# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

Commission file number: 1-11416

# CONSUMER PORTFOLIO SERVICES, INC.

(Exact name of registrant as specified in its charter)

California (State or other jurisdiction of incorporation or organization)

33-0459135 (IRS Employer Identification No.)

19500 Jamboree Road. Irvine, California

92612

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including Area Code: (949) 753-6800

## Former name, former address and former fiscal year, if changed since last report: N/A

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

[X]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [ ] No [ X ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a smaller reporting company. See definition of "accelerated filer", "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer [ ] Accelerated Filer [ ] Non-Accelerated Filer [ ] Smaller Reporting Company [ X ]

 $Indicate \ by \ check \ mark \ whether \ the \ registrant \ is \ a \ shell \ company \ (as \ defined \ in \ Rule \ 12b-2 \ of \ the \ Exchange \ Act). \quad Yes \ [\quad ] \ \ No \ [X]$ 

As of August 9, 2010 the registrant had 17,315,279 common shares outstanding.

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# CONSUMER PORTFOLIO SERVICES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except share and per share data)

	June 30, 2010		December 31, 2009	
ASSETS				
Cash and cash equivalents	\$ 13,		12,433	
Restricted cash and equivalents	120,	707	128,511	
Finance receivables	694,		878,366	
Less: Allowance for finance credit losses	(27,		(38,274)	
Finance receivables, net	667,	588	840,092	
Residual interest in securitizations		839	4,316	
Furniture and equipment, net		493	1,509	
Deferred financing costs		386	5,717	
Deferred tax assets, net	29,		33,450	
Accrued interest receivable		064	8,573	
Other assets	18,		33,660	
	\$ 869,	198 \$	1,068,261	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities				
Accounts payable and accrued expenses	\$ 20,	081 \$	17,906	
Warehouse lines of credit	29,	448	4,932	
Residual interest financing	48,	765	56,930	
Securitization trust debt	701,		904,833	
Senior secured debt, related party	26,		26,118	
Subordinated renewable notes	22,		21,965	
	848,	906	1,032,684	
COMMITMENTS AND CONTINGENCIES				
Shareholders' Equity				
Preferred stock, \$1 par value;				
authorized 5,000,000 shares; none issued		-	-	
Series A preferred stock, \$1 par value;				
authorized 5,000,000 shares; none issued		-	-	
Common stock, no par value; authorized				
75,000,000 shares; 17,364,780 and 18,034,909				
shares issued and outstanding at June 30, 2010 and	54	076	FF 2.4C	
December 31, 2009, respectively Additional paid in capital, warrants	54,	076 141	55,346 8,371	
Retained earnings/(Accumulated deficit)				
Accumulated other comprehensive loss	(37,	289) 636)	(22,504) (5,636)	
Accumulated other comprehensive 1055	(5,		35,577	
		.52	33,377	
	\$ 869,	198 \$	1,068,261	

# CONSUMER PORTFOLIO SERVICES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

	Three Months Ended June 30,				Six Months Ended June 30,				
		2010		2009		2010		2009	
Revenues:									
Interest income	\$	35,178	\$	54,960	\$	74,147	\$	116,139	
Servicing fees		1,963		942		4,351		1,971	
Other income		1,387		2,420		4,619		6,261	
		38,528		58,322		83,117		124,371	
Expenses:									
Employee costs		8,697		8,980		17,475		18,242	
General and administrative		5,579		5,842		11,454		12,452	
Interest		20,975		28,971		43,324		61,103	
Provision for credit losses		6,990		18,489		18,706		34,578	
Marketing		726		908		1,505		2,080	
Occupancy		760		889		1,540		2,034	
Depreciation and amortization		170		196		299		344	
		43,897		64,275		94,303		130,833	
Income (loss) before income tax expense (benefit)		(5,369)		(5,953)		(11,186)		(6,462)	
Income tax expense (benefit)		3,600				3,600		-	
Net income (loss)	\$	(8,969)	\$	(5,953)	\$	(14,786)	\$	(6,462)	
Earnings (loss) per share:									
Basic	\$	(0.51)	\$	(0.32)	\$	(0.84)	¢	(0.34)	
Diluted	φ	(0.51)	Ф	(0.32)	Ф	(0.84)	Ф	(0.34)	
Diluted		(0.51)		(0.32)		(0.04)		(0.34)	
Number of shares used in computing									
earnings (loss) per share:									
Basic		17,450		18,744		17,642		18,874	
Diluted		17,450		18,744		17,642		18,874	

See accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

# CONSUMER PORTFOLIO SERVICES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)

	Six Months June 3	
	2010	2009
Cash flows from operating activities:		
let income (loss)	\$ (14,786)	\$ (6,4)
djustments to reconcile net income (loss) to net cash		
rovided by operating activities:		
mortization of deferred acquisition fees	(2,714)	(4,1
mortization of discount on securitization notes	3,228	6,6
mortization of discount on senior secured debt, related party	555	5
epreciation and amortization	299	3
mortization of deferred financing costs	2,549	2,6
rovision for credit losses	18,706	34,5
ock-based compensation expense	818	6
terest income on residual assets	(523)	(9
hanges in assets and liabilities:	()	(-
ccrued interest receivable	1,509	3,7
ax assets	3,600	5,7
the date of the cases	14,829	24,2
ccounts payable and accrued expenses	2,175	(2,2
* *		
et cash provided by operating activities	30,245	59,5
ash flows from investing activities:		
urchases of finance receivables held for investment	(44,137)	(2,0
roceeds received on finance receivables held for investment	200,650	223,7
creases (decreases) in restricted cash and equivalents	7,804	13,8
urchase of furniture and equipment	(283)	(5
fet cash provided by investing activities	164,034	235,1
Cash flows from financing activities:		
roceeds from issuance of securitization trust debt	16,561	
roceeds from issuance of subordinated renewable notes	1,710	1,0
ayments on subordinated renewable notes	(1,555)	(3,9
et proceeds from (repayments to) warehouse lines of credit	24,516	(4,8
roceeds from (repayments of) residual interest financing debt	(8,165)	(4,6
epayment of securitization trust debt	(222,801)	(282,6
ayment of financing costs	(1,448)	
epurchase of common stock	(2,088)	(3
let cash used in financing activities	(193,270)	(295,2
ncrease (decrease) in cash and cash equivalents	1,009	(5
ash and cash equivalents at beginning of period	12,433	22,0
ash and cash equivalents at end of period		\$ 21,5
asn and cash equivalents at end of period	5 13,442	\$ 21,5
pplemental disclosure of cash flow information:		
ash paid (received) during the period for:		
sterest	\$ 38,995	\$ 52,5
come taxes	\$ (7,700)	\$ (12,3
	(1,122)	(-2)
on-cash financing activities:		

## (1) Summary of Significant Accounting Policies

## **Description of Business**

We were formed in California on March 8, 1991. We specialize in purchasing and servicing retail automobile installment sale contracts ("automobile contracts" or "finance receivables") originated by licensed motor vehicle dealers located throughout the United States ("dealers") in the sale of new and used automobiles, light trucks and passenger vans. Through our purchases, we provide indirect financing to dealer customers for borrowers with limited credit histories, low incomes or past credit problems ("sub-prime customers"). We serve as an alternative source of financing for dealers, allowing sales to customers who otherwise might not be able to obtain financing. In addition to purchasing installment purchase contracts directly from dealers, we have also (i) acquired installment purchase contracts in three merger and acquisition transactions, (ii) purchased immaterial amounts of vehicle purchase money loans from non-affiliated lenders, and (iii) lent money directly to consumers for an immaterial amount of vehicle purchase money loans. In this report, we refer to all of such contracts and loans as "automobile contracts."

### **Basis of Presentation**

Our Unaudited Condensed Consolidated Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States of America, with the instructions to Form 10-Q and with Article 8 of Regulation S-X of the Securities and Exchange Commission, and include all adjustments that are, in our opinion, necessary for a fair presentation of the results for the interim periods presented. All such adjustments are, in the opinion of management, of a normal recurring nature. In addition, certain items in prior period financial statements may have been reclassified for comparability to current period presentation. Results for the sixmonth period ended June 30, 2010 are not necessarily indicative of the operating results to be expected for the full year.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from these Unaudited Condensed Consolidated Financial Statements. These Unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2009.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the financial statements, as well as the reported amounts of income and expenses during the reported periods. Specifically, a number of estimates were made in connection with determining an appropriate allowance for finance credit losses, valuing residual interest in securitizations, accreting net acquisition fees, amortizing deferred costs, the recording of deferred tax assets and reserves for uncertain tax positions. These are material estimates that could be susceptible to changes in the near term and, accordingly, actual results could differ from those estimates.

#### Other Income

Other income consists primarily of sales tax refunds, recoveries on previously charged off contracts from previously unconsolidated trusts, convenience fees charged to obligors for certain types of payment transaction methods and fees paid to us by dealers for certain direct mail services we provide. We received \$1.3 million in sales tax refunds for the period ended June 30, 2010. We did not receive any sales tax refunds in the

comparable period in 2009. Recoveries on the charged-off contracts relate to contracts from previously unconsolidated trusts and were \$687,000 and \$879,000 for the six months ended June 30, 2010 and 2009, respectively. Convenience fees charged to obligors, which can be expected to increase or decrease in rough proportion to increases or decreases in our managed portfolio, were \$1.7 million and \$2.5 million for the same periods, respectively. Direct mail revenues were \$480,000 and \$1.5 million for the six months ended June 30, 2010 and 2009, respectively.

## Stock-based Compensation

We recognize compensation costs in the financial statements for all share-based payments granted subsequent to January 1, 2006 based on the grant date fair value estimated in accordance with the provisions of FASB ASC 718 "Accounting for Stock Based Compensation".

For the six months ended June 30, 2010 and 2009, we recorded stock-based compensation costs in the amount of \$818,000 and \$659,000, respectively. As of June 30, 2010, unrecognized stock-based compensation costs to be recognized over future periods equaled \$3.6 million. This amount will be recognized as expense over a weighted-average period of 3.2 years.

The following represents stock option activity for the six months ended June 30, 2010:

			Weighted
	Number of	Weighted	Average
	Shares	Average	Remaining
	(in thousands)	(in thousands) Exercise Price	
Options outstanding at the beginning of period	6,874	\$ 1.62	N/A
Granted	520	1.81	N/A
Exercised	-	-	N/A
Forfeited	(117)	1.94	N/A
Options outstanding at the end of period	7,277	\$ 1.63	5.70 years
Options exercisable at the end of period	4,936	\$ 1.79	4.45 years

At June 30, 2010, the aggregate intrinsic value of options outstanding and exercisable was \$788,000 and \$244,000, respectively. There were no options exercised for the six months ended June 30, 2010 and 2009. There were 1.0 million shares available for future stock option grants under existing plans as of June 30, 2010.

#### Purchases of Company Stock

During the six-month periods ended June 30, 2010 and 2009, we purchased 670,129 and 460,543 shares, respectively, of our common stock, at average prices of \$1.65 and \$0.66, respectively.

