

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON DC 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) November 8, 2006

CONSUMER PORTFOLIO SERVICES, INC.

(Exact Name of Registrant as Specified in Charter)

CALIFORNIA

(State or Other Jurisdiction
of Incorporation)

001-14116

(Commission
File Number)

33-0459135

(IRS Employer
Identification No.)

16355 Laguna Canyon Road, Irvine, CA 92618

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (949) 753-6800

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 7.01 REGULATION FD DISCLOSURE

The registrant, Consumer Portfolio Services, Inc. ("CPS") is today making available a presentation. A copy is attached as an exhibit. Although the exhibit is an update of a similar document filed as an exhibit to a current report that CPS filed on August 7, 2006, CPS is not undertaking to update further any information contained in this presentation.

The information furnished in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS.

Neither financial statements nor pro forma financial information are filed with this report.

One exhibit is filed:

<u>Exhibit Number</u>	<u>Description</u>
99.1	Company Summary

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CONSUMER PORTFOLIO SERVICES, INC.

Dated: November 8, 2006

By: /s/ Charles E. Bradley, Jr.
Charles E. Bradley, Jr.
President and Chief Executive Officer
Signing on behalf of the registrant
and as Principal Executive Officer

EXHIBIT INDEX

<u>Exhibit Number</u>	<u>Description</u>
99.1	Company Summary

Consumer Portfolio Services, Inc.

Nasdaq: CPSS

As of September 30, 2006



Cautionary Statement

Information included in the following slides is believed to be accurate, but is not necessarily complete. Such information should be reviewed in its appropriate context. The implication that historical trends will continue in the future, or that past performance is indicative of future results, is disclaimed. To the extent that one reading the following material nevertheless makes such an inference, such inference would be a forward-looking statement, and would be subject to risks and uncertainties that could cause actual results to vary. Such risks include variable economic conditions, adverse portfolio performance (resulting, for example, from increased defaults by the underlying obligors), volatile wholesale values of collateral underlying CPS assets, reliance on warehouse financing and on the capital markets, fluctuating interest rates, increased competition, regulatory changes, the risk of obligor default inherent sub-prime financing, and exposure to litigation.



Reference to Public Reports

Any person considering an investment in securities issued by CPS is urged to review the materials filed by CPS with the U.S. Securities and Exchange Commission ("Commission"). Such materials may be found by inquiring of the Commission's EDGAR search page (<http://www.sec.gov/edgar/searchedgar/companysearch.html>) using CPS's ticker symbol, which is "CPSS." Risk factors that should be considered are described under the caption "Forward-looking Statements" in Item 7 of CPS's annual report on Form 10-K, which report is on file with the Commission and available for review at the Commission's website. Such description of risk factors is incorporated herein by reference.



Consumer Portfolio Services, Inc.

- ✓ Specialty finance company focused on sub-prime auto market
- ✓ Established in 1991; IPO in 1992
- ✓ Irvine, California headquarters and three servicing branches in Virginia, Florida and Illinois



Consumer Portfolio Services, Inc.

- ✓ Through September 30, 2006, approximately \$6.8 billion in contract purchases from auto dealers
- ✓ As of September 30, 2006, managed portfolio of approximately \$1.48 billion
- ✓ Approximately 740 employees



U.S. Auto Finance Market

- ✓ 2005 U.S. auto financing = \$407 billion⁽¹⁾
 - \$211 billion new; \$196 billion used

- ✓ Company estimates 20%, or \$81 billion is “sub-prime”

