preliminary - subject to change Run to Call