### **New Accounting Pronouncements**

In June 2009, the FASB issued ASU 2009-16, Accounting for Transfers of Financial Assets (FAS 166, Accounting for Transfers of Financial Assets – an amendment of FASB Statement No. 140). This standard modifies certain guidance contained in FASB ASC 860, Transfers and Servicing and limits the circumstances in which a financial asset should be derecognized when the transferor has not transferred the entire financial asset by taking into consideration the transferor's continuing involvement. The standard requires that a transferor recognize and initially measure at fair value all assets obtained (including a transferor's beneficial interest) and liabilities incurred as a result of a transfer of financial assets accounted for as a sale. The concept of a qualifying special-purpose entity is removed from SFAS No. 140, Account ting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities along with the exception from applying Financial Accounting Standards Board Interpretation ("FIN") 46(R) Consolidation of Variable Interest Entities ("FIN

46(R)"). This standard is effective for us beginning with the first quarter in 2010. Our adoption of this standard did not have a material effect on our financial position, results of operations or shareholders' equity.

In June 2009, the FASB issued ASU 2009-17, Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (FAS 167, Amendments to FASB Interpretation No. 46(R)). This standard amends several key consolidation provisions related to variable interest entity ("VIE"), which are included in FASB ASC 810, Consolidation to require a company to analyze whether its interest in a VIE gives it a controlling financial interest. A company must assess whether it has an implicit financial responsibility to ensure that the VIE operates as designed when determining whether it has the power to direct the activities of the VIE that significantly affect its economic performance. Ongoing reassessment of whether a company is the primary beneficiary is also required by the standard. This standard amends the criteria to qualify as a primary beneficiary as well as the criteria for determining the existence of a VIE. This standard is effective for us beginning with the first quarter in 2010. Our adoption of this standard did not have a material effect on our financial position, results of operations or shareholders' equity.

### **Recent Developments**

### **Uncertainty of Capital Markets and General Economic Conditions**

Historically, we have depended upon the availability of warehouse credit facilities and access to long-term financing through the issuance of asset-backed securities collateralized by our automobile contracts. Since 1994, we have completed 49 term securitizations of approximately \$6.6 billion in contracts. We conducted four term securitizations in 2006, four in 2007, and two in 2008. From July 2003 through April 2008 all of our securitizations were structured as secured financings. The second of our two securitization transactions in 2008 (completed in September 2008) was in substance a sale of the related contracts, and is treated as a sale for financial accounting purposes.

Since the fourth quarter of 2007, we have observed unprecedented adverse changes in the market for securitized pools of automobile contracts. These changes include reduced liquidity, and reduced demand for asset-backed securities, particularly for securities carrying a financial guaranty and for securities backed by sub-prime automobile receivables. Moreover, many of the firms that previously provided financial guarantees, which were an integral part of our securitizations, are no longer offering such guarantees. The adverse changes that have taken place in the market since the fourth quarter of 2007 have caused us to conserve liquidity by significantly reducing our purchases of automobile contracts. Since October 2009, we have gradually increased our contract purchases by utilizing one \$50 million credit facility and, since March 2010, another \$50 million term funding facility, but we have no immediate plans to complete a term securitization. If the adverse circumstances that have affected the capital markets should continue or worsen, or if we are unable to obtain additional contract financing facilities or complete a term securitization, we may curtail further or cease our purchases of new automobile contracts, which could lead to a material adverse effect on our operations.

Recent economic conditions have negatively affected many aspects of our industry. First, although the stability of the credit markets has improved over the last year, there is still reduced demand for asset-backed securities secured by consumer finance receivables, including sub-prime automobile receivables, as compared to 2007 and earlier. Second, there are fewer lenders who provide short term warehouse financing for sub-prime automobile finance companies such as us, due to the uncertainty regarding the prospects of obtaining long-term financing through the issuance of asset-backed securities. In addition, many capital market participants such as investment banks, financial guaranty providers and institutional investors who previously played a role in the sub-prime auto finance industry have withdrawn from the industry, or in some cases, have ceased to do business. Finally, broad economic weakness and increasing unemployment in 2008 and 2009 made many of our customers less willing or able to pay, resulting in higher delinquency, charge-offs and losses. Each of these factors has adversely affected our results of operations. Should existing economic conditions worsen, both our ability to purchase new contracts and the performance of our existing managed portfolio may be impaired, which, in turn, could have a further material adverse effect on our results of operations.

## We May Have Rescission Liability in Connection with Offers and Sales of Our Renewable Unsecured Subordinated Notes to Certain Purchasers

We filed a registration statement on Form S-2 with respect to our renewable unsecured subordinated notes on January 7, 2005 and subsequently filed amendments to such registration statement on April 13, May 2, and May 20, 2005 and April 11, 2006 (such registration statement, as so amended, the "Former Registration Statement"). We recently discovered that, under a rule of the SEC, we are no longer permitted to offer and sell our renewable unsecured subordinated notes in reliance on the Former Registration Statement. Consequently, purchasers who acquired such notes during the twelve-month period ending June 30, 2010 may have a statutory right to rescind their purchases. As a result, we could be required to repurchase some or all of such notes at the original sale price plus statutory interest, less the amount of any income received by the purchasers. From July 1, 2009 to June 30, 2010, we sold a total of \$4.2 million of notes, including renewals of previously sold notes, but excluding notes that we have repaid.

### Financial Covenants

Certain of our securitization transactions and our warehouse credit facility contain various financial covenants requiring certain minimum financial ratios and results. Such covenants include maintaining minimum levels of liquidity and net worth and not exceeding maximum leverage levels and maximum financial losses. In addition, certain securitization and non-securitization related debt contain cross-default provisions that would allow certain creditors to declare a default if a default occurred under a different facility.

The agreements under which we receive periodic fees for servicing automobile contracts in securitizations are terminable by the respective financial guaranty insurance companies (also referred to as note insurers) upon defined events of default, and, in some cases, at the will of the insurance company. Without the waivers we have received from the related note insurers, we would have been in violation of certain financial and operating covenants relating to minimum net worth, maximum financial losses, maximum leverage levels and maintenance of active warehouse facilities with respect to seven of our 12 currently outstanding securitization transactions. Upon such an event of default, and subject to the right of the related note insurers to waive such terms, the agreements governing the securitizations call for payment of a default insurance premium, ranging from 25 to 100 basis points per annum on the aggregate outstanding balance of the related insured senior notes, and for the diversion of all excess cash generated by the assets of the respective securitization pools into the related spread accounts to increase the credit enhancement associated with those transactions. The cash so diverted into the spread accounts would otherwise be used to make principal payments on the subordinated notes in each related securitization or would be released to us. In addition, upon an event of default, the note insurers have the right to terminate us as servicer. Although our termination as servicer have been waived, we are paying default premiums, or their equivalent, with respect to insured notes representing \$443.9 million of the \$668.3 million of securitization trust debt outstanding at June 30, 2010. In addition, cash is being diverted into the related spread accounts on three of the seven affected transactions as a result of such transactions breaching asset performance triggers. It should be noted that the principal amount of such securitization trust debt is not increased, but that the increased insurance premium is re

#### (2) Finance Receivables

The following table presents the components of Finance Receivables, net of unearned interest and deferred acquisition fees and originations costs:

	June 30,	June 30,		
	2010	2010		
Finance Receivables		(In thousands)		
Automobile finance receivables, net of unearned interest	\$	702,786	\$	884,819
Less: Unearned acquisition fees and originations costs		(7,823)		(6,453)
Finance Receivables	\$	594,963	\$	878,366

The following table presents a summary of the activity for the allowance for credit losses for the six-month periods ended June 30, 2010 and 2009:

	J	une 30,	June 30,			
	<u></u>	2010	2009			
		(In thousands)				
Balance at beginning of period	\$	38,274 \$	78,036			
Provision for credit losses on finance receivables		18,706	34,578			
Charge offs		(44,015)	(84,806)			
Recoveries		14,410	15,789			
Balance at end of period	\$	27,375 \$	43,597			

We have excluded from finance receivables those contracts that we previously classified as finance receivables, but which we reclassified as other assets because we have repossessed the vehicle securing the contract. The following table presents a summary of such repossessed inventory, together with the allowance for losses in repossessed inventory that is not included in the allowance for credit losses. This allowance results in the repossessed inventory being valued at the estimated fair value less selling costs.

	June 30,		December 31,		
	2010		2009		
		(In thousands)			
Gross balance of repossessions in inventory	\$	16,953	\$ 37,821	1	
Allowance for losses on repossessed inventory		(12,313)	(28,084	4)	
Net repossessed inventory included in other assets	\$	4,640	\$ 9,737	7	

# (3) Securitization Trust Debt

We have completed a number of securitization transactions that are structured as secured borrowings for financial accounting purposes. The debt issued in these transactions is shown on our Unaudited Condensed Consolidated Balance Sheets as "Securitization trust debt," and the components of such debt are summarized in the following table:

Series Date (1)  CPS 2003-C March 2	2010		2010	December 31,	June 30, 2010
CPS 2003-C March 2		Principal (Dollars in tho		2009	2010
	010 \$	\$ 87,500		\$ -	
CPS 2003-D October 2			-	ψ -	
CPS 2004-A October 2		82,094	_	_	_
CPS 2004-B February 2		96,369	_	1,254	_
CPS 2004-C April 2		100,000	-	1,989	
CPS 2004-D December 2			-	-	_
CPS 2005-A October 2		137,500	-	6,924	-
CPS 2005-B February 2	012 5,100	130,625	5,196	10,021	4.67%
CPS 2005-C March 2		183,300	11,370	19,661	5.13%
CPS 2005-TFC July 2	012 -	72,525	· -	5,330	-
CPS 2005-D July 2	012 11,758	145,000	12,110	19,295	5.69%
CPS 2006-A November 2	012 27,064	245,000	27,565	41,546	5.33%
CPS 2006-B January 2	013 36,795	257,500	40,776	56,664	6.66%
CPS 2006-C June 2	013 42,796	247,500	47,683	64,332	5.98%
CPS 2006-D August 2	013 49,160	220,000	52,754	69,584	5.81%
CPS 2007-A November 2	013 78,195	290,000	81,955	107,011	5.73%
CPS 2007-TFC December 2	013 21,287	113,293	22,738	31,087	5.85%
CPS 2007-B January 2	014 100,449	314,999	107,869	135,602	6.30%
CPS 2007-C May 2		327,499	127,675	158,955	6.46%
CPS 2008-A October 2	, -	310,359	147,568	175,578	7.61%
Delayed Draw Notes July 2	017 21,630	9,174	16,561	-	11.00%
	\$ 662,750	\$ 3,565,237	\$ 701,820	\$ 904,833	

<sup>(1)</sup> The Final Scheduled Payment Date represents final legal maturity of the securitization trust debt. Securitization trust debt is expected to become due and to be paid prior to those dates, based on amortization of the finance receivables pledged to the Trusts. Expected payments, which will depend on the performance of such receivables, as to which there can be no assurance, are \$209.1 million in 2010, \$293.6 million in 2011, \$142.5 million in 2012, \$34.6 million in 2013 and \$22.0 million in 2014.

All of the securitization trust debt was sold in private placement transactions to qualified institutional buyers. The debt was issued through our wholly-owned bankruptcy remote subsidiaries and is secured by the assets of such subsidiaries, but not by our other assets. Principal of \$560.4 million, and the related interest payments, are guaranteed by financial guaranty insurance policies issued by third party financial institutions.

The terms of the various securitization agreements related to the issuance of the securitization trust debt and the warehouse credit facilities require that we meet certain delinquency and credit loss criteria with respect to the collateral pool, and require that we maintain minimum levels of liquidity and net worth and not exceed maximum leverage levels and maximum financial losses. In addition, certain securitization and non-securitization related debt contain cross-default provisions, which would allow certain creditors to declare a default if a

default were declared under a different facility. We have received waivers regarding the potential breach of certain such covenants relating to minimum net worth, maximum financial losses, maximum leverage levels and maintenance of active warehouse credit facilities.