- ✓ Historically fragmented market with few long-term dominant players

- ✓ Significant barriers to entry



Major Market Participants

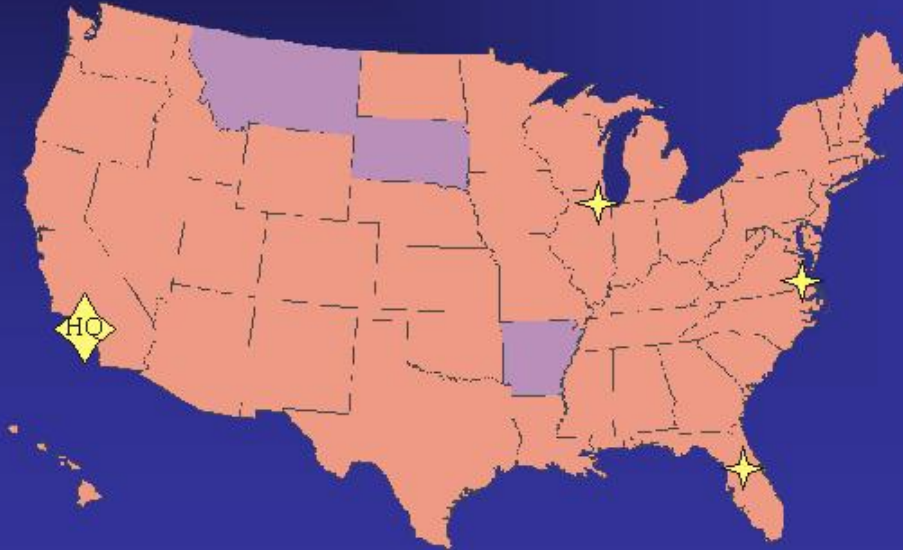
- ✓ AmeriCredit
- ✓ Wells Fargo
- ✓ Capital One
- ✓ CitiFinancial
- ✓ Triad
- ✓ Chase Custom
- ✓ HSBC/Household
- ✓ Manufacturers' Captives



The CPS Landscape

as of September 30, 2006

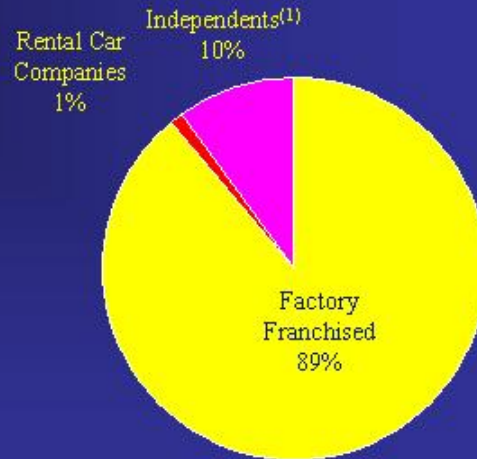
- ✓ Contracts with over 7,300 dealers in 47 states ■
- ✓ 81 employee marketing reps in the field and 6 in-house
- ✓ West coast headquarters and three strategically located servicing branches ✦



The CPS Landscape

Contract Purchases for
the nine months ended
September 30, 2006

- ✓ Primarily factory franchised dealers



The CPS Landscape

CPS's risk-adjusted pricing results in program offerings covering a wide band of the credit spectrum

New contract acquisitions for the nine months ended September 30, 2006

Program	Avg Yield % ⁽¹⁾	Avg Amount Financed \$	Avg FICO	% of Purchases ⁽²⁾
Preferred	12.5	20,002	604	3%
Super Alpha	15.3	19,507	518	12%
Alpha Plus	17.1	17,570	523	19%
Alpha	19.2	15,308	512	46%
Standard	22.8	13,009	519	8%
Mercury / Delta	26.4	11,589	519	7%
First Time Buyer	27.2	11,366	n/a	5%

10



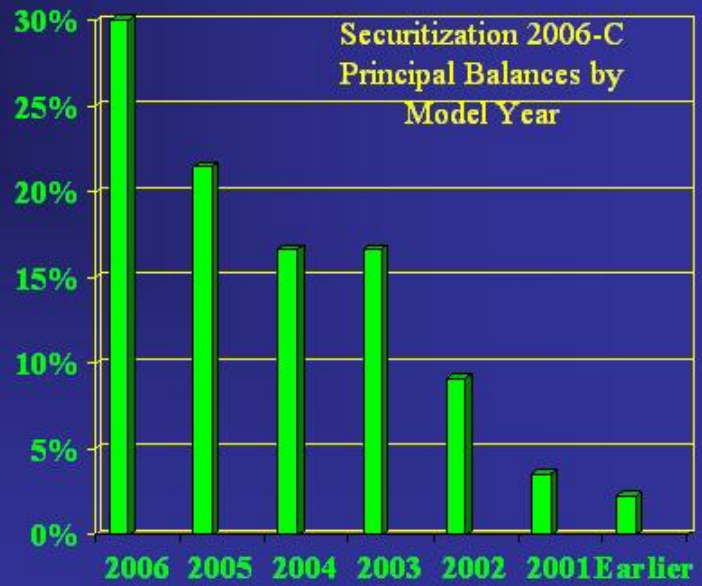
(1) Contract APR as adjusted for fees charged (or paid) to dealer.

