

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON DC 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 14, 2006

CONSUMER PORTFOLIO SERVICES, INC.
(Exact Name of Registrant as Specified in Charter)

CALIFORNIA
(State or Other Jurisdiction
of Incorporation)

001-14116
(Commission
File Number)

33-0459135
(IRS Employer
Identification No.)

16355 Laguna Canyon Road, Irvine, CA 92618
(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code (949) 753-6800

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 7.01 REGULATION FD DISCLOSURE

The registrant, Consumer Portfolio Services, Inc. ("CPS") is today making available two presentations. Copies thereof are attached hereto as exhibits. Although each of the two exhibits is an update of similar documents filed as exhibits to a current report that CPS filed on January 12, 2006, which updated an earlier report filed, CPS is not undertaking to update further any information contained in these materials.

The information furnished in this report shall not be deemed "filed" for purposes of Section 18 of the Securities Act of 1933, as amended.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

Neither financial statements nor pro forma financial information are filed with this report.

Two exhibits are filed herewith:

<u>Exhibit Number</u>	<u>Description</u>
99.1	Company Summary
99.2	Historical Timeline of Significant Events

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CONSUMER PORTFOLIO SERVICES, INC.

By: /s/ Charles E. Bradley, Jr.

Charles E. Bradley, Jr.
President and chief executive officer
Signing on behalf of the registrant
and as principal executive officer

Dated: March 14, 2006

EXHIBIT INDEX

Exhibit Number

Description

99.1	Company Summary
99.2	Historical Timeline of Significant Events

Consumer Portfolio Services, Inc.

Nasdaq: CPSS



Cautionary Statement

Information included in the following slides is believed to be accurate, but is not necessarily complete. Such information should be reviewed in its appropriate context. The implication that historical trends will continue in the future, or that past performance is indicative of future results, is disclaimed. To the extent that one reading the following material nevertheless makes such an inference, such inference would be a forward-looking statement, and would be subject to risks and uncertainties that could cause actual results to vary. Such risks include variable economic conditions, adverse portfolio performance (resulting, for example, from increased defaults by the underlying obligors), volatile wholesale values of collateral underlying CPS assets, reliance on warehouse financing and on the capital markets, fluctuating interest rates, increased competition, regulatory changes, the risk of obligor default inherent sub-prime financing, and exposure to litigation.

Reference to Public Reports

Any person considering an investment in securities issued by CPS is urged to review the materials filed by CPS with the U.S. Securities and Exchange Commission ("Commission"). Such materials may be found by inquiring of the Commission's EDGAR search page (<http://www.sec.gov/edgar/searchedgar/companysearch.html>) using CPS's ticker symbol, which is "CPSS." Risk factors that should be considered are described under the caption "Forward-looking Statements" in Item 7 of CPS's annual report on Form 10-K, which report is on file with the Commission and available for review at the Commission's website. Such description of risk factors is incorporated herein by reference.



Consumer Portfolio Services, Inc.

- ✓ Specialty finance company focused on sub-prime auto market
- ✓ Established in 1991; IPO in 1992
- ✓ Through December 31, 2005, approximately \$6.1 billion in contract purchases from auto dealers



Consumer Portfolio Services, Inc.

- ✓ As of December 31, 2005, managed portfolio of approximately \$1.1 billion
- ✓ Irvine, California headquarters and servicing branches in Virginia, Florida, Georgia and Illinois
- ✓ Approximately 740 employees

U.S. Auto Finance Market

- ✓ 2004 U.S. auto financing = \$392 billion⁽¹⁾
 - \$207 billion new; \$185 billion used
- ✓ Company estimates 20%, or \$78 billion is “sub-prime”
- ✓ Historically fragmented market with few long-term dominant players



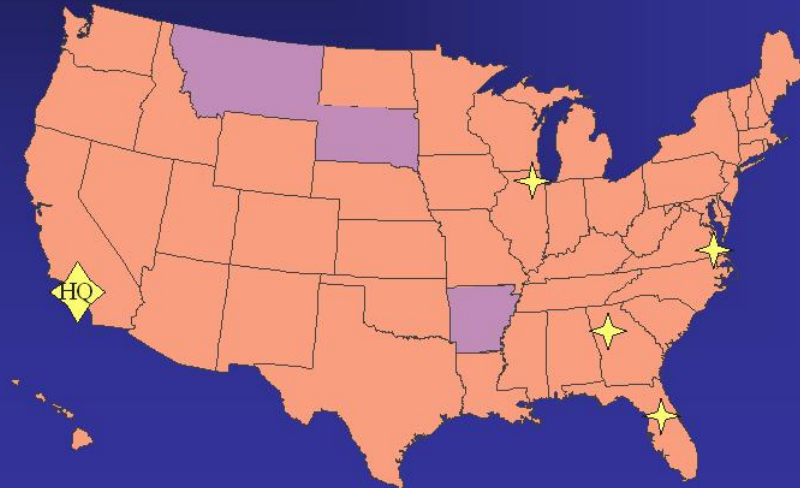
Major Market Participants

- ✓ AmeriCredit
- ✓ Capital One
- ✓ Triad
- ✓ HSBC/Household
- ✓ CitiFinancial
- ✓ Wells Fargo
- ✓ Manufacturers' Captives
- ✓ Regional Financial Inst.
- ✓ Regional Independents

The CPS Landscape

as of December 31, 2005

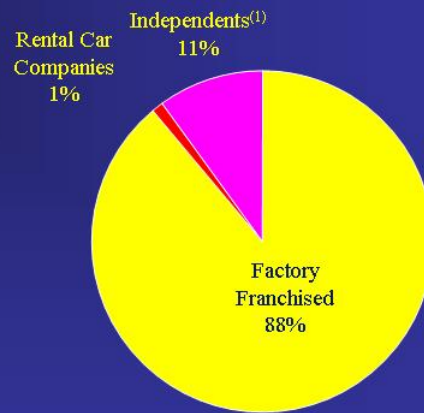
- ✓ Contracts with over 7,300 dealers in 47 states ■
- ✓ 80 employee marketing reps in field and four in-house
- ✓ West coast headquarters and four strategically located servicing branches ✦



The CPS Landscape

Contract Purchases
in 2005

✓ Primarily factory
franchised dealers



(1) Includes contract purchases of TFC, a subsidiary that targets enlisted members of U.S. Armed Forces.

The CPS Landscape

CPS's risk-adjusted pricing results in program offerings covering a wide band of the credit spectrum

New contract acquisitions in 2005

Program	Avg Yield % ⁽¹⁾	Avg Amount Financed \$	Avg FICO
Preferred	12.4	20,228	604
Super Alpha	15.3	18,981	517
Alpha Plus	16.9	17,070	524
Alpha	19.1	14,613	511
Standard	23.0	12,197	526
Mercury / Delta	26.5	11,567	515
First Time Buyer	27.9	10,721	n/a

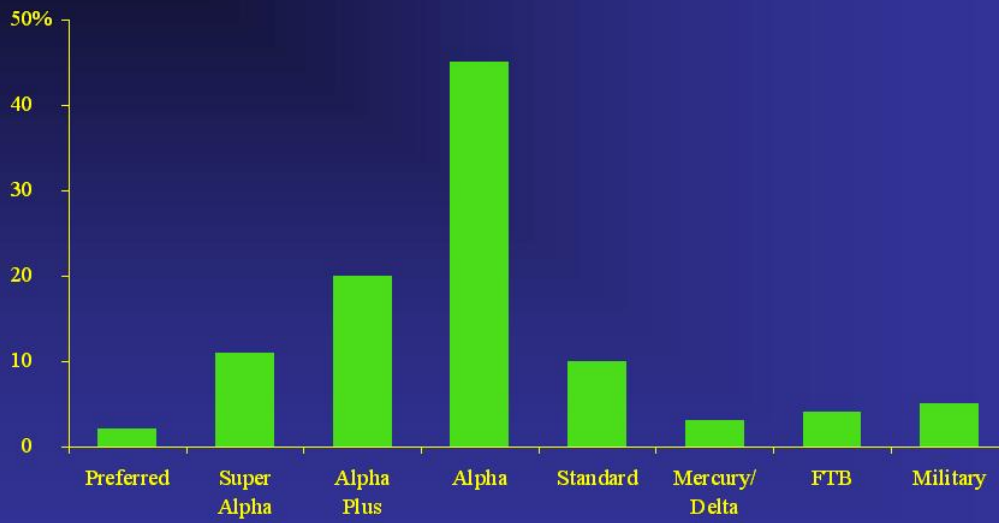
10



(1) Contract APR as adjusted for fees charged (or paid) to dealer.