We are responsible for the administration and collection of the automobile contracts. The securitization agreements also require certain funds be held in restricted cash accounts to provide additional collateral for the borrowings or to be applied to make payments on the securitization trust debt. As of June 30, 2010, restricted cash under the various agreements totaled approximately \$120.7 million. Interest expense on the securitization trust debt consists of the stated rate of interest plus amortization of additional costs of borrowing. Additional costs of borrowing include facility fees, insurance and amortization of deferred financing costs and discounts on notes sold related to the securitization trust debt are amortized using a level yield method. Accordingly, the effective co st of the securitization trust debt is greater than the contractual rate of interest disclosed above.

Our wholly-owned bankruptcy remote subsidiaries were formed to facilitate the above asset-backed financing transactions. Similar bankruptcy remote subsidiaries issue the debt outstanding under our warehouse line of credit. Bankruptcy remote refers to a legal structure in which it is expected that the applicable entity would not be included in any bankruptcy filing by its parent or affiliates. All of the assets of these subsidiaries have been pledged as collateral for the related debt. All such transactions, treated as secured financings for accounting and tax purposes, are treated as sales for all other purposes, including legal and bankruptcy purposes. None of the assets of these subsidiaries are available to pay other creditors of ours.

In March 2010, we entered into a \$50 million delayed draw note facility with a syndicate of note purchasers including affiliates of Angelo, Gordon & Co., L.P. and an affiliate of Cohen & Company Securities. Under the delayed draw note facility, the note purchasers have agreed to purchase up to \$50 million in asset-backed notes, subject to collateral eligibility and other terms and conditions, up through the end of 2010. Amounts outstanding bear interest at a fixed rate of 11.00%, which may be decreased to 9.00% should the notes receive investment grade ratings from at least two of the following three credit rating agencies: Moody's; Standard & Poor's; or Fitch. Principal payments on the notes are due as the underlying receivables are paid or charged off, and the final maturity is in July 2017. 

[] 60;As of June 30, 2010, there was \$16.6 million outstanding under the note purchase agreement.

## (4) Interest Income

The following table presents the components of interest income:

	Three Months Ended June 30,			Six Months Ended June 30,			ıded		
	2010		2009		2010		2010		2009
			(In thousands)	•			(In thousands)		
Interest on Finance Receivables	\$ 34,62	2 \$	54,389	\$	72,952	\$	114,924		
Residual interest income	29	)	352		673		666		
Other interest income	26	<u> </u>	219		522		549		
Interest income	\$ 35,17	\$	54,960	\$	74,147	\$	116,139		

### (5) Earnings (Loss) Per Share

Earnings (loss) per share for the three-month and six-month periods ended June 30, 2010 and 2009 were calculated using the weighted average number of shares outstanding for the related period. The following table

reconciles the number of shares used in the computations of basic and diluted earnings (loss) per share for the three-month and six-month periods ended June 30, 2010 and 2009:

	Three Months June 30,		Six Months I June 30		
	2010	2009	2010	2009	
	(In thousan	ds)	(In thousands)		
Weighted average number of common shares outstanding during					
the period used to compute basic earnings (loss) per share	17,450	18,744	17,642	18,874	
Incremental common shares attributable to exercise of					
outstanding options and warrants	-	-	-	-	
Weighted average number of common shares used to compute					
diluted earnings (loss) per share	17,450	18,744	17,642	18,874	

If the anti-dilutive effects of common stock equivalents were considered, shares included in the diluted earnings (loss) per share calculation for the three-month and six-month periods ended June 30, 2010 would have included an additional 3.6 million and 3.5 million shares, respectively, attributable to the exercise of outstanding options and warrants. For the three-month and six-month periods ended June 30, 2009, there were 2.8 million shares attributable to the exercise of outstanding options and warrants.

#### (6) Income Taxes

We file numerous consolidated and separate income tax returns with the United States and with many states. With few exceptions, we are no longer subject to United States federal income tax examinations for years before 2005 and are no longer subject to state and local income tax examinations by tax authorities for years before 2003.

We have subsidiaries in various states that are currently under audit for years ranging from 1998 through 2005. To date, no material adjustments have been proposed as a result of these audits.

We do not anticipate that total unrecognized tax benefits will significantly change due to any settlements of audits or expirations of statutes of limitations over the next twelve months

The Company and its subsidiaries file a consolidated federal income tax return and combined or stand-alone state franchise tax returns for certain states. We utilize the asset and liability method of accounting for income taxes, under which deferred income taxes are recognized for the future tax consequences attributable to the differences between the financial statement values of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. We have estimated a valuation allowance against that portion of the defer red tax asset whose utilization in future periods is not more than likely. Our net deferred tax asset of \$29.9 million as of June 30, 2010 is net of a valuation allowance of \$35.9 million.

On a quarterly basis, we determine whether a valuation allowance is necessary for our deferred tax asset. In performing this analysis, we consider all evidence currently available, both positive and negative, in determining whether, based on the weight of that evidence, the deferred tax asset will be realized. We establish a valuation allowance when it is more likely than not that a recorded tax benefit will not be realized. The expense to create the valuation allowance is recorded as additional income tax expense in the period the valuation allowance is established. During the first six months of 2010, we increased our valuation allowance by \$7.3 million.

In determining the possible future realization of deferred tax assets, we have considered the taxes paid in the current and prior years that may be available to recapture, as well as future taxable income from the following

sources: (a) reversal of taxable temporary differences; (b) future operations exclusive of reversing temporary differences; and (c) tax planning strategies that, if necessary, would be implemented to accelerate taxable income into years in which net operating losses might otherwise expire. Tax planning strategies include the sale of certain assets that can produce significant taxable income within the relevant carryforward period. Such strategies could be implemented without significant impact on our core business or our ability to generate future growth. The costs related to the implementation of these tax strategies were considered in evaluating the amount of taxable income that could be generated in order to realize our deferred tax assets.

We received federal income tax refunds of \$7.9 million in the six-month period ended June 30, 2010 resulting from a carryback of net operating losses incurred in 2008 to periods when we reported taxable income. The amount of the refunds was recorded as a receivable and included in Other Assets on our balance sheet at December 31, 2009.

# (7) Legal Proceedings

Stanwich Litigation. We were for some time a defendant in a class action (the "Stanwich Case") brought in the California Superior Court, Los Angeles County. The original plaintiffs in that case were persons entitled to receive regular payments (the "Settlement Payments") under out-of-court settlements reached with third party defendants. Stanwich Financial Services Corp. ("Stanwich"), then an affiliate of our former chairman of the board of directors, is the entity that was obligated to pay the Settlement Payments. Stanwich had defaulted on its payment obligations to the plaintiffs and in September 2001 filed for reorganization under the Bankruptcy Code, in the federal Bankruptcy Court of Connecticut. By February 2005, we had settled all claims brought against us in the Stanwich Case.

In November 2001, one of the defendants in the Stanwich Case, Jonathan Pardee, asserted claims for indemnity against us in a separate action, which is now pending in federal district court in Rhode Island. We have filed counterclaims in the Rhode Island federal court against Mr. Pardee, and have filed a separate action against Mr. Pardee's Rhode Island attorneys, in the same court. Each of these actions in the court in Rhode Island is stayed, awaiting resolution of an adversary action brought against Mr. Pardee in the bankruptcy court, which is hearing the bankruptcy of Stanwich.

We had reached an agreement in principle with the representative of creditors in the Stanwich bankruptcy to resolve the adversary action. Under the agreement in principle, we were to pay the bankruptcy estate \$625,000 and abandon our claims against the estate, while the estate would abandon its adversary action against Mr. Pardee. The bankruptcy court has rejected that proposed settlement, the representative of creditors has appealed that rejection, and the appeal was denied on April 8, 2009. There can be no assurance as to the ultimate outcome of these matters.

The reader should consider that any adverse judgment against us in these cases for indemnification, in an amount materially in excess of any liability already recorded in respect thereof, could have a material adverse effect on our financial position.

Other Litigation.

We are routinely involved in various legal proceedings resulting from our consumer finance activities and practices, both continuing and discontinued. We believe that there are substantive legal defenses to such claims, and intend to defend them vigorously. There can be no assurance, however, as to the outcome.

We have recorded a liability as of June 30, 2010 that we believe represents a sufficient allowance for legal contingencies, including those described above. Any adverse judgment against us, if in an amount materially in excess of the recorded liability, could have a material adverse effect on our financial position.

## (8) Employee Benefits

On March 8, 2002 we acquired MFN Financial Corporation and its subsidiaries in a merger. We sponsor the MFN Financial Corporation Benefit Plan (the "Plan"). Plan benefits were frozen September 30, 2001. The table below sets forth the Plan's net periodic benefit cost for the six-month periods ended June 30, 2010 and 2009.

	Three Months Ended				Six Months Ended			
		June	30,		June 30,			
		2010		2009		2010		2009
		(In thousands)			(In thousands)			
Components of net periodic cost (benefit)								
Service cost	\$	-	\$	-	\$	-	\$	-
Interest Cost	\$	241		237	\$	482		474
Expected return on assets	\$	(222)		(175)	\$	(445)		(350)
Amortization of transition (asset)/obligation	\$	-		-	\$	-		-
Amortization of net (gain) / loss	\$	127		169	\$	255		338
Net periodic cost (benefit)	\$	146	\$	231	\$	292	\$	462

We contributed \$112,000 to the Plan during the six-month period ended June 30, 2010 and we anticipate making contributions in the amount of \$724,000 for the remainder of 2010.

### (9) Fair Value Measurements

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS No. 157") (ASC 820 10 65). SFAS No. 157 (ASC 820 10 65) clarifies the principle that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy.

SFAS No. 157 (ASC 820 10 65) defines fair value, establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurement and enhances disclosure requirements for fair value measurements. The three levels are defined as follows: level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets; level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument; and level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

In September 2008 we sold automobile contracts in a securitization that was structured as a sale for financial accounting purposes. In that sale, we retained certain assets that are measured at fair value. We describe below the valuation methodologies we use for the securities retained and the residual interest in the cash flows of the transaction, as well as the general classification of such instruments pursuant to the valuation hierarchy. The securities retained are \$3.6 million of notes as of June 30, 2010, which are classified as level 2 because we sold similar assets in the transaction. We use the price at which those similar notes were sold to value the securities retained. The residual interest in such securitization is \$4.8 million as of June 30, 2010 and is classified as level 3. We determine the value of that residual interest using a discounted cash flow model that includes estimates for prepayments and losses. We use a discount rate of 28% per annum. The assumptions we use are based on historical performance of automobile contracts we have originated and serviced in the past, adjusted for current market conditions.

Repossessed vehicle inventory, which is included in Other Assets on our balance sheet, is measured at fair value using Level 2 assumptions based on our actual loss experience on sale of repossessed vehicles. At June

30, 2010, the finance receivables related to the repossessed vehicles in inventory totaled \$16.9 million. We have applied a valuation adjustment of \$12.3 million, resulting in an estimated fair value and carrying amount of \$4.6 million.