(2) Under the CPS programs.

The CPS Landscape

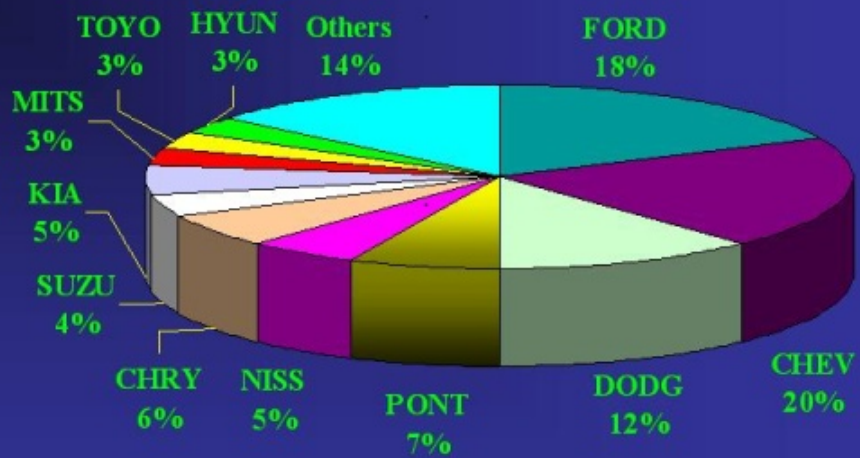
✓ Primarily late model pre-owned vehicles

- 17% New
- 83% Pre-owned



The CPS Landscape

- ✓ Affordable, basic transportation vehicles
- ✓ Average vehicle sales price of \$15,677
- ✓ Average monthly payment of \$388 for 63 months



The CPS Landscape

An emphasis on *stable* obligors with the ability to rehabilitate their credit profile

Average age	37 years
Average time in job	5 years
Average time in residence	5 years
Average household income	\$40,332 per year
Percentage of homeowners	18%



Contract Originations

- ✓ Centralized contract originations at Irvine HQ
 - Maximizes control and efficiencies

- ✓ Proprietary auto-decisioning system
 - Makes initial credit decision on approximately 90% of incoming applications
 - Enhances dealer service by shortening response time

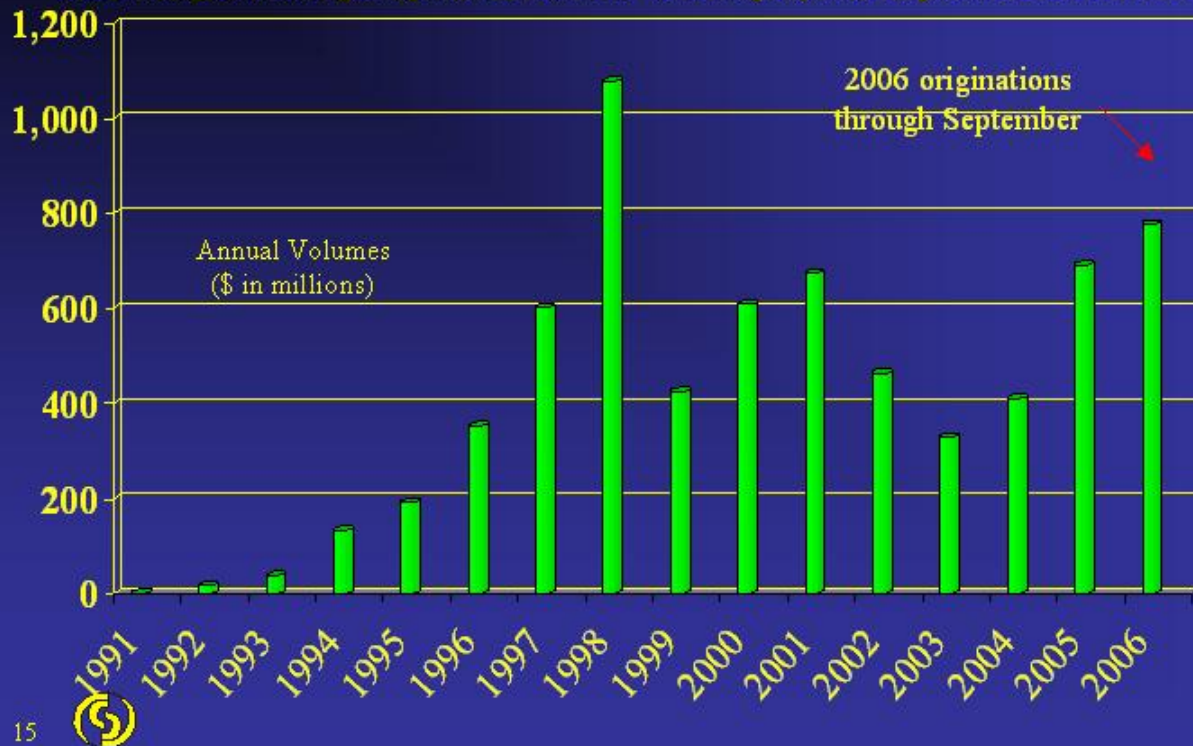
- ✓ Pre-funding verification of employment, income and residency
 - Protects against dealer and obligor fraud