The CPS Landscape

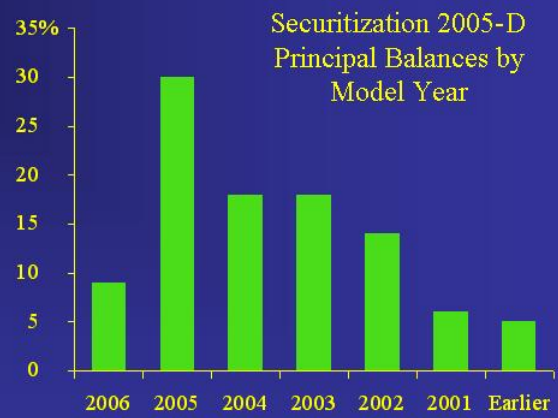
Product Mix



The CPS Landscape

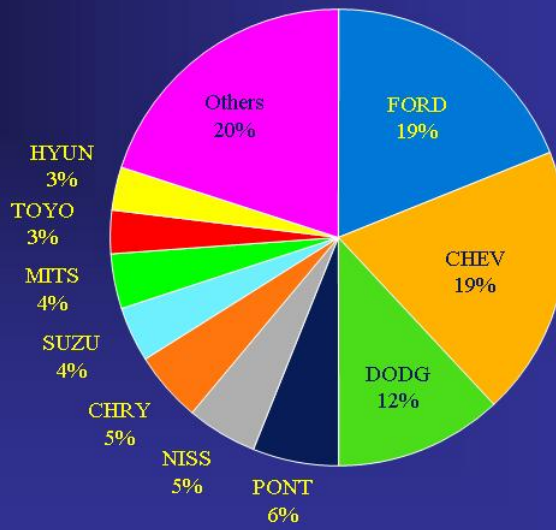
✓ Primarily late model pre-owned vehicles

- 15% New
- 85% Pre-owned



The CPS Landscape

- ✓ Affordable, basic transportation vehicles
- ✓ Average vehicle sales price of \$15,150
- ✓ Average monthly payment of \$385 for 61 months



New contract acquisitions in 2005



The CPS Landscape

An emphasis on *stable* obligors with the ability to rehabilitate their credit profile

Average age	38 years
Average time in job	5 years
Average time in residence	5 years
Average household income	\$39,596 per year
Percentage of homeowners	17%



Contract Originations

- ✓ Centralized contract originations at Irvine HQ
 - Maximizes control and efficiencies

- ✓ Proprietary auto-decisioning system
 - Makes initial credit decision on approximately 90% of incoming applications
 - Enhances dealer service by shortening response time

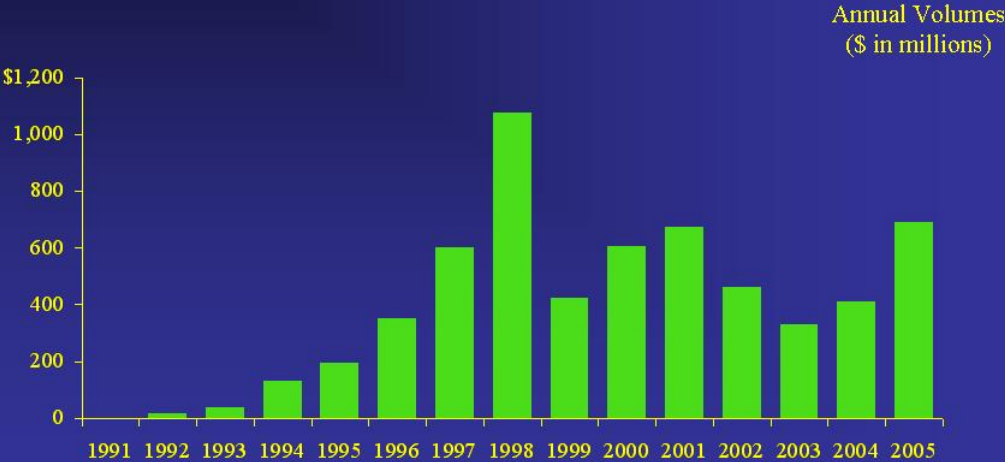
- ✓ Pre-funding verification of employment, income and residency
 - Protects against dealer and obligor fraud



Contract Originations

Infrastructure to Support Significant Originations Volumes

Since inception through December 2005 the Company has originated approximately \$6.1 billion



Contract Servicing

- ✓ Geographically dispersed servicing centers enhance coverage and staffing flexibility
- ✓ Offices are tied into the central database and paperless collection system
- ✓ Dynamic work queue monitoring and balancing among offices



Contract Servicing

- ✓ Early contact on past due accounts; commencing sixth day after due date
- ✓ Workloads allocated based on specialization
- ✓ Front end workload supplemented by automated intelligent predictive dialer



Contract Servicing

Automated paperless servicing system builds dynamic work queues based on the account's characteristics.

Supervision	Supervision	Supervision	Supervision	Supervision	Supervision
Predictive Dialer <i>0-29 days</i>	Front End <i>30-59 days</i>	Back End <i>60-119 days</i>	Military	Insurance Claims	Skip Tracing

Supervision	Supervision	Supervision	Supervision	Supervision
Legal	Bankruptcy	Repossession	Liquidation	Deficiency

Agents are assigned to work queues based on their specialization. Supervisors with appropriate expertise oversee specialized groups.



Successful Acquisitions

<u>Entity</u>	<u>Date and Purchase Price</u>	<u>Comments</u>
MFN Financial Corp.	March 2002 \$123.2 million	✓ \$380 million portfolio ✓ \$17.4 million negative goodwill
The Finance Company	May 2003 \$23.7 million	✓ \$150 million portfolio ✓ CPS maintains presence in TFC military niche
SeaWest Financial Corp. (Purchase of certain assets only)	April 2004 \$63.2 million	✓ \$75 million portfolio acquired ✓ Servicing for additional \$100 million



Portfolio Financing

- ✓ Two short-term warehouse facilities aggregating \$350 million
- ✓ Quarterly “AAA” rated asset-backed securities provide long-term matched funding
- ✓ Use of multiple bond insurers enhances liquidity and structural flexibility
- ✓ Sale of subordinated tranches increases liquidity