We have no Level 3 assets that are measured at fair value on a nonrecurring basis. The table below presents a reconciliation for Level 3 assets measured at fair value on a recurring basis using significant unobservable inputs:

	R	esidual
	Int	erest in
	Secu	ritizations
	(in tl	nousands)
Balance at January 1, 2010	\$	4,316
Transfers into Level 3		-
Included in earnings		523
Balance at June 30, 2010	\$	4,839

The following summary presents a description of the methodologies and assumptions used to estimate the fair value of our financial instruments. Much of the information used to determine fair value is highly subjective. When applicable, readily available market information has been utilized. However, for a significant portion of our financial instruments, active markets do not exist. Therefore, significant elements of judgment were required in estimating fair value for certain items. The subjective factors include, among other things, the estimated timing and amount of cash flows, risk characteristics, credit quality and interest rates, all of which are subject to change. Since the fair value is estimated as of June 30, 2010 and December 31, 2009, the amounts that will actually be realized or paid at settlement or maturity of the instruments could be significantly different. The estimated fair values of financial assets and liabilities at June 30, 2010 and December 31, 2009, were as follows:

	June 30, 2010		December 31, 2009		
	Carrying	Fair	Carrying	Fair	
Financial Instrument	Value	Value	Value	Value	
	(In thousands)				
Cash and cash equivalents	\$ 13,442	\$ 13,442	\$ 12,433	\$ 12,433	
Restricted cash and equivalents	120,707	120,707	128,511	128,511	
Finance receivables, net	667,588	647,452	840,092	806,154	
Residual interest in securitizations	4,839	4,839	4,316	4,316	
Accrued interest receivable	7,064	7,064	8,573	8,573	
Warehouse lines of credit	29,448	29,448	4,932	4,932	
Accrued interest payable	4,156	4,156	4,267	4,267	
Residual interest financing	48,765	48,765	56,930	56,930	
Securitization trust debt	701,820	732,012	904,833	942,075	
Senior secured debt	26,672	26,672	26,118	26,118	
Subordinated renewable notes	22.120	22.120	21.965	21.965	

Cash, Cash Equivalents and Restricted Cash

The carrying value equals fair value.

Finance Receivables, net

The fair value of finance receivables is estimated by discounting future cash flows expected to be collected using current rates at which similar receivables could be originated.

# Residual Interest in Securitizations

The fair value is estimated by discounting future cash flows using credit and discount rates that we believe reflect the estimated credit, interest rate and prepayment risks associated with similar types of instruments.

## Accrued Interest Receivable and Payable

The carrying value approximates fair value because the related interest rates are estimated to reflect current market conditions for similar types of instruments.

Warehouse Lines of Credit, Residual Interest Financing, and Senior Secured Debt and Subordinated Renewable Notes

The carrying value approximates fair value because the related interest rates are estimated to reflect current market conditions for similar types of secured instruments.

# Securitization Trust Debt

The fair value is estimated by discounting future cash flows using interest rates that we believe reflects the current market rates.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

We are a specialty finance company focused on consumers who have limited credit histories, low incomes or past credit problems, whom we refer to as sub-prime customers. Our business is to purchase and service retail automobile contracts originated primarily by franchised automobile dealers and, to a lesser extent, by select independent dealers in the United States in the sale of new and used automobiles, light trucks and passenger vans. Through our automobile contract purchases, we provide indirect financing to sub-prime customers of dealers. We serve as an alternative source of financing for dealers, facilitating sales to customers who otherwise might not be able to obtain financing from traditional sources, such as commercial banks, credit unions and the captive finance companies affiliated with major automobile manufactu rers. In addition to purchasing installment purchase contracts directly from dealers, we have also (i) acquired installment purchase on on-affiliated lenders, and (iii) lent money directly to consumers for an immaterial amount of vehicle purchase money loans. In this report, we refer to all of such contracts and loans as "automobile contracts."

We were incorporated and began our operations in March 1991. From inception through June 30, 2010, we have purchased a total of approximately \$8.7 billion of automobile contracts from dealers. In addition, we obtained a total of approximately \$605.0 million of automobile contracts in mergers and acquisitions we made in 2002, 2003 and 2004. Since January 2008, our managed portfolio has been decreasing. From January 2008 through September 2009 our strategy was to reduce contract purchases to conserve our liquidity in response to adverse economic conditions as discussed further below. Since October 2009, we have been gradually increasing our new contract purchases with funding from two contract financing facilities established in September 2009 and March 2010 and as further described below. ; Our total managed portfolio was approximately \$931.6 million at June 30, 2010 compared to \$1,333.9 million at June 30, 2009.

We are headquartered in Irvine, California, where most operational and administrative functions are centralized. All credit and underwriting functions are performed in our California headquarters, and we service our automobile contracts from our California headquarters and from three servicing branches in Virginia, Florida and Illinois.

We purchase contracts in our own name ("CPS") and, until July 2008, also in the name of our wholly-owned subsidiary, TFC. Programs marketed under the CPS name are intended to serve a wide range of sub-prime customers, primarily through franchised new car dealers. Our TFC program served vehicle purchasers enlisted in the U.S. Armed Forces, primarily through independent used car dealers. In July 2008, we suspended contract purchases under our TFC program. We purchase automobile contracts with the intending of financing them on a long-term basis through securitizations. Securitizations are transactions in which we sell a specified pool of contracts to a special purpose entity of ours, which in turn issues asset-backed securities to fund the purchase of the pool of contracts from us.

### Securitization and Warehouse Credit Facilities

Throughout the period for which information is presented in this report, we have purchased automobile contracts with the intention of financing them on a long-term basis through securitizations, and on an interim basis through warehouse credit facilities. All such financings have involved identification of specific automobile contracts, sale of those automobile contracts (and associated rights) to one of our special-purpose subsidiaries, and issuance of asset-backed securities to fund the transactions. Depending on the structure, these transactions may properly be accounted for under generally accepted accounting principles as sales of the automobile contracts or as secured financings.

When structured to be treated as a secured financing for accounting purposes, the subsidiary is consolidated with us. Accordingly, the sold automobile contracts and the related debt appear as assets and liabilities, respectively, on our consolidated balance sheet. We then periodically (i) recognize interest and fee income on the contracts, (ii) recognize interest expense on the securities issued in the transaction and (iii) record as expense a provision for credit losses on the contracts.

Since the third quarter of 2003, we have conducted 24 term securitizations. Of these 24, 19 were periodic (generally quarterly) securitizations of automobile contracts that we purchased from automobile dealers under our regular programs. Three of the 19 securizations included contracts from either our acquired portfolios, our subsidiary TFC that served vehicle purchasers enlisted in the U.S. Armed Forces, or contracts that we repurchased from prior securitizations. In addition, in March 2004 and November 2005, we completed securitizations of our retained interests in other securitizations that we and our affiliates previously sponsored. The debt from the March 2004 transaction was repaid in August 2005, and the debt from the November 2005 transaction was repaid in May 2007. Since July 2003 all of our securitizations have been structured as secured financings, except our September 2008 securitization. This transaction was in substance a sale of the underlying receivables and is treated as a sale for financial accounting purposes.

### **Uncertainty of Capital Markets and General Economic Conditions**

Historically, we have depended upon the availability of warehouse credit facilities and access to long-term financing through the issuance of asset-backed securities collateralized by our automobile contracts. Since 1994, we have completed 49 term securitizations of approximately \$6.6 billion in contracts. We conducted four term securitizations in 2006, four in 2007, and two in 2008. From July 2003 through April 2008 all of our securitizations were structured as secured financings. The second of our two securitization transactions in 2008 (completed in September 2008) was in substance a sale of the related contracts, and is treated as a sale for financial accounting purposes.

Since the fourth quarter of 2007, we have observed unprecedented adverse changes in the market for securitized pools of automobile contracts. These changes include reduced liquidity, and reduced demand for asset-backed securities, particularly for securitizes carrying a financial guarantey and for securitizes backed by sub-prime automobile receivables. Moreover, many of the firms that previously provided financial guarantees, which were an integral part of our securitizations, are no longer offering such guarantees. The adverse changes that have taken place in the market since the fourth quarter of 2007 have caused us to conserve liquidity by significantly reducing our purchases of automobile contracts. Since October 2009, we have gradually increased our contract purchases by utilizing one \$50 million credit facility and anothe r \$50 million term funding facility but we have no immediate plans to complete a term securitization. If the adverse circumstances that have affected the capital markets should continue or worsen, or if we are unable to obtain additional contract financing facilities or complete a term securitization, we may curtail further or cease our purchases of new automobile contracts, which could lead to a material adverse effect on our operations.

Recent economic conditions have negatively affected many aspects of our industry. First, although the stability of the credit markets has improved over the last year, there is still reduced demand for asset-backed securities secured by consumer finance receivables, including sub-prime automobile receivables, as compared to 2007 and earlier. Second, there are fewer lenders who provide short term warehouse financing for sub-prime automobile finance companies such as ours due to the uncertainty regarding the prospects of obtaining long-term financing through the issuance of asset-backed securities. In addition, many capital market participants such as investment banks, financial guaranty providers and institutional investors who previously played a role in the sub-prime auto finance industry have withdrawn from the industry, or in some cases, have ceased to do business. Finally, broad economic weakness and increasing unemployment in 2008 and 2009 made many of our customers less willing or able to pay, resulting in higher delinquency, charge-offs and losses. Each of these factors has adversely affected our results of operations. Should existing economic conditions worsen, both our ability to purchase new contracts and the performance of our existing managed portfolio may be impaired, which, in turn, could have a further material adverse effect on our results of operations.

## **Financial Covenants**

Certain of our securitization transactions and our warehouse credit facility contain various financial covenants requiring certain minimum financial ratios and results. Such covenants include maintaining minimum levels of liquidity and net worth and not exceeding maximum leverage levels and maximum

financial losses. In addition, certain securitization and non-securitization related debt contain cross-default provisions that would allow certain creditors to declare a default if a default occurred under a different facility.

The agreements under which we receive periodic fees for servicing automobile contracts in securitizations are terminable by the respective financial guaranty insurance companies (also referred to as note insurers) upon defined events of default, and, in some cases, at the will of the insurance company. Without the waivers we have received from the related note insurers, we would have been in violation of certain financial and operating covenants relating to minimum net worth, maximimum financial losses, maximum leverage levels and maintenance of active warehouse facilities with respect to seven of our 12 currently outstanding securitization transactions. Upon such an event of default, and subject to the right of the related note insurers to waive such terms, the agreements governing the securitizations call for payment of a default insurance premium, ranging from 25 to 100 basis points per annum on the aggregate outstanding balance of the related insured senior notes, and for the diversion of all excess cash generated by the assets of the respective securitization pools into the related spread accounts to increase the credit enhancement associated with those transactions. The cash so diverted into the spread accounts would otherwise be used to make principal payments on the subordinated notes in each related securitization or would be released to us. In addition, upon an event of default, the note insurers have the right to terminate us as servicer. Although our termination as servicer has been waived, we are paying default premiums, or their equivalent, with respect to insured notes representing \$443.9 million of the \$6685.3 million of securitization trust debt outstanding at June 30, 2010. In addition, cash is being diverted into the related spread accounts on three of the seven affected transactions as a result of such transactions breaching asset performance triggers. It should be noted that the principal amount of such securitization trust debt is not increased, but that the increased insurance premium is

### Results of Operations

Comparison of Operating Results for the three months ended June 30, 2010 with the three months ended June 30, 2009

Revenues. During the three months ended June 30, 2010, revenues were \$38.5 million, a decrease of \$19.8 million, or 33.9%, from the prior year revenue of \$58.3 million. The primary reason for the decrease in revenues is a decrease in interest income. Interest income for the three months ended June 30, 2010 decreased \$19.8 million, or 36.0%, to \$35.2 million from \$55.0 million in the prior year. The primary reason for the decrease in interest income is the decrease in finance receivables held by consolidated subsidiaries.