Contract Originations

Infrastructure to Support Significant Originations Volumes

Since inception through September 30, 2006 the Company has originated over \$6.8 billion



Contract Servicing

- ✓ Geographically dispersed servicing centers enhance coverage and staffing flexibility and drive portfolio performance
- ✓ Offices are tied into the central database and paperless collection system
- ✓ Early contact on past due accounts; commencing as early as first day after due date
- ✓ Early stage workload supplemented by automated intelligent predictive dialer
- ✓ Workloads allocated based on specialization which enhances efficiencies



Successful Acquisitions

<u>Entity</u>	<u>Date and Purchase Price</u>	<u>Comments</u>
MFN Financial Corp.	March 2002 \$123.2 million	✓ \$380 million portfolio ✓ \$17.4 million negative goodwill
The Finance Company	May 2003 \$23.7 million	✓ \$150 million portfolio ✓ CPS maintains presence in TFC military niche
SeaWest Financial Corp. (Purchase of certain assets only)	April 2004 \$63.2 million	✓ \$75 million portfolio acquired ✓ Servicing for additional \$100 million



Portfolio Financing

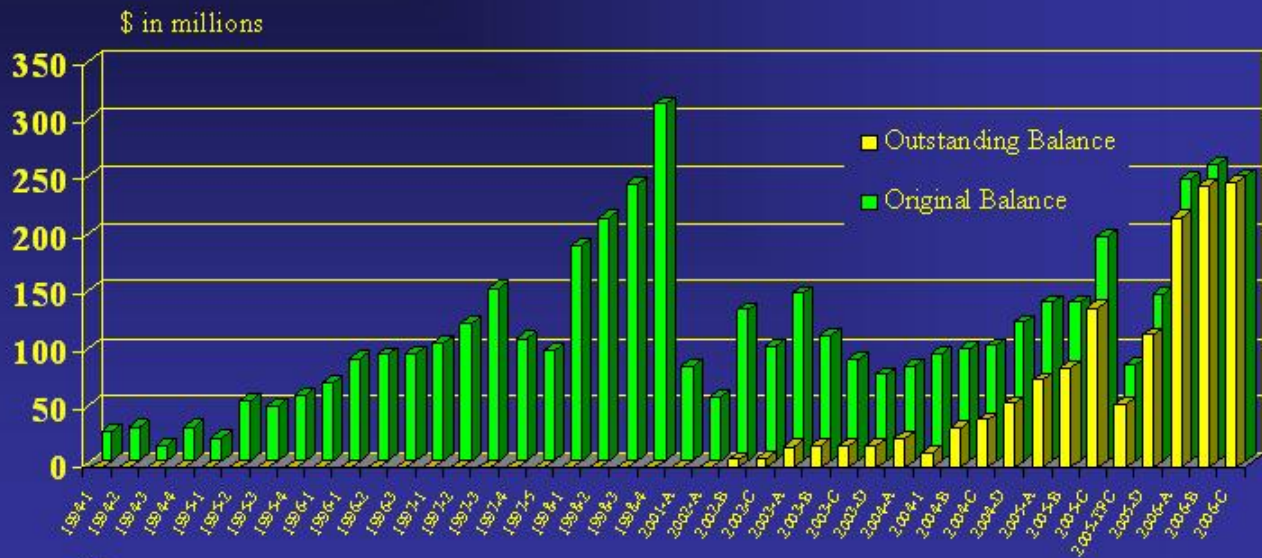
- ✓ Two short-term warehouse facilities aggregating \$350 million
- ✓ Quarterly “AAA” rated asset-backed securities provide long-term matched funding
- ✓ Use of multiple bond insurers enhances liquidity and structural flexibility
- ✓ Sale of subordinated tranches increases liquidity