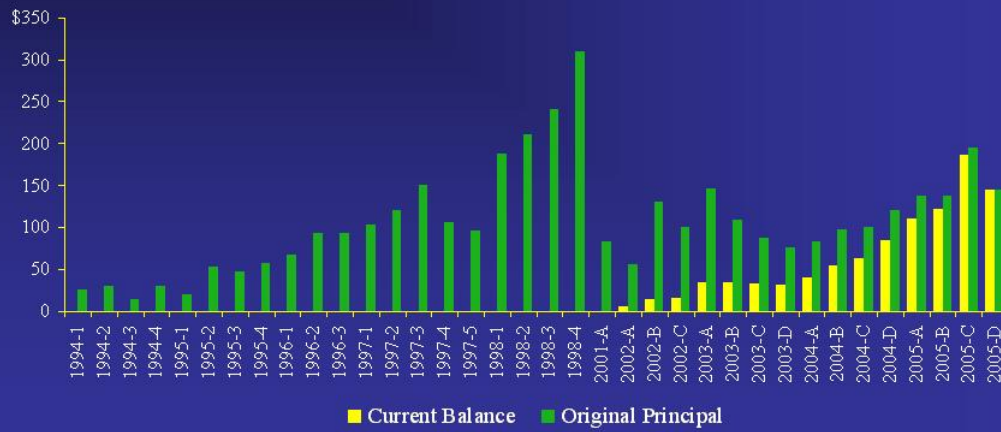


Portfolio Financing

The Company has been a regular issuer of rated ABS since 1994

Through December 2005: 40 deals aggregating over \$4.0 billion

(\$ in millions)



Other Financing

(\$ in thousands)

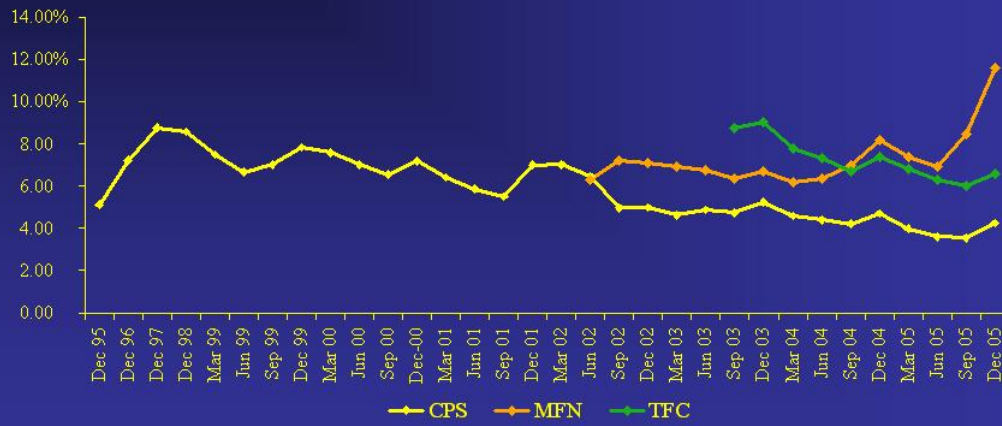
<u>Outstanding at December 31, 2005</u>	<u>Source</u>	<u>Terms</u>	<u>Comments</u>
\$43,745	Residual Interest Financing	8.36% amortizing with related ABS	2 nd rated "NIM" transaction by CPS
\$40,000	Senior Debt – Affiliate of Levine Leichtman	11.75% 2006 maturities	A lender to CPS since 1998
\$14,000 (Fully repaid in January 2006)	Sub. Debt – RISRs	12.5% Maturing in 2006	Publicly issued notes from 1996
\$4,655	Sub. Debt – Renewable Notes	Wtd rate 8.5% Wtd orig term 27 months	Shelf registration effective May 2005



Asset Performance

Receivables and Repo Inventory 30 Plus Days Past Due

Three quarter rolling averages



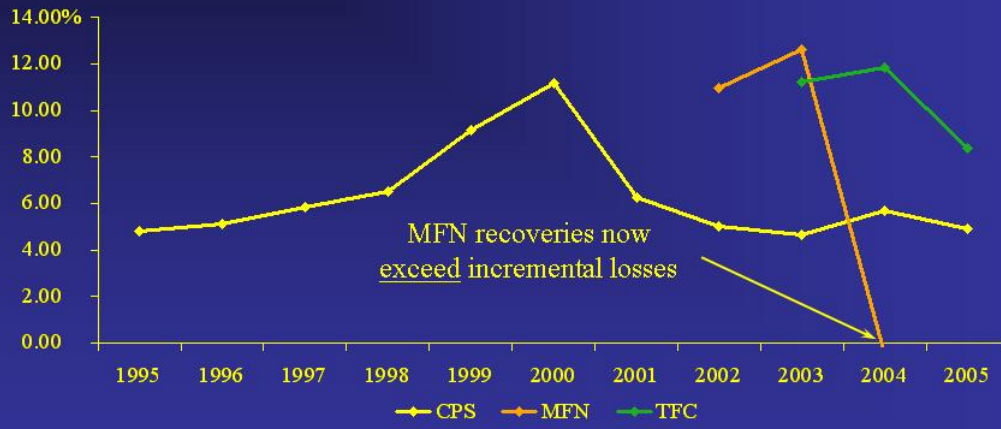
Consistent Performance and Positive Trends



Asset Performance

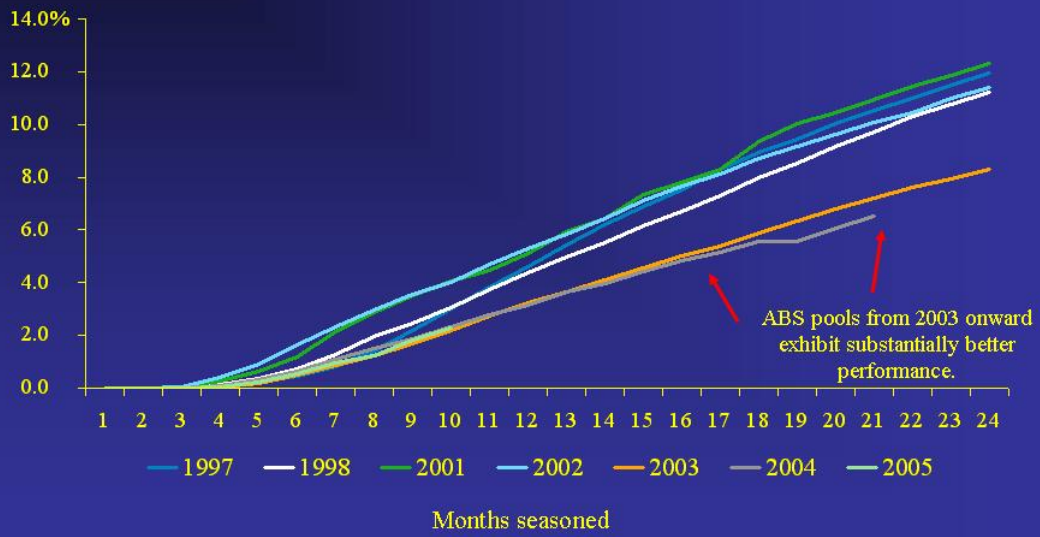
Average Annual Net Credit Losses

Consistent Performance and Positive Trends



Asset Performance

Average ABS Pool Cumulative Net Credit Losses as of December 31, 2005
Consistent Performance and Positive Trends



Summary Balance Sheets

(\$ in thousands)