Servicing fees totaling \$2.0 million in the three months ended June 30, 2010 increased \$1.0 million, or 108.4%, from \$942,000 in the prior year. The increase in servicing fees is the result of our appointment in November 2009 as a third-party servicer for a \$147 million portfolio of sub-prime automobile receivables owned by a bankruptcy remote subsidiary of CompuCredit Corporation. During 2008 we also earned base servicing fees on our September 2008 term securitization transaction (which is treated as a sale for financial accounting purposes) and a portfolio which we have serviced for SeaWest Financial Corporation since April 2004, which has declined to an immaterial amount as of June 30, 2010. As of June 30, 2010 and 2009, our managed portfolio owned by consolidated vs. non-consolidated subsidiaries and other third parties was as follows:

	June 30, 2010			June 30, 2009		
	Amount		%	Amount	%	
Total Managed Portfolio			(\$ in mi	llions)		
Owned by Consolidated Subsidiaries	\$	719.8	77.3%	\$ 1,173.1	87.9%	
Owned by Non-Consolidated Subsidiaries		107.9	11.6%	160.8	12.1%	
Third Party Portfolio		103.9	11.2%	-	0.0%	
Total	\$	931.6	100.0%	\$ 1,333.9	100.0%	

At June 30, 2010, we were generating income and fees on a managed portfolio with an outstanding principal balance of \$931.6 million (this amount includes \$107.9 million of automobile contracts on which we earn servicing fees, own 5.0% of the asset-backed notes issued by the related trust, and own a residual interest and also includes another \$103.9 million of automobile contracts on which we earn servicing fees and own a note collateralized by such contracts), compared to a managed portfolio with an outstanding principal balance of \$1,333.9 million as of June 30, 2009. At June 30, 2010 and 2009, the managed portfolio composition was as follows:

	 June 30, 2010		June 30, 2009	
	Amount	%	Amount	%
Originating Entity		(\$ in mil	lions)	
CPS	\$ 812.7	87.2%	\$ 1,301.0	97.5%
TFC	\$ 15.0	1.6%	32.7	2.5%
SeaWest	\$ -	0.0%	0.2	0.0%
Third Party Portfolio	\$ 103.9	11.2%		0.0%
Total	\$ 931.6	100.0%	\$ 1,333.9	100.0%

Other income decreased by \$1.0 million, or 42.7%, to \$1.4 million in the three months ended June 30, 2010 from \$2.4 million during the prior year. Other income consists primarily of sales tax refunds, convenience fees charged to our borrowers for certain electronic payments, fees paid to us by dealers for lead generation and certain direct mail products that we offer, and recoveries on portfolios that we previously acquired through acquisitions. In the current period, each category of other income decreased somewhat from the prior year's period, other than sales tax refunds, which we received only in the current period.

Expenses. Our operating expenses consist largely of provision for credit losses, interest expense, employee costs and general and administrative expenses. Provision for credit losses and interest expense are significantly affected by the volume of automobile contracts we purchased during a period and by the outstanding balance of finance receivables held by consolidated subsidiaries. Employee costs and general and administrative expenses are incurred as applications and automobile contracts are received, processed and serviced. Factors that affect margins and net income (loss) include changes in the automobile and automobile finance market environments, and macroeconomic factors such as interest rates and the unemployment level.

Employee costs include base salaries, commissions and bonuses paid to employees, and certain expenses related to the accounting treatment of outstanding stock options, and are one of our most significant operating expenses. These costs (other than those relating to stock options) generally fluctuate with the level of applications and automobile contracts processed and serviced.

Other operating expenses consist largely of facilities expenses, telephone and other communication services, credit services, computer services, marketing and advertising expenses, and depreciation and amortization.

Total operating expenses were \$43.9 million for the three months ended June 30, 2010, compared to \$64.3 million for the prior year, a decrease of \$20.4 million, or 31.7%. The decrease is primarily due to the continued decline in the balance of our outstanding managed portfolio and the related costs to service it.

Employee costs decreased by \$283,000, or 3.2%, to \$8.7 million during the three months ended June 30, 2010, representing 19.8% of total operating expenses, from \$9.0 million for the prior year, or 14.0% of total operating expenses. Since January 2008, we have reduced staff through attrition and reductions in force as a result of the uncertainty in capital markets and the related limited access to financing for new contract purchases. At June 30, 2010 we had 455 employees compared to 525 employees at June 30, 2009.

General and administrative expenses include costs associated with purchasing and servicing our portfolio of finance receivables, including expenses for facilities, credit services, and telecommunications. General and administrative expenses were \$5.6 million, a decrease of 4.5%, compared to the previous year and represented 12.7% of total operating expenses.

Interest expense for the three months ended June 30, 2010 decreased \$8.0 million, or 27.6%, to \$21.0 million, compared to \$29.0 million in the previous year. The decrease is primarily the result of changes in the amount and composition of debt carried on our consolidated balance sheet. Interest on securitization trust debt decreased by \$9.0 million in the three months ended June 30, 2010 compared to the prior year. For the current period, interest on securitization trust debt includes \$552,000 in interest expense on our \$50 million term funding facility that was established in March 2010 and had an outstanding balance of \$16.6 million at June 30, 2010. Interest expense on senior secured and subordinated debt increased by \$239,000, and interest expense on residual interest financing decreased \$355,000 in the three months ended June 30, 2010 compared to the prior year. Interest expense on warehouse debt increased by \$1.1 million for the three months ended June 30, 2010 compared to the prior year as a result of our increased new contract purchases in 2010. We have increased our borrowings on the \$50 million credit facility established in September 2009 to provide funding for these purchases. As of June 30, 2010, it had an outstanding balance of \$29.5 million. In the prior period, we had no access to additional warehouse funding but were paying interest on an amortizing facility, which had an outstanding balance equal to \$5.1 million as of June 30, 2009.

Provision for credit losses was \$7.0 million for the three months ended June 30, 2010, a decrease of \$11.5 million, or 64.3% compared to the prior year and represented 15.9% of total operating expenses. The provision for credit losses maintains the allowance for loan losses at levels that we feel are adequate for probable credit losses that can be reasonably estimated. The decrease in provision expense is the result of the decrease in the size and the increase in the average age of the portfolio owned by our consolidated subsidiaries. Although losses and provision expense have decreased in the current period compared to the prior year, the annualized net charge offs as a percentage of the average servicing portfolio have remained fairly constant due to the decreasing size of the portfolio.

Marketing expenses consist primarily of commission-based compensation paid to our employee marketing representatives. Our marketing representatives earn a salary plus commissions based on our volume of contract purchases and sales of training programs, lead sales, and direct mail products that we offer our dealers. Marketing expenses decreased by \$182,000, or 20.0%, to \$726,000, compared to \$908,000 in the previous year, and represented 1.7% of total operating expenses.

Occupancy expenses decreased by \$129,000 or 14.6%, to \$760,000 compared to \$889,000 in the previous year and represented 1.8% of total operating expenses.

Depreciation and amortization expenses decreased \$265,000, or 13.3%, to \$170,000 from \$196,000 in the previous year.

For the three months ended June 30, 2010, we recorded no net tax benefit and added \$3.6 million to the valuation allowance for our deferred tax assets. As of June 30, 2010, our net deferred tax asset of \$29.9 million is net of a valuation allowance of \$35.9 million. We have considered the circumstances that may affect the ultimate realization of our deferred tax assets and have concluded that the valuation allowance is appropriate at this time. However, if future events change our expected realization of our deferred tax assets, we may be required to increase the valuation allowance against that asset in the future.

Revenues. During the six months ended June 30, 2010, revenues were \$83.1 million, a decrease of \$41.3 million, or 33.2%, from the prior year revenue of \$124.4 million. The primary reason for the decrease in revenues is a decrease in interest income. Interest income for the six months ended June 30, 2010 decreased \$42.0 million, or 36.2%, to \$74.1 million from \$116.1 million in the prior year. The primary reason for the decrease in interest income is the decrease in finance receivables held by consolidated subsidiaries.

Servicing fees totaling \$4.4 million in the six months ended June 30, 2010 increased \$2.4 million, or 120.0%, from \$2.0 million in the prior year. The increase in servicing fees is the result of our appointment in November 2009 as a third-party servicer for a \$147 million portfolio of sub-prime automobile receivables owned by a bankruptcy remote subsidiary of CompuCredit Corporation. During 2008 we also earned base servicing fees on our September 2008 term securitization transaction (which is treated as a sale for financial accounting purposes) and a portfolio which we have serviced for SeaWest Financial Corporation since April 2004, which has declined to an immaterial amount as of June 30, 2010. As of June 30, 2010 and 2009, our managed portfolio owned by consolidated vs. non-consolidated subsidiaries and other third parties was as follows:

	June 30, 2010			June 30, 2009		
	Amount		%	Amount	%	
Total Managed Portfolio			(\$ in mi	illions)		
Owned by Consolidated Subsidiaries	\$	719.8	77.3%	\$ 1,173.1	87.9%	
Owned by Non-Consolidated Subsidiaries		107.9	11.6%	160.8	12.1%	
Third Party Portfolio		103.9	11.2%	-	0.0%	
Total	\$	931.6	100.0%	\$ 1,333.9	100.0%	

At June 30, 2010, we were generating income and fees on a managed portfolio with an outstanding principal balance of \$931.6 million (this amount includes \$107.9 million of automobile contracts on which we earn servicing fees, own 5.0% of the asset-backed notes issued by the related trust, and own a residual interest and another \$103.9 million of automobile contracts on which we earn servicing fees and own a note collateralized by such contracts), compared to a managed portfolio with an outstanding principal balance of \$1,333.9 million as of June 30, 2009. At June 30, 2010 and 2009, the managed portfolio composition was as follows:

	 June 30, 2010		June 30, 2009	
	Amount	%	Amount	%
Originating Entity		(\$ in mil	llions)	
CPS	\$ 812.7	87.2%	\$ 1,301.0	97.5%
TFC	15.0	1.6%	32.7	2.5%
SeaWest	-	0.0%	0.2	0.0%
Third Party Portfolio	103.9	11.2%	-	0.0%
Total	\$ 931.6	100.0%	\$ 1,333.9	100.0%

Other income decreased by \$1.7 million, or 27.0%, to \$4.6 million in the six months ended June 30, 2010 from \$6.3 million during the prior year. Other income consists primarily of sales tax refunds, convenience fees charged to our borrowers for certain electronic payments, fees paid to us by dealers for lead generation and certain direct mail products that we offer, and recoveries on portfolios that we previously acquired through acquisitions. In the current period, each category of other income decreased somewhat from the prior year's period, other than sales tax refunds, which we received only in the current period.

Expenses. Our operating expenses consist largely of provision for credit losses, interest expense, employee costs and general and administrative expenses. Provision for credit losses and interest expense are significantly affected by the volume of automobile contracts we purchased during a period and by the outstanding balance of finance receivables held by consolidated subsidiaries. Employee costs and general and administrative expenses are incurred as applications and automobile contracts are received, processed and serviced. Factors that affect margins and net income (loss) include changes in the automobile and automobile finance market environments, and macroeconomic factors such as interest rates and the unemployment level.