Portfolio Financing

The Company has been a regular issuer of rated ABS since 1994

Through Q3 2006: 42 deals aggregating over \$4.9 billion



Other Financing

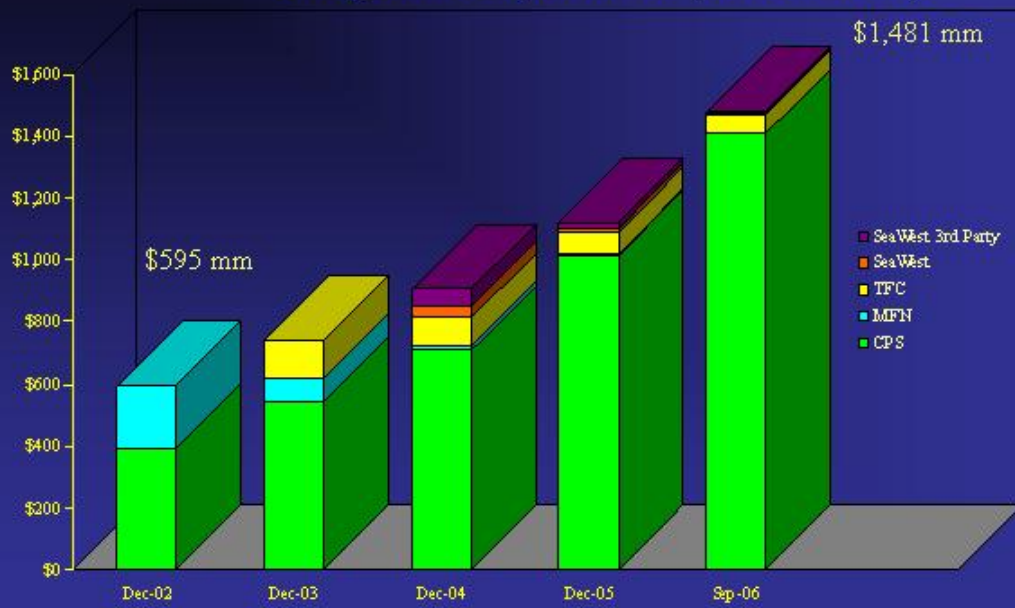
(\$ in thousands)

<u>Outstanding at September 30, 2006</u>	<u>Source</u>	<u>Terms</u>	<u>Comments</u>
\$24,243	Residual Interest Financing	8.36% Amortizing with related ABS	2 nd rated "NIM" transaction by CPS
\$40,000	Senior Debt – Affiliate of Levine Leichtman	11.75% 2006 and 2007 maturities	A lender to CPS since 1998
\$9,936	Sub. Debt – Renewable Notes	Wtd rate 9.46% Wtd orig term 28 months	Shelf registration effective May 2005



Total Managed Portfolio

Composition by Source (\$ in millions)