	<u>December 31,</u> 2005	<u>December 31,</u> 2004	<u>December 31,</u> 2003
<u>Assets</u>			
Cash	\$ 17,789	\$ 14,366	\$ 33,209
Restricted Cash	157,662	125,113	67,277
Finance receivables, net of allowance	913,576	550,191	266,189
Residual interest in securitizations	25,220	50,430	111,702
Other Assets	40,897	26,499	14,093
	<u>\$ 1,155,144</u>	<u>\$ 766,599</u>	<u>\$ 492,470</u>
<u>Liabilities</u>			
Accounts payable and other liabilities	\$ 19,779	\$ 22,552	\$ 29,018
Warehouse lines of credit	35,350	34,279	33,709
Residual interest financing	43,745	22,204	0
Securitization trust debt	924,026	542,815	245,118
Other debt	58,655	74,829	102,465
	<u>1,081,555</u>	<u>696,679</u>	<u>410,310</u>
Shareholders' equity	73,589	69,920	82,160
	<u>\$ 1,155,144</u>	<u>\$ 766,599</u>	<u>\$ 492,470</u>



Summary Statements of Operations

(\$ in thousands)

	<u>Year Ended</u>		
	December 31, <u>2005</u>	December 31, <u>2004</u>	December 31, <u>2003</u>
<u>Revenues</u>			
Net gain on sale of contracts	\$ 0	\$ 0	\$ 10,421
Interest income	171,834	105,818	58,164
Servicing fees	6,647	12,480	17,058
Other income	15,216	14,394	19,343
	<u>193,697</u>	<u>132,692</u>	<u>104,986</u>
<u>Expenses</u>			
Employee costs	40,384	38,173	37,141
General and administrative	39,285	33,936	31,581
Interest	51,669	32,147	23,861
Impairment on residual	0	11,750	4,052
Provision for credit losses	58,987	32,574	11,390
	<u>190,325</u>	<u>148,580</u>	<u>108,025</u>
Income (loss)	3,372	(15,888)	(3,039)
Income tax expense (benefit)	0	0	(3,434)
Net income (loss)	<u>\$ 3,372</u>	<u>\$ (15,888)</u>	<u>\$ 395</u>



Investment Merits

- ✓ Market participant since 1991; CPS has weathered industry turbulence to remain one of the few independent public auto finance companies
- ✓ Attractive industry fundamentals
- ✓ Disciplined approach to credit quality and servicing
- ✓ Disciplined growth in new contract acquisitions and total managed portfolio
- ✓ Diverse sources of funding



Investment Merits

- ✓ Improving asset performance
- ✓ Recurring revenue model and sound quality of earnings
- ✓ Opportunistic, successful acquisitions
- ✓ Stable senior management – President, Senior Vice Presidents and Vice Presidents average 11 years of service with the Company



Consumer Portfolio Services, Inc.

Nasdaq: CPSS



Consumer Portfolio Services, Inc.
Historical Timeline of Significant Events

Nasdaq: CPSS

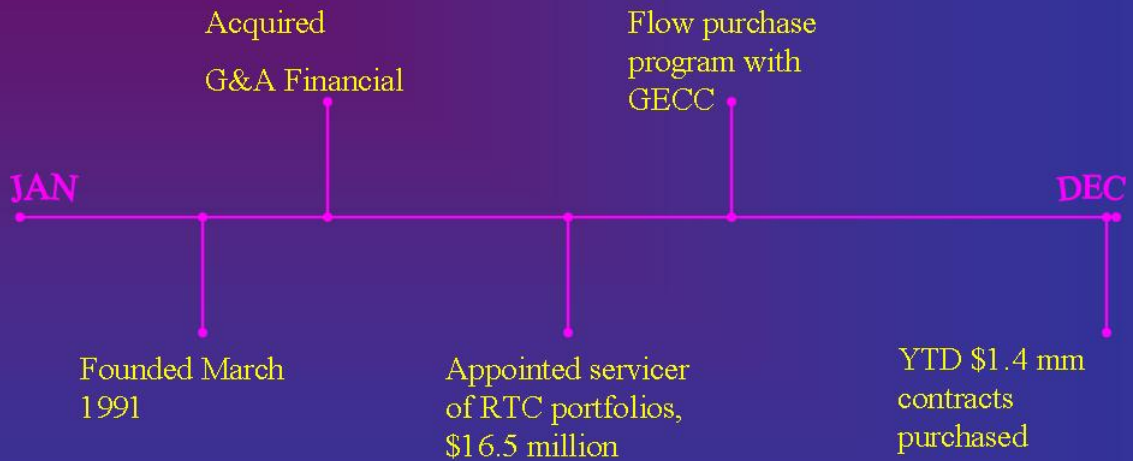


Cautionary Statement

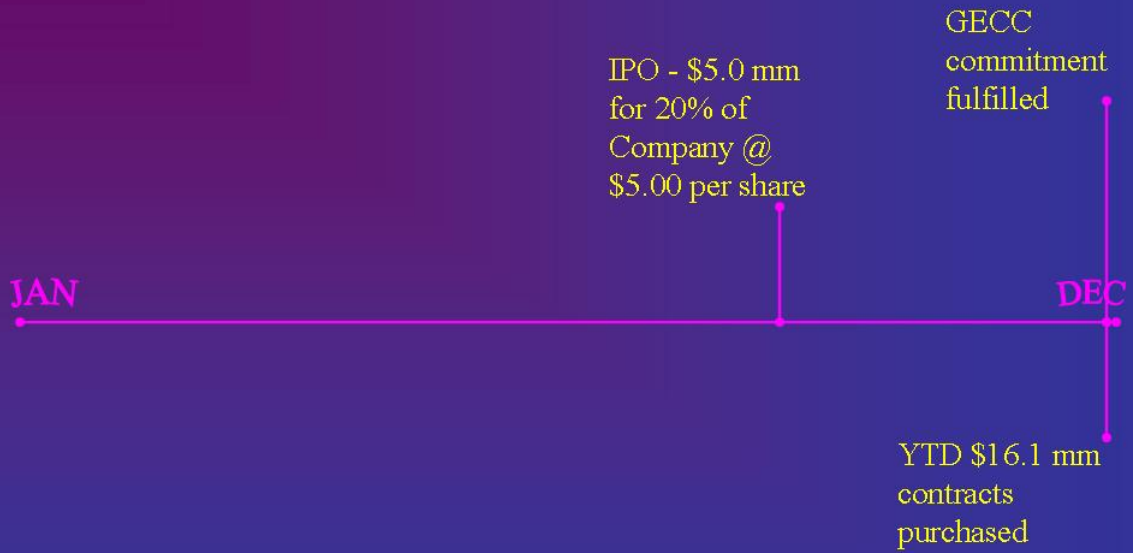
Information included in the following slides is believed to be accurate, but is not necessarily complete. Any person considering an investment in securities issued by CPS is urged to review the materials filed by CPS with the U.S. Securities and Exchange Commission ("Commission"). Such materials may be found by inquiring of the Commission's EDGAR search page (<http://www.sec.gov/edgar/searchedgar/companysearch.html>) using CPS's ticker symbol, which is "CPSS."