Employee costs include base salaries, commissions and bonuses paid to employees, and certain expenses related to the accounting treatment of outstanding stock options, and are one of our most significant operating expenses. These costs (other than those relating to stock options) generally fluctuate with the level of applications and automobile contracts processed and serviced.

Other operating expenses consist largely of facilities expenses, telephone and other communication services, credit services, computer services, marketing and advertising expenses, and depreciation and amortization.

Total operating expenses were \$94.3 million for the six months ended June 30, 2010, compared to \$130.8 million for the prior year, a decrease of \$36.5 million, or 27.9%. The decrease is primarily due to the continued decline in the balance of our outstanding managed portfolio and the related costs to service it.

Employee costs decreased by \$767,000, or 4.2%, to \$17.5 million during the six months ended June 30, 2010, representing 18.5% of total operating expenses, from \$18.2 million for the prior year, or 13.9% of total operating expenses. Since January 2008, we have reduced staff through attrition and reductions in force as a result of the uncertainty in capital markets and the related limited access to financing for new contract purchases. At June 30, 2010 we had 455 employees compared to 525 employees at June 30, 2009.

General and administrative expenses include costs associated with purchasing and servicing our portfolio of finance receivables, including expenses for facilities, credit services, and telecommunications. General and administrative expenses were \$11.5 million, a decrease of 8.0%, compared to the previous year and represented 12.2% of total operating expenses.

Interest expense for the six months ended June 30, 2010 decreased \$17.8 million, or 29.1%, to \$43.3 million, compared to \$61.1 million in the previous year. The decrease is primarily the result of changes in the amount and composition of debt carried on our consolidated balance sheet. Interest on securitization trust debt decreased by \$18.9 million in the six months ended June 30, 2010 compared to the prior year. For the current period, interest on securitization trust debt includes \$572,000 in interest expense on our \$50 million term funding facility that was established in March 2010 and had an outstanding balance of \$16.6 million at June 30, 2010. Interest expense on senior secured and subordinated debt increased by \$289,000, and interest expense on residual interest financing decreased \$807,000 in the six months ended June 30, 2010 compared to the prior year. Interest expense on warehouse debt increased by \$1.5 million for the six months ended June 30, 2010 compared to the prior year as a result of our increased new contract purchases in 2010. We have increased our borrowings on the \$50 million credit facility established in September 2009 to provide funding for these purchases. As of June 30, 2010, it had an outstanding balance of \$29.5 million. In the prior period, we had no access to additional warehouse funding but were paying interest on an amortizing facility, which had an outstanding balance equal to \$5.1 million as of June 30, 2009. As of June 30, 2010, our \$50 million credit facility had an outstanding balance of \$29.5 million.

Provision for credit losses was \$18.7 million for the six months ended June 30, 2010, a decrease of \$15.9 million, or 46.0% compared to the prior year and represented 19.8% of total operating expenses. The provision for credit losses maintains the allowance for loan losses at levels that we feel are adequate for probable credit losses that can be reasonably estimated. The decrease in provision expense is the result of the decrease in the size and the increase in the average age of the portfolio owned by our consolidated subsidiaries. Although losses and provision expense have decreased in the current period compared to the prior year, the annualized net charge offs as a percentage of the average servicing portfolio have remained fairly constant due to the decreasing size of the portfolio.

Marketing expenses consist primarily of commission-based compensation paid to our employee marketing representatives. Our marketing representatives earn a salary plus commissions based on our volume of contract purchases and sales of training programs, lead sales, and direct mail products that we offer our dealers. Marketing expenses decreased by \$575,000, or 27.6%, to \$1.5 million, compared to \$2.1 million in the previous year, and represented 1.6% of total operating expenses.

Occupancy expenses decreased by \$494,000 or 24.3%, to \$1.5 million compared to \$2.0 million in the previous year and represented 1.6% of total operating expenses.

 $Depreciation\ and\ amortization\ expenses\ decreased\ \$45,\!000,\ or\ 13.1\%,\ to\ \$299,\!000\ from\ \$344,\!000\ in\ the\ previous\ year.$ 

For the six months ended June 30, 2010, we recorded no net tax benefit and added \$3.6 million to the valuation allowance for our deferred tax assets. As of June 30, 2010, our net deferred tax asset of \$29.9 million is net of a valuation allowance of \$35.9 million. We have considered the circumstances that may affect the ultimate realization of our deferred tax assets and have concluded that the valuation allowance is appropriate at this time. However, if future events change our expected realization of our deferred tax assets, we may be required to increase the valuation allowance against that asset in the future.

### Credit Experience

Our financial results are dependent on the performance of the automobile contracts in which we retain an ownership interest. The table below documents the delinquency, repossession and net credit loss experience of all automobile contracts that we were servicing as of the respective dates shown. Credit experience for CPS and TFC program receivables and receivables acquired in acquisitions is shown on a combined basis in the table below. The table does not include the experience of third-party servicing portfolios. While the broad economic weakness and increasing unemployment over the last several years has resulted in higher delinquencies and net charge-offs, the increase in the percentage levels for 2010 and 2009 from previous years is also partially attributable to the decrease in the size and the increase in the average a ge of our managed portfolio.

### Delinquency Experience (1) CPS, TFC and Acquired Portfolios

		June 30, 2010		June 30, 2009	Dece	mber 31, 2009
	Number		Number		Number	
	of		of		of	
	Contracts	Amount	Contracts	Amount	Contracts	Amount
				(Dollars in thousands)		
iency ince						
ince	95,482	827,818	127,099	1,334,416	111,105	1,057,348
ıg	33,402	027,010	127,033	1,554,410	111,105	1,057,540
o (1)						
of						
ency						
days	2,913	23,330	2,954	28,389	2,787	24,628
days	1,338	10,546	1,717	17,177	1,824	16,840
ays	576	3,750	1,194	11,645	1,205	10,358
	4,827	37,626	5,865	57,211	5,816	51,826
encies						
t in	2,230	18,894	3,447	36,127	4,305	40,815
ssion						
	7,057	\$ 56,520	9,312	\$ 93,338	10,121	\$ 92,641
encies	7,007	\$ 50,320	3,312	55,550	10,121	Ψ 32,041
ount in						
ssion						
iencies	5.1%	4.5%	4.6%	4.3%	5.2%	4.9%
age of						
ıg o						
U						
encies ount in						
ssion						
ntage	7.4%	6.8%	7.3%	7.0%	9.1%	8.8%
3						
ng o						

<sup>(1)</sup> All amounts and percentages are based on the amount remaining to be repaid on each automobile contract, including, for pre-computed automobile contracts, any unearned interest. The information in the table represents the gross principal amount of all automobile contracts purchased by us, including automobile contracts subsequently sold by us in securitization transactions

 $(3) Amount in \ repossession \ represents \ financed \ vehicles \ that \ have \ been \ repossessed \ but \ not \ yet \ liquidated.$ 

that we continue to service.
(2) We consider an automobile contract delinquent when an obligor fails to make at least 90% of a contractually due payment by the following due date, which date may have been extended within limits specified in the Servicing Agreements. The period of delinquency is based on the number of days payments are contractually past due. Automobile contracts less than 31 days delinquent are not included.

Net Charge-Off Experience (1) CPS, TFC and SeaWest Combined

	June 30,	June 30,	December 31,
	 2010	2009	 2009
		(Dollars in thousands)	
Average servicing portfolio outstanding	\$ 913,923	1,466,312	\$ 1,319,106
Annualized net charge-offs as a percentage of			
average servicing portfolio (2)	11.0%	11.1%	11.0%

<sup>(1)</sup> All amounts and percentages are based on the principal amount scheduled to be paid on each automobile contract, net of unearned income on pre-computed automobile contracts.

(2) Net charge-offs include the remaining principal balance, after the application of the net proceeds from the liquidation of the vehicle (excluding accrued and unpaid interest) and amounts collected subsequent to the date of charge-off, including some recoveries which have been classified as other income in the accompanying interim financial statements. June 30, 2010 and June 30, 2009 percentage represents six months ended June 30, 2010 and June 30, 2009 nanualized. December 31, 2009 represents 12 months ended December 31, 2009.

### Liquidity and Capital Resources

Our business requires substantial cash to support our purchases of automobile contracts and other operating activities. Our primary sources of cash have been cash flows from operating activities, including proceeds from term securitization transactions and other sales of automobile contracts, amounts borrowed under various revolving credit facilities (also sometimes known as warehouse credit facilities), servicing fees on portfolios of automobile contracts previously sold in securitization transactions or serviced for third parties, customer payments of principal and interest on finance receivables, fees for origination of automobile contracts, and releases of cash have retained a residual ownership interest and from the spread account associated with such pools. Our primary uses of cash have been the purchases of automobile contracts, repayment of amounts borrowed under lines of credit and otherwise, operating expenses such as employee, interest, occupancy expenses and other general and administrative expenses, the establishment of spread account and initial overcollateralization, if any, and the increase of credit enhancement to required levels in securitization transactions, and income taxes. There can be no assurance that internally generated cash will be sufficient to meet our cash demands. The sufficiency of internally generated cash will depend on the performance of securitized pools (which determines the level of releases from those pools and their related spread accounts), the rate of expansion or contraction in our managed portfolio, and the terms upon which we are able to acquire, sell, and borrow against automobile contracts.

Net cash provided by operating activities for the six-month period ended June 30, 2010 was \$30.2 million compared to net cash provided by operating activities for the six-month period ended June 30, 2009 of \$59.6 million.

Net cash provided by investing activities for the six-month period ended June 30, 2010 was \$164.0 million compared to net cash provided by investing activities of \$235.1 million in the prior year period. Cash provided by investing activities primarily results from principal payments and other proceeds received on finance receivables held for investment. Cash used in investing activities generally relates to purchases of automobile contracts. Purchases of finance receivables held for investment were \$44.1 million and \$2.0 million during the first six months of 2010 and 2009, respectively. The significant decrease in contract purchases in the 2010 and 2009 periods compared to prior periods, together with the receipt of significant proceeds from finance receivables held for inv estment resulted in net cash provided by investing activities. In prior years new contract purchases were significantly higher, which resulted in net cash being used by investing activities for those periods.

Net cash used by financing activities for the three months ended June 30, 2010 was \$193.3 million compared to net cash used by financing activities of \$295.3 million in the prior year period. Cash used by financing activities is generally related to the repayment of securitization trust debt, reduced by the amount of all new issuances of securitization trust debt. We repaid \$222.8 million in securitization trust debt in the six months ended June 30, 2010 compared to \$282.7 million in the prior year period.

We purchase automobile contracts from dealers for a cash price approximately equal to the principal amount of the contract, reduced by an acquisition fee. Those automobile contracts generate cash flow, however, over a period of years. As a result, we have been dependent on warehouse credit facilities to purchase automobile contracts, and on the availability of cash from outside sources in order to finance our continuing operations, as well as to fund the portion of automobile contract purchase prices not financed under revolving warehouse credit facilities. From December 2008 until September 25, 2009 we had no available funding facilities and reduced our volume of contract purchases to nominal levels. In September 2009, we entered into a \$50 million, two-year revolving credit agreement with F ortress Credit Corp. ("Fortress"). In March 2010, we entered into a \$50 million term funding facility with a syndicate of note purchasers including affiliates of Angelo, Gordon & Co., L.P. and an affiliate of Cohen & Company Securities.