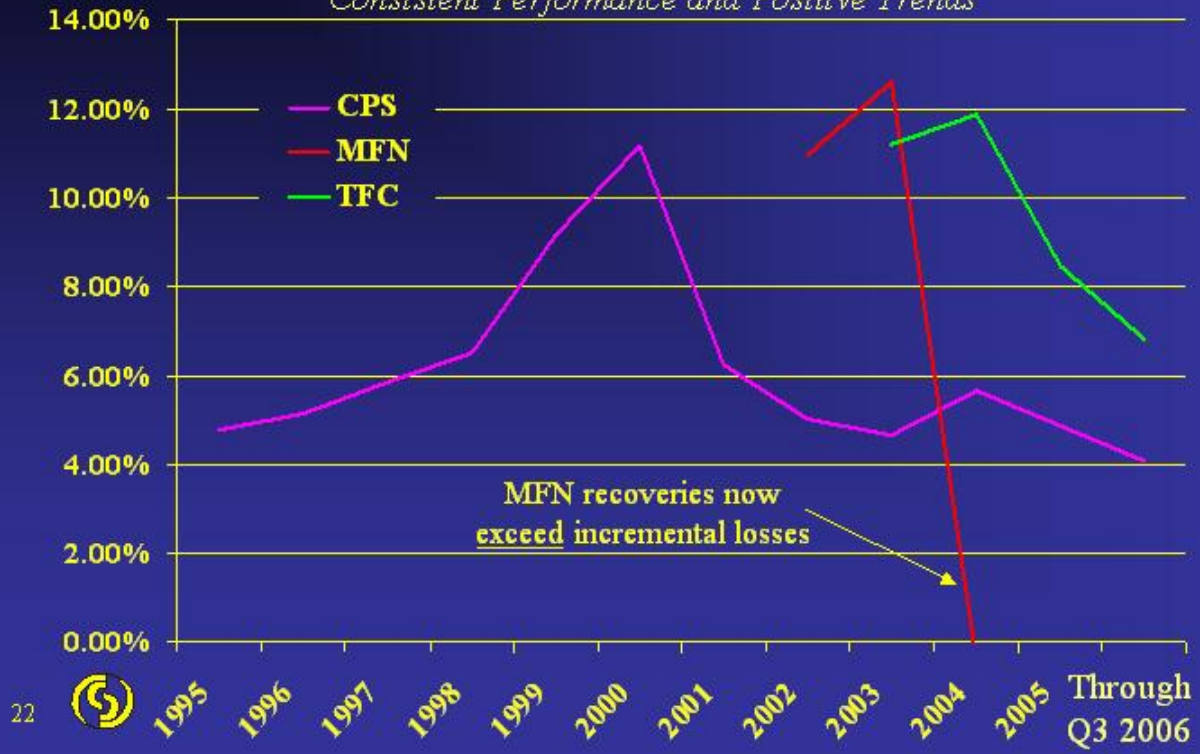


*Primary Driver of Growth is CPS "Organic" Contract Purchases
with over 95% now On Balance Sheet*