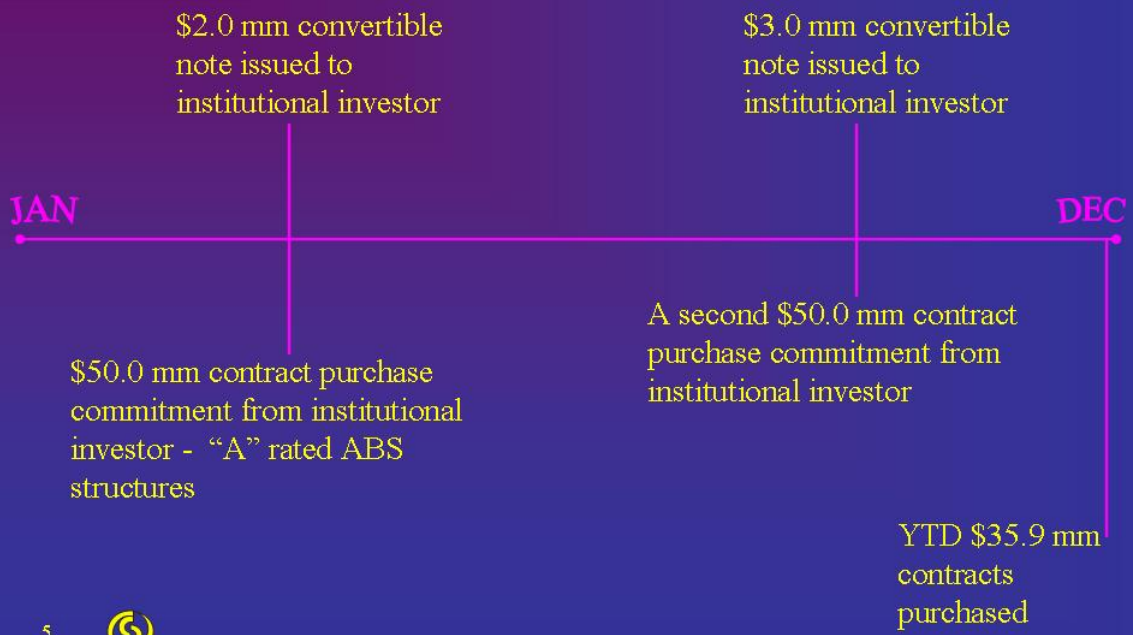
1991



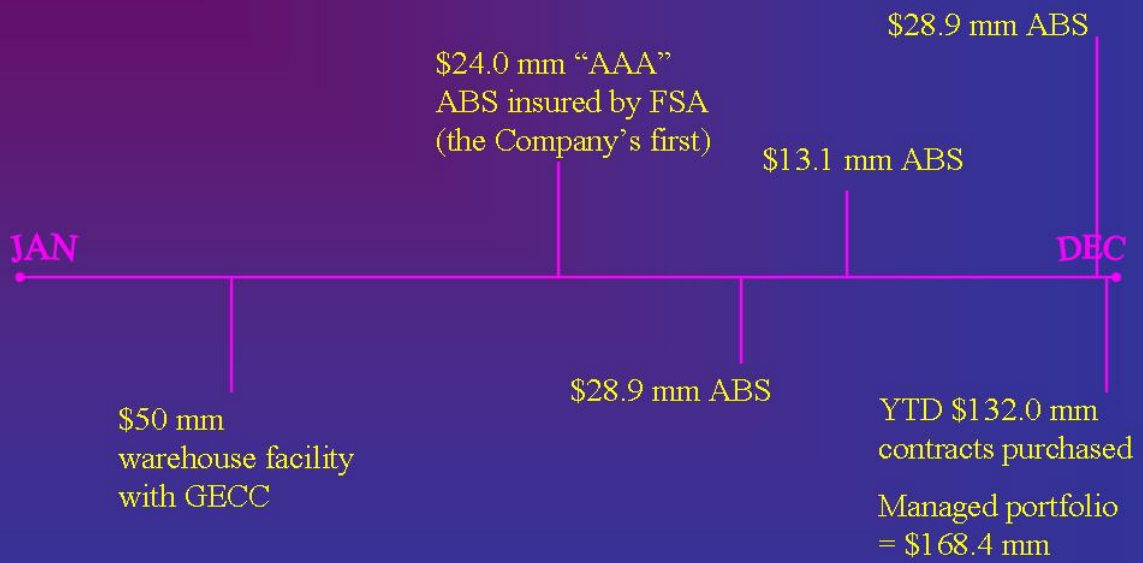
1992



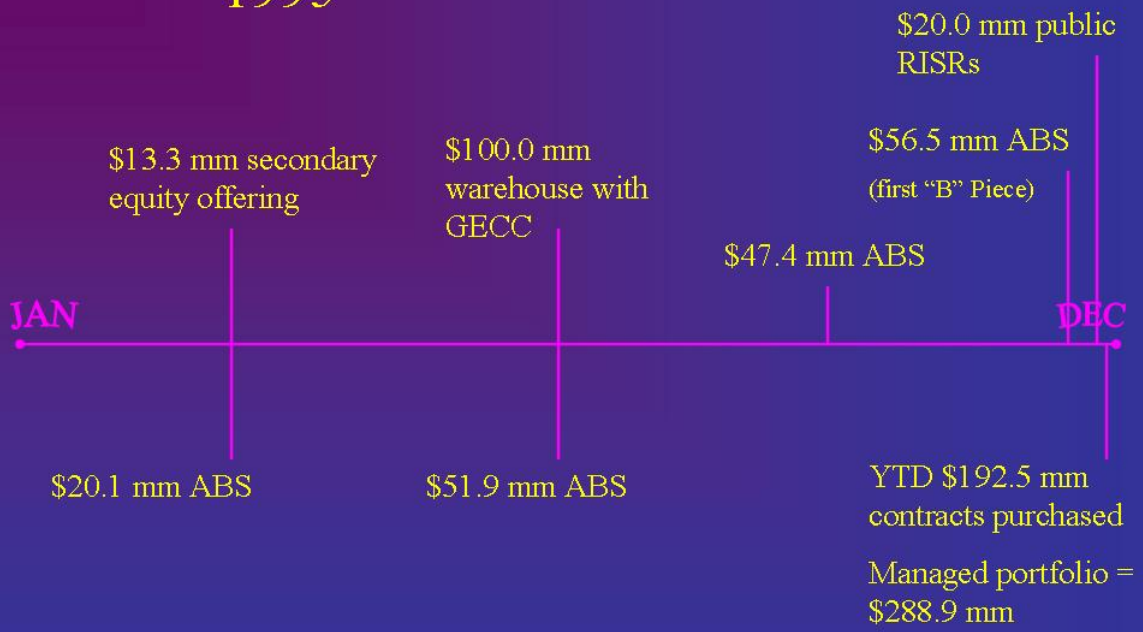
1993



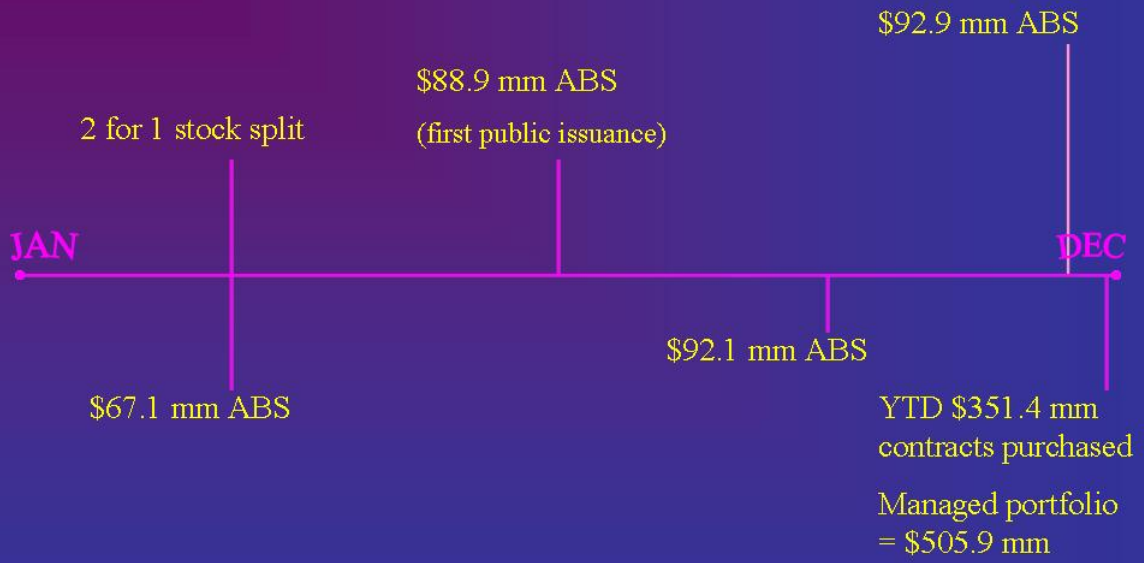
1994



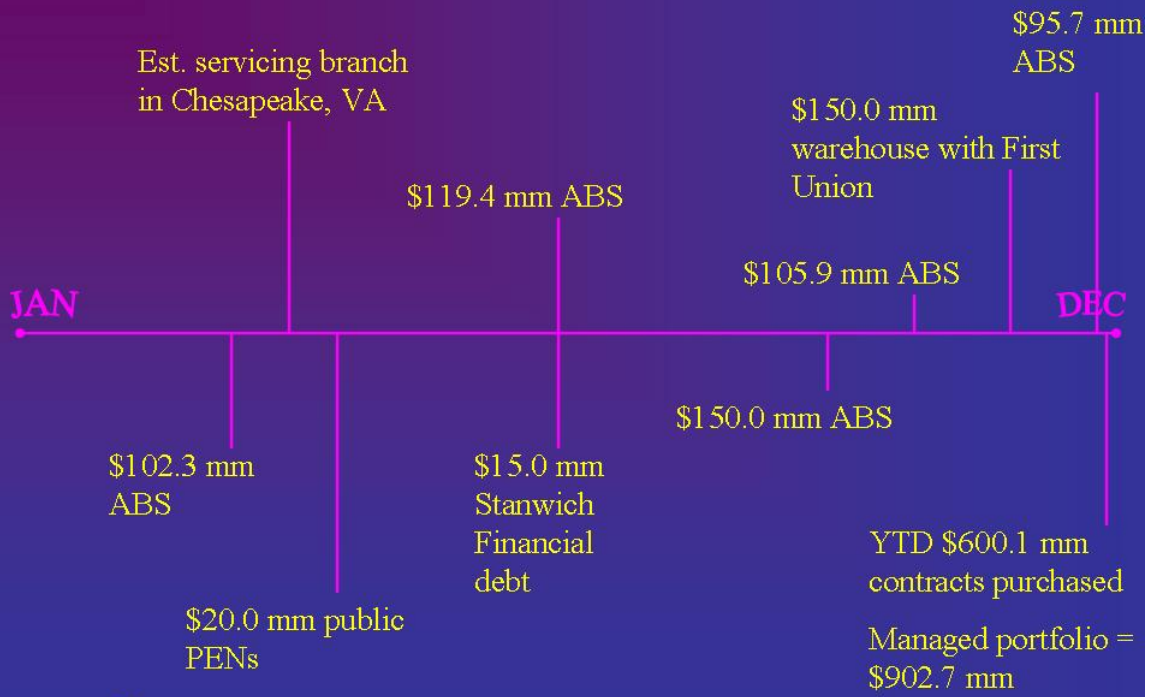
1995