The Fortress agreement allows advances to us of up to 75% of the principal balance of eligible collateral (automobile receivables) that we now hold or may purchase in the future from dealers. Advances bear interest at a floating rate equal to one-month LIBOR plus 12.00%, but in all events no less than 14.00% per year. As part of the consideration given to Fortress for committing to make loans under this facility, we issued a 10-year warrant to purchase up to 1,158,087 of our common shares, at an exercise price of \$0.879 per share (we refer to this as the Fortress Warrant). Issuance of the Fortress Warrant required an adjustment to the terms of an existing outstanding warrant regarding 1,564,324 shares, reducing the exercise price of that other warrant from \$1.44 per share to \$1.407 per share and increasing the num ber of shares available for purchase to 1,600,991. As of June 30, 2010 there was \$2.95 million outstanding under the Fortress facility.

Under the term funding facility, the note purchasers have agreed to purchase up to \$50 million in asset-backed notes, subject to collateral eligibility and other terms and conditions, through the end of 2010. Amounts outstanding bear interest at a fixed rate of 11.00%, which may be decreased to 9.00% should the notes receive investment grade ratings from at least two of the following three credit rating agencies: Moody's; Standard & Poor's; or Fitch. Principal payments on the notes are due as the underlying receivables are paid or charged off, and the final maturity is July 17, 2017. In connection with the establishment of this term funding facility, we paid a closing fee of \$750,000 and issued to certain of the note purchasers or their designees warrants to purchase 500,000 shares of our common sto ck at an exercise price of \$1.41 per share (we refer to this as the Page Five Warrant). Issuance of the Page Five Warrant required adjustments to the terms of two existing outstanding warrants. The first warrant related to 1,600,991 shares, on which the exercise price was decreased from \$1.407 per share to \$1.398 per share and the number of shares available for purchase were increased to 1,611,114. The second affected warrant related to 283,985 shares, which was increased to 285,781 shares. As of June 30, 2010, there was \$16.6 million outstanding under the note purchase agreement.

On July 10, 2008 we amended the terms of our then outstanding residual credit facility to establish an amortization schedule for principal reductions and providing for an extension, at our option if certain conditions were met, of the maturity from June 2009 to June 2010. In June 2009 we met all the conditions and extended the maturity of the term note. In May 2010, we extended the maturity date from June 2010 to May 2011. As of June 30, 2010 the aggregate indebtedness under this facility was \$48.8 million.

The acquisition of automobile contracts for subsequent sale in securitization transactions, and the need to fund spread accounts and initial overcollateralization, if any, and increase credit enhancement levels when those transactions take place, results in a continuing need for capital. The amount of capital required is most heavily dependent on the rate of our automobile contract purchases, the required level of initial credit enhancement in securitizations, and the extent to which the previously established trusts and their related spread accounts either release cash to us or capture cash from collections on securitized automobile contracts. Of those, the factor most subject to our control is the rate at which we purchase automobile contracts.

We are and may in the future be limited in our ability to purchase automobile contracts due to limits on our capital. As of June 30, 2010, we had unrestricted cash of \$13.4 million. We have \$20.5 million available under our Fortress facility, \$33.4 million available under the term funding facility (in both facilities subject to available eligible collateral) and no immediate plans to complete a securitization. Our plans to manage our liquidity include maintaining our rate of automobile contract purchases at a level that matches our available capital, and, wherever appropriate, reducing our operating costs. There can be no assurance that we will be able to obtain additional future funding facilities or to complete securitizations on favorable economic terms or that we will be able to complete securitizations at all. If we are unable to complete such securitizations, we may be unable to increase our rate of automobile contract purchases, in which case our interest income and other portfolio related income would continue to decrease.

Our liquidity will also be affected by releases of cash from the trusts established with our securitizations. While the specific terms and mechanics of each spread account vary among transactions, our securitization agreements generally provide that we will receive excess cash flows, if any, only if the amount of credit enhancement has reached specified levels and/or the delinquency, defaults or net losses related to the automobile contracts in the pool are below certain predetermined levels. In the event delinquencies, defaults or net losses on the automobile contracts exceed such levels, the terms of the securitization: (i) may require increased credit enhancement to be accumulated for the particular pool; (ii) may restrict the distribution to us

of excess cash flows associated with other pools; or (iii) in certain circumstances, may permit the insurers to require the transfer of servicing on some or all of the automobile contracts to another servicer. There can be no assurance that collections from the related trusts will continue to generate sufficient cash. Moreover, most of our spread account balances are pledged as collateral to our residual interest financing. As such, most of the current releases of cash from our securitization trusts are directed to pay the obligations of our residual interest financing.

Certain of our securitization transactions and our warehouse credit facility contain various financial covenants requiring certain minimum financial ratios and results. Such covenants include maintaining minimum levels of liquidity and net worth and not exceeding maximum leverage levels and maximum financial losses. In addition, certain securitization and non-securitization related debt contain cross-default provisions that would allow certain creditors to declare a default if a default occurred under a different facility.

The agreements under which we receive periodic fees for servicing automobile contracts in securitizations are terminable by the respective note insurers upon defined events of default, and, in some cases, at the will of the insurer. We have received waivers regarding the potential breach of certain such covenants relating to minimum net worth, maximum financial losses, maximum leverage levels and maintenance of active warehouse credit facilities. Without such waivers, certain credit enhancement providers would have had the right to terminate us as servicer with respect to certain of our outstanding securitization pools. Although such rights have been waived, such waivers are temporary, and there can be no assurance as to their future extension. We do, however, believe that we will obtain such future ext ensions because it is generally not in the interest of any party to the securitization transaction to transfer servicing. Nevertheless, there can be no assurance as to our belief being correct. Were a note insurer in the future to exercise its option to terminate such agreements, such a termination could have a material adverse effect on our liquidity and results of operations, depending on the number and value of the terminated agreements. Our note insurers continue to extend our term as servicer on a monthly and/or quarterly basis, pursuant to the servicing agreements.

The agreements for our residual interest financing, revolving credit facility and term funding facility include financial covenants which, if breached, would be an event of default. We have entered into an amendment that avoided the potential breach of a minimum net worth covenant on the revolving credit facility. Without such amendment, the lender could have, among other things, ceased providing funding to us for new contract purchases, terminated us as servicer of the pledged receivables and sold the pledged contracts to satisfy the debt..

Our plan for future operations and meeting the obligations of our financing arrangements includes returning to profitability by gradually increasing the amount of our contract purchases with the goal of increasing the balance of our outstanding managed portfolio. Our plans also include financing future contract purchases with credit facilities and term securitizations that offer a lower overall cost of funds compared to our current facilities. To illustrate, in the last six months of 2009 we purchased \$6.1 million in contracts and our sole credit facility had a minimum interest rate of 14.00% per annum. By comparison, in the first six months of 2010, we purchased \$44.1 million in contracts and entered into the \$50 million term funding facility which has aninterest rate of 11.00% per annum and the ability to decrease such rate to 9.00% per annum if certain conditions are met. Moreover, less competition in the auto financing marketplace has resulted in better terms for our recent contract purchases compared to prior years. For the first six months of 2010 and the years ended December 31, 2009, 2008 and 2007, the average acquisition fee we charged per automobile contract purchased under our CPS programs was \$1,414, \$1,508, \$592 and \$209, respectively, or 9.6%, 11.7%, 3.9% and 1.4%, respectively, of the amount financed. Similarly, the weighted average annual percentage rate of interest payable by our customers on newly purchased contracts has increased significantly to 20.05% for the first six months of 2010 from 19.9%, 18.5%, and 18.1% in 2009, 2008 and 2007, respectively.

We have and will continue to have a substantial amount of indebtedness. At June 30, 2010, we had approximately \$828.8 million of debt outstanding. Such debt consisted primarily of \$701.8 million of securitization trust debt, and also included \$29.5 million in a warehouse line of credit, \$48.8 million of residual interest financing, \$26.7 million of senior secured related party debt and \$22.1 million in subordinated notes. Such notes have maturities that range from three months to 10 years. Of the \$26.7 million in senior secured related party debt, \$5.0 million matures in October 2010.

Our recent operating results include net losses of \$57.2 million and \$26.1 million in 2009 and 2008, respectively. We believe that our results have been materially and adversely affected by the disruption in the capital markets that began in the fourth quarter of 2007, by the recession that began in December 2007, and by related high levels of unemployment. Our ability to repay or refinance maturing debt may be adversely affected by prospective lenders' consideration of our recent operating losses.

We filed a registration statement on Form S-2 with respect to our renewable unsecured subordinated notes on January 7, 2005 and subsequently filed amendments to such registration statement on April 13, May 2, and May 20, 2005 and April 11, 2006 (such registration statement, as so amended, the "Former Registration Statement"). We recently discovered that, under a rule of the SEC, we are no longer permitted to offer and sell our renewable unsecured subordinated notes in reliance on the Former Registration Statement. Consequently, purchasers who acquired such notes during the twelve-month period ending June 30, 2010 may have a statutory right to rescind their purchases. As a result, we could be required to repurchase some or all of such notes at the original sale price plus statutory interest, less the amount of any income received by the purchasers. From July 1, 2009 to June 30, 2010, we sold a total of \$4.2 million of notes, including renewals of previously sold notes, but excluding notes that we have repaid.

Although we believe we are able to service and repay our debt, there is no assurance that we will be able to do so. If our plans for future operations do not generate sufficient cash flows and operating profits, our ability to make required payments on our debt would be impaired. Failure to pay our indebtedness when due could have a material adverse effect and may require us to issue additional debt or equity securities.

### **Critical Accounting Policies**

### (a) Allowance for Finance Credit Losses

In order to estimate an appropriate allowance for losses incurred on finance receivables held on our Unaudited Condensed Consolidated Balance Sheet, we use a loss allowance methodology commonly referred to as "static pooling," which stratifies our finance receivable portfolio into separately identified pools. Using analytical and formula-driven techniques, we estimate an allowance for finance credit losses, which management believes is adequate for probable credit losses that can be reasonably estimated in our portfolio of finance receivable automobile contracts. Provision for losses is charged to our Unaudited Consolidated Statement of Operations. Net losses incurred on finance receivables are charged to the allowance. Management evaluates the adequacy of the allowance by examining current delinquencies, the characteristic s of the portfolio and the value of the underlying collateral. As conditions change, our level of provisioning and/or allowance may change as well.

### (b) Contract acquisition fees and originations costs

Upon purchase of a contract from a dealer, we generally charge or advance the dealer an acquisition fee. For contracts securitized in pools which were structured as sales for financial accounting purposes, the acquisition fees associated with contract purchases were deferred until the contracts were securitized, at which time the deferred acquisition fees were recognized as a component of the gain on sale.

For contracts purchased and securitized in pools which are structured as secured financings for financial accounting purposes, dealer acquisition fees and deferred originations costs are applied against the carrying value of finance receivables and are accreted into earnings as an adjustment to the yield over the estimated life of the contract using the interest method, in accordance with Statement of Financial Accounting Standard No. 91, Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases.