Asset Performance

Average Annual Net Credit Losses

Consistent Performance and Positive Trends



Asset Performance

Receivables and Repo Inventory 30 Plus Days Past Due

Three quarter rolling averages



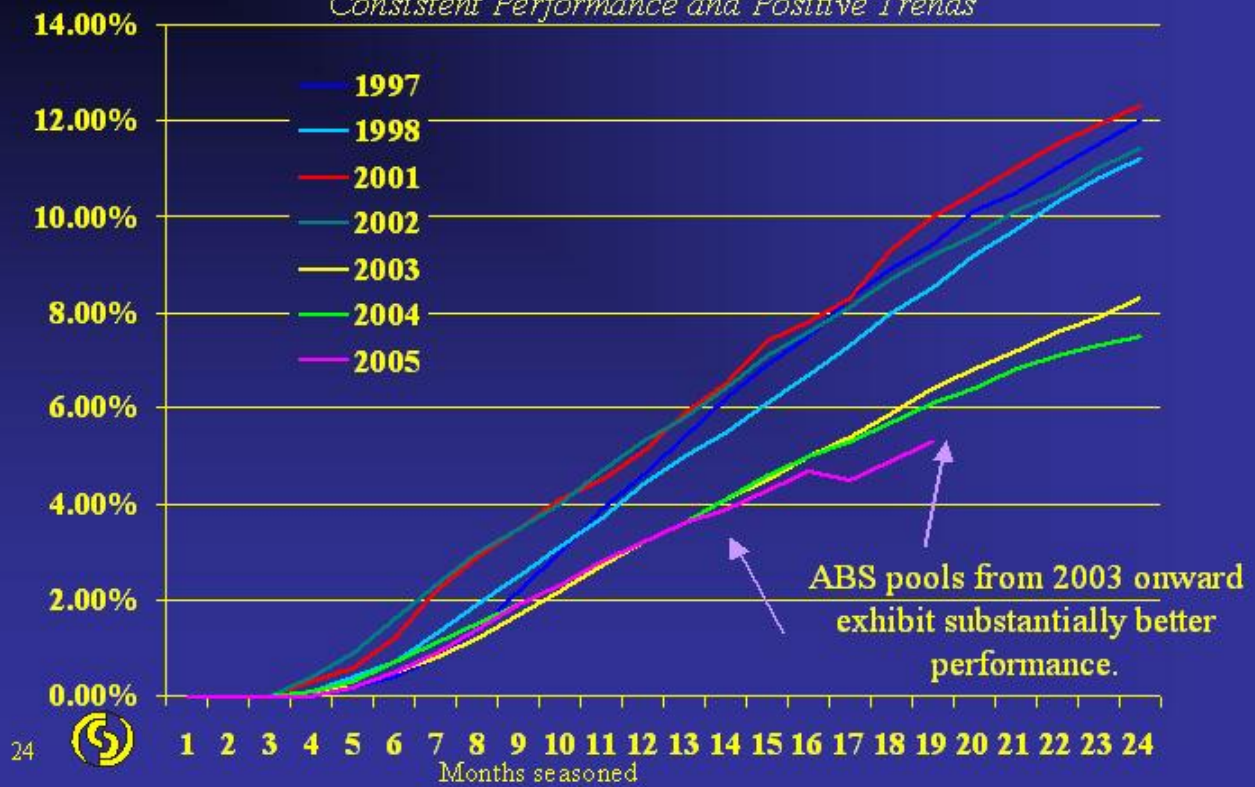
Consistent Performance and Positive Trends

*MFN transactions called in August 2005.

Asset Performance

Average ABS Pool Cumulative Net Credit Losses as of September 30, 2006

Consistent Performance and Positive Trends



Asset Performance

Auction Values for Repossession Sales Have Steadily Improved (1)



25



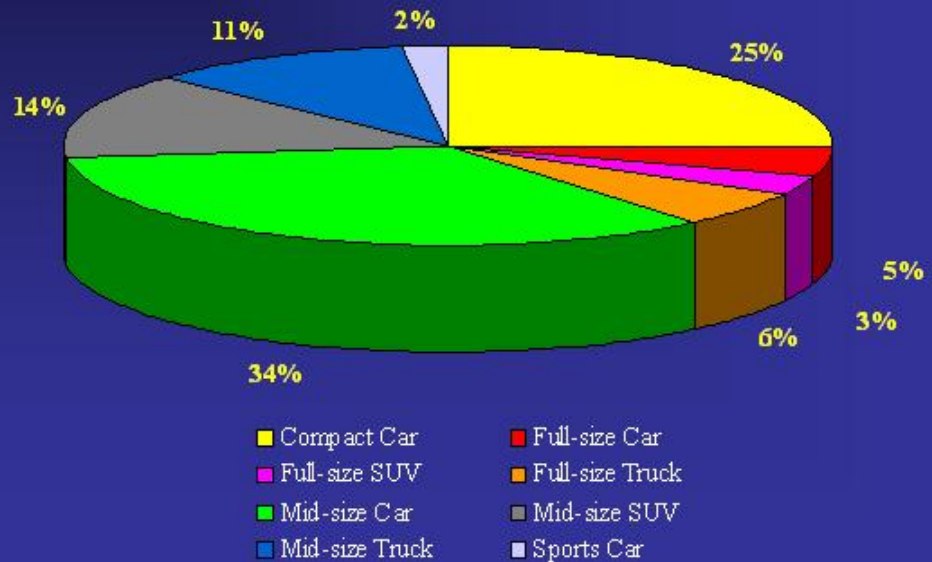
(1) Net liquidation proceeds a percentage of the net balance at the time of sale of the vehicle.