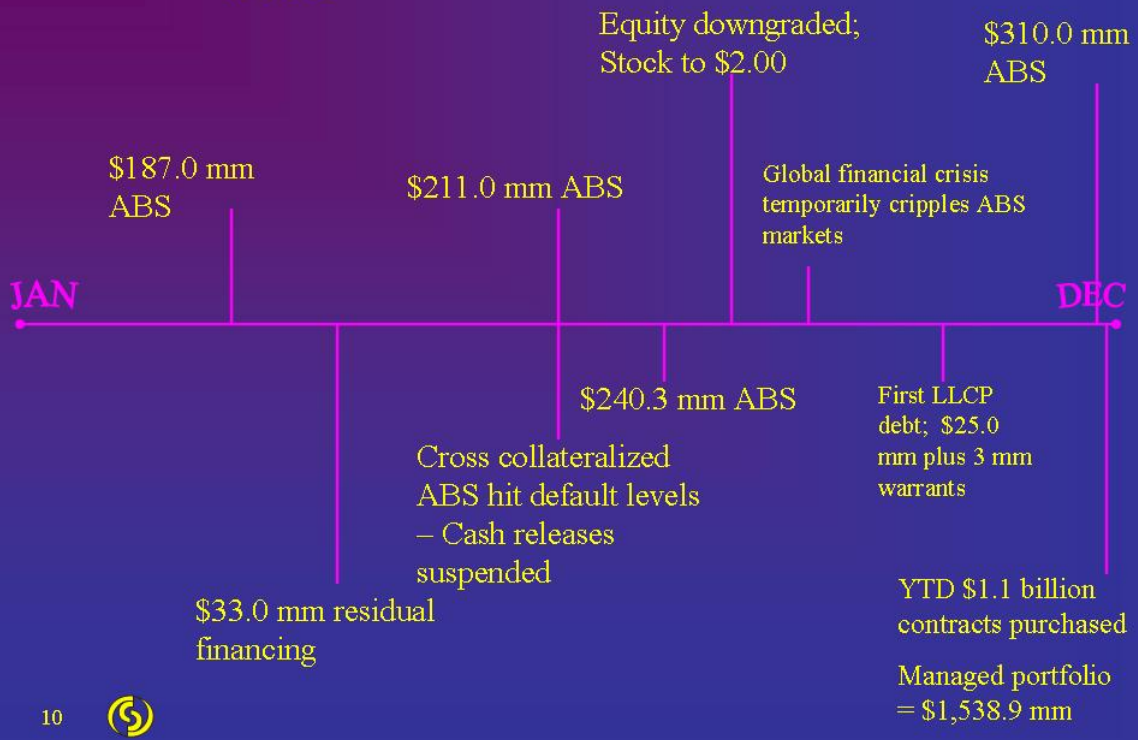
1996



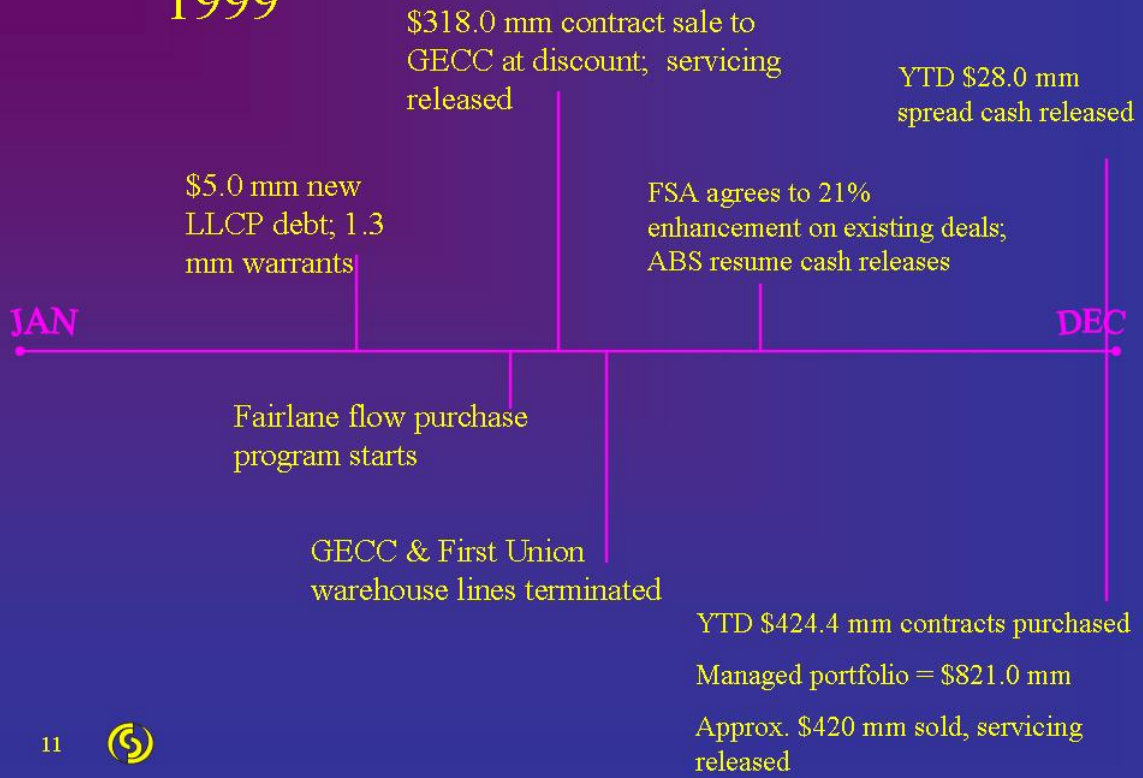
1997



1998

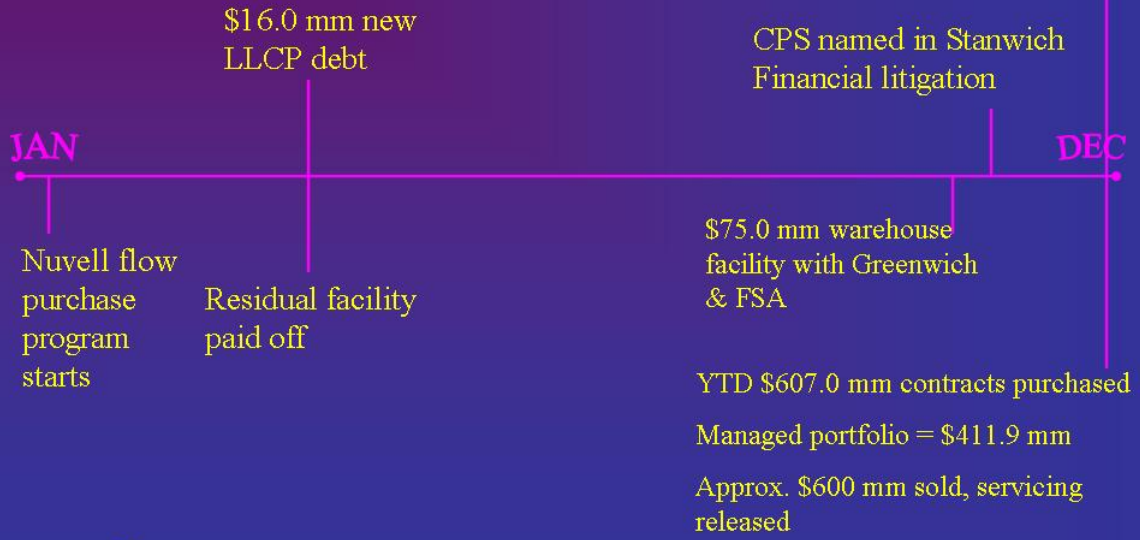


1999



2000

YTD \$81.0 mm
spread cash
released



2001

JAN

\$8.0 mm debt repurchase from LLCP & Stanwich Financial