Asset Performance

Repossession Sales for CPS Portfolio in Q3 2006

✓ Least fuel efficient vehicles comprised less than 10% of all vehicles sold

✓ Full-size SUV's and trucks sold for 48% of contract balance vs. 45% for other vehicles



Summary Balance Sheets

(\$ in thousands)

	<u>September 30,</u> <u>2006</u>	<u>December 31,</u> <u>2005</u>	<u>December 31,</u> <u>2004</u>
<u>Assets</u>			
Cash	\$ 15,302	\$ 17,789	\$ 14,366
Restricted Cash	197,074	157,662	125,113
Finance receivables, net of allowance	1,305,293	913,576	550,191
Residual interest in securitizations	17,847	25,220	50,430
Other Assets	63,004	40,897	26,499
	<u>\$ 1,598,520</u>	<u>\$ 1,155,144</u>	<u>\$ 766,599</u>
<u>Liabilities</u>			
Accounts payable and other liabilities	\$ 22,104	\$ 19,779	\$ 22,552
Warehouse lines of credit	64,816	35,350	34,279
Residual interest financing	24,243	43,745	22,204
Securitization trust debt	1,355,722	924,026	542,815
Other debt	49,936	58,655	74,829
	<u>1,516,821</u>	<u>1,081,555</u>	<u>696,679</u>
Shareholders' equity	81,699	73,589	69,920
	<u>\$ 1,598,520</u>	<u>\$ 1,155,144</u>	<u>\$ 766,599</u>



Summary Statements of Operations

(\$ in thousands)

	Nine Months Ended		Year Ended	
	September 30, 2006	September 30, 2005	December 31, 2005	December 31, 2004
<u>Revenues</u>				
Interest income	\$ 188,189	\$ 122,015	\$ 171,834	\$ 105,818
Servicing fees	2,436	5,492	6,647	12,480
Other income	8,344	11,477	15,216	14,394
	<u>198,969</u>	<u>138,984</u>	<u>193,697</u>	<u>132,692</u>
<u>Expenses</u>				
Employee costs	28,349	29,657	40,384	38,173
General and administrative	31,204	28,427	39,285	33,936
Interest	65,412	35,842	51,669	32,147
Impairment on residual	0	0	0	11,750
Provision for credit losses	65,322	43,354	58,987	32,574
	<u>190,287</u>	<u>137,280</u>	<u>190,325</u>	<u>148,580</u>
Income (loss)	8,682	1,704	3,372	(15,888)
Income tax expense	0	0	0	0
Net income (loss)	<u>\$ 8,682</u>	<u>\$ 1,704</u>	<u>\$ 3,372</u>	<u>\$ (15,888)</u>
EPS (fully diluted)	\$0.36	\$0.07	\$0.14	\$(0.75)



Selected Financial Data

(\$ in millions)

	Nine Months Ended		Years Ended December 31,		
	September 30, 2006	September 30, 2005	2005	2004	2003
Auto contract purchases	\$777.7	\$502.5	\$691.3	\$447.2	\$357.3
Total managed portfolio	\$1,480.7	\$1,055.9	\$1,121.7	\$906.9	\$743.5
Risk-adjusted margin (1)	\$57.5	\$42.8	\$61.2	\$41.1	\$22.9
Core operating expenses (2)					
\$ amount	\$59.6	\$58.1	\$79.7	\$72.1	\$68.7
% of average managed portfolio	6.1%	7.9%	8.0%	8.4%	10.4%
Total delinquencies and repossessions					
(% of total managed portfolio)	5.0%	4.9%	5.0%	5.6%	6.2%
Annualized net charge-offs					
(% of average managed portfolio)	4.0%	4.9%	5.3%	7.8%	6.8%



(1) Interest income less interest expense and provision for credit losses.

(2) Total expenses less provision for credit losses less interest expense and impairment loss on residual asset.

Investment Merits

- ✓ CPS has weathered industry turbulence to remain one of the few independent public auto finance companies
- ✓ Attractive industry fundamentals
- ✓ Disciplined approach to credit quality and servicing
- ✓ Demonstrated growth in new contract acquisitions and total managed portfolio



Investment Merits

- ✓ Recurring revenue model and sound quality of earnings
- ✓ Operating leverage through economies of scale
- ✓ Opportunistic, successful acquisitions
- ✓ Stable senior management team with significant equity ownership – senior management, including vice presidents, average 12 years of service with the Company



Consumer Portfolio Services, Inc.

Nasdaq: CPSS