\$82.6 mm ABS, insured by FSA, marks return to ABS market

YTD \$43.7 mm spread cash released

Nuvell program terminated

DEC

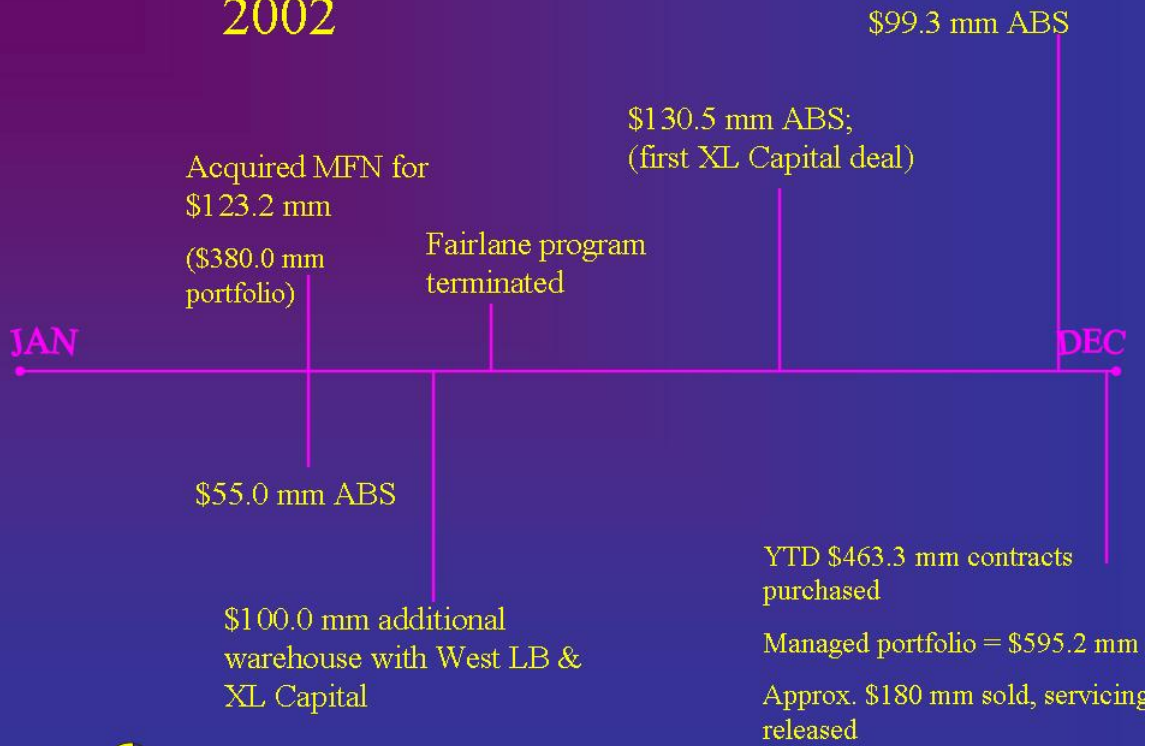
YTD \$672.3 mm contracts purchased

Managed portfolio = \$285.5 mm

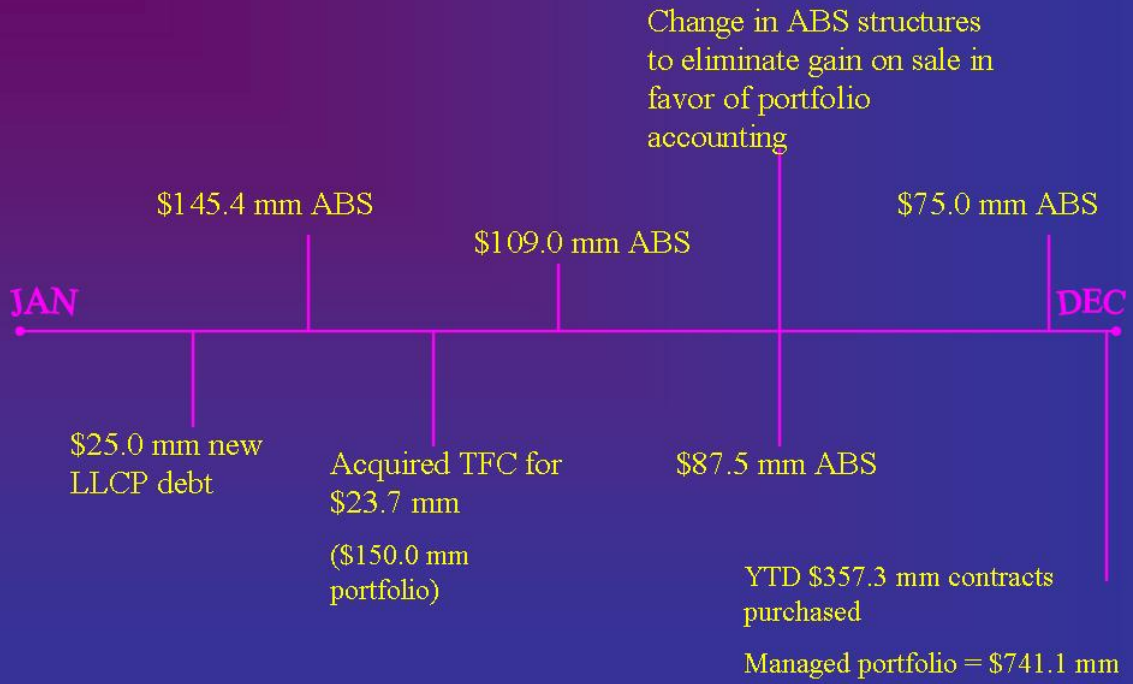
Approx. \$ 535 mm sold, servicing released



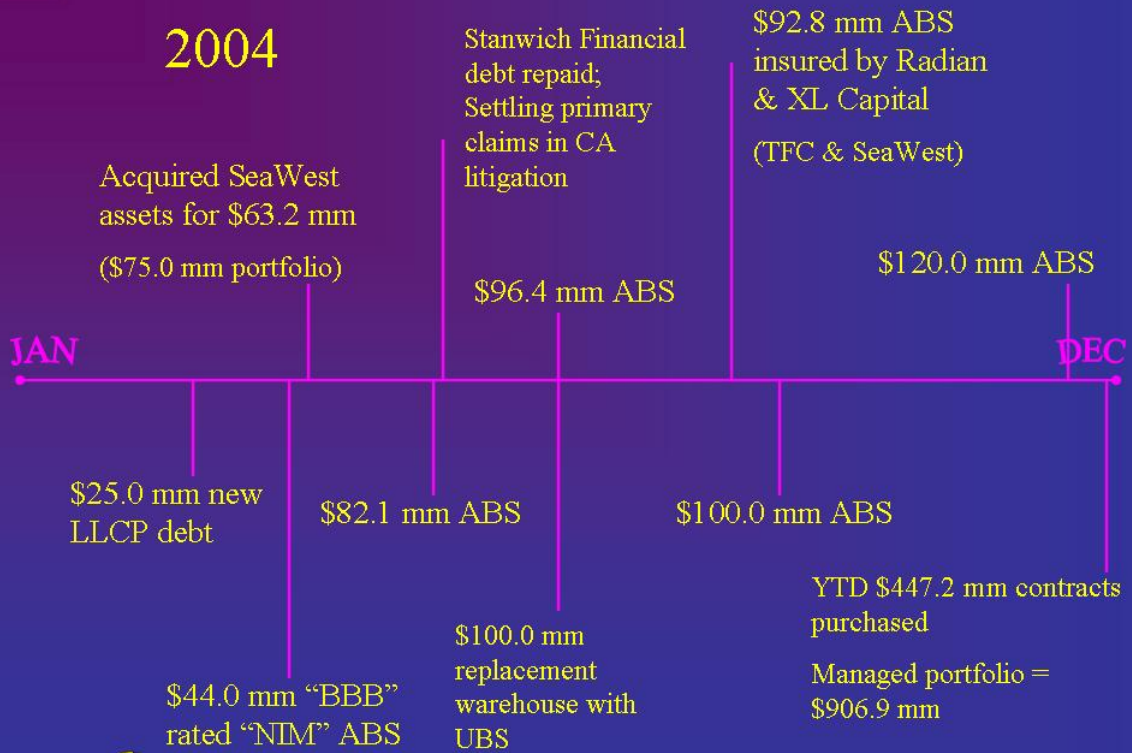
2002



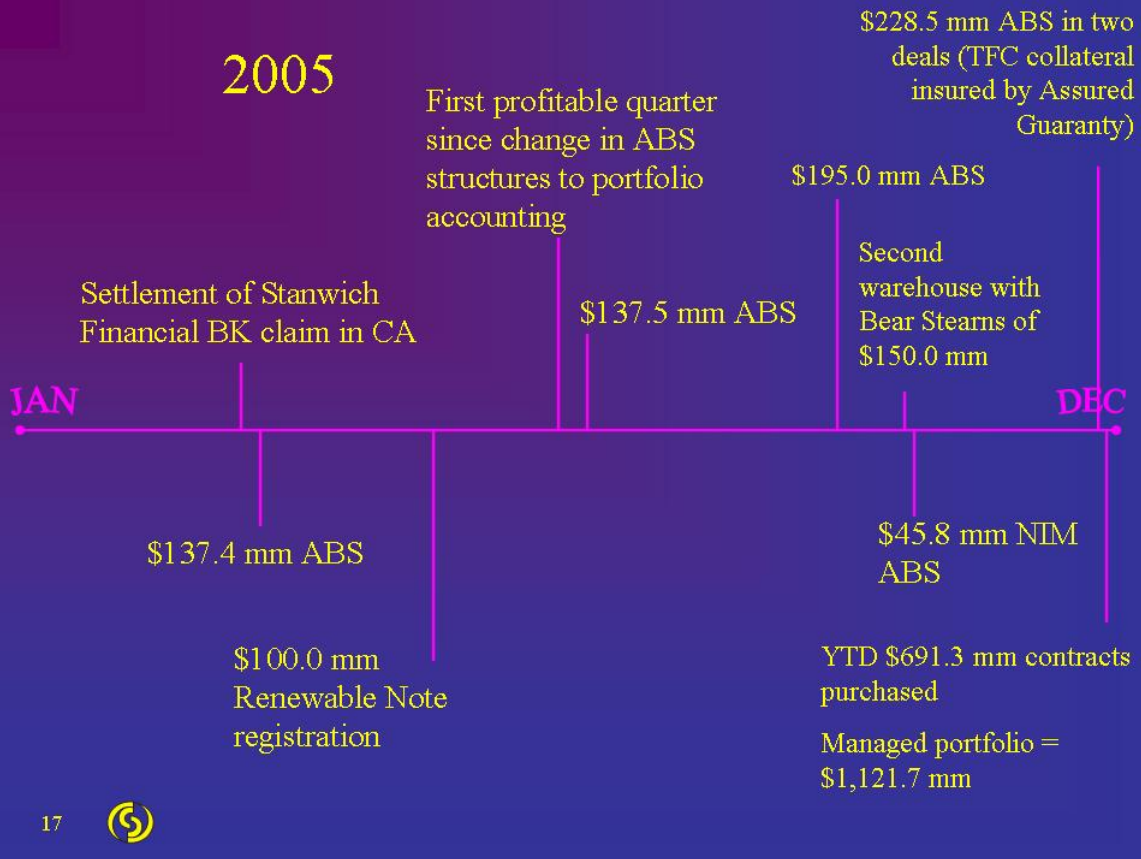
2003



2004



2005



Consumer Portfolio Services, Inc.

Nasdaq: CPSS