#### (c) Income taxes

We and our subsidiaries file consolidated federal income and combined state franchise tax returns. We utilize the asset and liability method of accounting for income taxes, under which deferred income taxes are recognized for the future tax consequences attributable to the differences between the financial statement values of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded against that portion of the deferred tax asset whose utilization in future period is not more t han likely

In determining the possible future realization of deferred tax assets, we have considered the taxes paid in the current and prior years that may be available to recapture, as well as future taxable income from the following sources: (a) reversal of taxable temporary differences; (b) future operations exclusive of reversing temporary differences; and (c) tax planning strategies that, if necessary, would be implemented to accelerate taxable income into years in which net operating losses might otherwise expire. Tax planning strategies include the sale of certain assets, such as residual interests in securitizations, servicing rights and charged off receivables, that can produce significant taxable income within the relevant carryforward period. Such strategies could be implemented without significant impact on our core busines s or our ability to generate future growth. The costs related to the implementation of these tax strategies were considered in evaluating the amount of taxable income that could be generated in order to realize our deferred tax assets.

### (d) Stock-based compensation

For the six months ended June 30, 2010 and 2009, we recorded \$818,000 and \$659,000 respectively, in stock-based compensation costs, resulting from grants of options during the period and vesting of previously granted options. As of June 30, 2010, there were \$3.6 million in unrecognized stock-based compensation costs to be recognized over future periods.

### **Forward Looking Statements**

This report on Form 10-Q includes certain "forward-looking statements." Forward-looking statements may be identified by the use of words such as "anticipates," "expects," "plans," "estimates," or words of like meaning. Our provision for credit losses is a forward-looking statement, as it is dependent on our estimates as to future chargeoffs and recovery rates. Factors that could affect charge-offs and recovery rates include changes in the general economic climate, which could affect the willingness or ability of obligors to pay pursuant to the terms of automobile contracts, changes in laws respecting consumer finance, which could affect our ability to enforce rights under automobile contracts, and changes in the market for used vehicles, which could affect the level s of recoveries upon sale of repossessed vehicles. Factors that could affect our revenues in the current year include the levels of near the terms on which we are able to finance such purchases, the willingness of dealers to sell automobile contracts to us on the terms that we offer, and the terms on which and whether we are able to complete term securitizations once automobile contracts are acquired. Factors that could affect our expenses in the current year include competitive conditions in the market for qualified personnel and interest rates (which affect the rates that we pay on notes issued in our securitizations).

### Item 4. Controls and Procedures

We maintain a system of internal controls and procedures designed to provide reasonable assurance as to the reliability of our published financial statements and other disclosures included in this report. As of the end of the period covered by this report, we evaluated the effectiveness of the design and operation of such disclosure

controls and procedures. Based upon that evaluation, the principal executive officer (Charles E. Bradley, Jr.) and the principal financial officer (Jeffrey P. Fritz) concluded that the disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, material information relating to us that is required to be included in our reports filed under the Securities Exchange Act of 1934. There have been no changes in our internal controls over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### PART II — OTHER INFORMATION

### Item 1. Legal Proceedings

The information provided under the caption "Legal Proceedings," Note 7 to the Unaudited Condensed Consolidated Financial Statements, included in Part I of this report, is incorporated herein by reference.

## Item 1A. Risk Factors

We remind the reader that risk factors are set forth in Item 1A of our report on Form 10-K, filed with the U.S. Securities and Exchange Commission on April 1, 2010. Where we are aware of material changes to such risk factors as previously disclosed, we set forth below an updated discussion of such risks. The reader should note that the other risks identified in our report on Form 10-K remain applicable to us.

We require a substantial amount of cash to service our substantial debt.

To service our existing substantial indebtedness, we require a significant amount of cash. Our ability to generate cash depends on many factors, including our successful financial and operating performance. Our financial and operational performance depends upon a number of factors, many of which are beyond our control. These factors include, without limitation:

- $\cdot$  the economic and competitive conditions in the asset-backed securities market;
- · the performance of our current and future automobile contracts;
- $\cdot$  the performance of our residual interests from our securitizations and warehouse credit facilities;
- $\cdot\,$  any operating difficulties or pricing pressures we may experience;
- · our ability to obtain credit enhancement for our securitizations;
- · our ability to establish and maintain dealer relationships;
- $\cdot\,$  the passage of laws or regulations that affect us adversely;
- $\cdot\,$  our ability to compete with our competitors; and
- · our ability to acquire and finance automobile contracts.

Depending upon the outcome of one or more of these factors, we may not be able to generate sufficient cash flow from operations or obtain sufficient funding to satisfy all of our obligations. We note in particular that the market for asset-backed securities is, as of the date of this report, severely adverse to issuers such as ourselves. We also note that credit enhancement in the form of financial guaranty insurance policies does not appear to be available. There can be no assurance as to when, whether or on what terms we may be able to securitize pools of automobile contracts in the future. If the unavailability of securitization transactions were to cause us to be unable to pay our debts, we would be required to pursue one or more alternative strategies, such as selling assets, refinancing or restructuring our indebtedness or selling additional equity capital. These alternative strategies might not be feasible at the time, might prove inadequate or could require the prior consent of our lenders.

We need substantial liquidity to operate our business.

We have historically funded our operations principally through internally generated cash flows, sales of debt and equity securities, including through securitizations and warehouse credit facilities, borrowings

under senior secured debt agreements and sales of subordinated notes. However, we may not be able to obtain sufficient funding for our future operations from such sources. As of the date of this report, our access to the capital markets is impaired, with respect to both short-term and long-term debt. As a result, our results of operations, financial condition and cash flows have been and may continue to be materially and adversely affected. We require a substantial amount of cash liquidity to operate our business. Among other things, we have used such cash liquidity to:

- · acquire automobile contracts;
- · fund overcollateralization in warehouse credit facilities and securitizations:
- · pay securitization fees and expenses;
- · fund spread accounts in connection with securitizations;
- $\cdot\,$  satisfy working capital requirements and pay operating expenses;
- · pay taxes; and
- · pay interest expense.

To mitigate the effects of our difficulties in obtaining financing on acceptable terms, we have materially reduced our acquisitions of automobile contracts, and have refrained from attempting to conduct securitization transactions on terms that we believe would be too burdensome to be prudent. We continue to pay our operating expenses, taxes and interest expense, and to satisfy our working capital requirements. However, there can be no assurance of our continued ability to do so.

### We have substantial indebtedness.

We have and will continue to have a substantial amount of indebtedness. At June 30, 2010 and December 31, 2009, we had approximately \$828.8 million and \$1,014.8 million, respectively, of debt outstanding. Such debt consisted, as of December 31, 2009, primarily of \$904.8 million of securitization trust debt, and also included \$4.9 million of warehouse indebtedness, \$56.9 million of residual interest financing, \$26.1 million of securid debt and \$22.0 million of warehouse indebtedness, \$48.8 million of securitization trust debt, and also included \$29.4 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of warehouse indebtedness, \$48.8 million of residual interest financing, \$26.7 million of warehouse indebtedness, \$48.8 million of warehouse inde

Our substantial indebtedness could adversely affect our financial condition by, among other things:

- $\boldsymbol{\cdot}$  increasing our vulnerability to general adverse economic and industry conditions;
- · requiring us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing amounts available for working capital, capital expenditures and other general corporate purposes;
- · limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
- $\cdot\,$  placing us at a competitive disadvantage compared tour competitors that have less debt; and
- · limiting our ability to borrow additional funds.

Although we believe we are able to service and repay such debt, there is no assurance that we will be able to do so. If we do not generate sufficient operating profits, our ability to make required payments on our debt would be impaired. Failure to pay our indebtedness when due could have a material adverse effect.

If an increase in interest rates results in a decrease in our cash flow from excess spread, our results of operations may be impaired.

Our profitability is largely determined by the difference, or "spread," between (i) the interest rates payable under our warehouse credit facilities and on the asset-backed securities issued in our securitizations, or payable in any alternate permanent financing transactions, and (ii) the effective interest rate received by us on the automobile contracts that we acquire. Disruptions in the market for asset-backed securities observed over the past several years have resulted in an increase in the interest rates we paid on the asset-backed securities that we issued in our most recent securitization, as compared with prior transactions, and may result in any future transactions involving comparably high (or higher) interest rates payable by us. Although we have attempted to offset increases in our cost of funds by increasing fees we charge to dealers when purchasing contracts and by requiring higher interest rates on contracts we purchase, there can be no assurance that such price increases on our part will fully offset increases in interest we pay to finance our managed portfolio.

In addition to the interest rates payable in our financing transactions, there are other factors that affect our ability to manage interest rate risk. Specifically, we are subject to interest rate risk during the period between when automobile contracts are purchased from dealers and when such contracts are sold and financed in a securitization or any alternate permanent financing transaction. Interest rates on our warehouse credit facilities is likely to increase while the interest reates on one automobile contracts are fixed. Therefore, if interest rates increase, the interest we must pay to the lenders under our warehouse credit facilities is likely to increase while the interest realized by us from those warehoused automobile contracts remains the same, and thus, during the warehousing period, the excess spread cash flow received by us would likely decrease. Additionally, contracts warehoused and then securitized during a rising interest rate environment may result in less excess spread cash flow realized by us under those securitizations as, historically, our securitization facilities pay interest to security holders on a fixed rate basis set at prevailing interest rates at the time of the closing of the securitization, which may be several months after the securitized contracts were originated and entered the warehouse, while our customers pay fixed rates of interest on the contracts, set at the time they purchase the underlying vehicles. A decrease in excess spread cash flow could adversely affect our earnings and cash flow.

To mitigate, but not eliminate, the short-term risk relating to interest rates payable by us under the warehouse facilities, we have generally held automobile contracts in the warehouse credit facilities for less than four months. The disruptions in the market for asset-backed securities issued in securitizations have caused us to lengthen that period, which has reduced the effectiveness of this mitigation strategy. To mitigate, but not eliminate, the long-term risk relating to interest rates payable by us in securitizations, we have in the past, and intend to continue to, structure some of our securitizations to include pre-funding structures, whereby the amount of securitization in amount of contracts initially sold into the securitization. In pre-funding, the proceeds from the pre-funded portion are held in a n escrow account until we sell the additional contracts into the securitization in amounts up to the balance of the pre-funded secrow account. In pre-funded securitizations, we effectively lock in our borrowing costs with respect to the contracts we subsequently sell into the securitization. However, we incur an expense in pre-funded securitizations equal to the difference between the money market yields earned on the proceeds held in escrow prior to subsequent delivery of contracts and the interest rate paid on the securitization. The amount of such expense may vary. Despite these mitigation strategies, an increase in prevailing interest rates would cause us to receive less excess spread cash flows on automobile contracts, and thus could adversely affect our earnings and cash flows.

We May Have Rescission Liability in Connection with Offers and Sales of Our Renewable Unsecured Subordinated Notes to Certain Purchasers

We filed a registration statement on Form S-2 with respect to our renewable unsecured subordinated notes on January 7, 2005 and subsequently filed amendments to such registration statement on April 13, May 2, and May 20, 2005 and April 11, 2006 (such registration statement, as so amended, the "Former Registration Statement."). We recently discovered that, under a rule of the SEC, we are no longer permitted to offer and sell our renewable unsecured subordinated notes in reliance on the Former Registration Statement. Consequently, purchasers who acquired such notes during the twelve-month period ending June 30, 2010 may have a statutory right to recining their purchases. As a result, we could be required to repurchase some or all of such notes at the original sale price plus statutory interest, less the amount of any income received by the purchasers. From July 1, 2009 to June 30, 2010, we sold a total of \$4.2 million of notes, including renewals of previously sold notes, but excluding notes that we have repaid.

#### Forward-Looking Statement

Discussions of certain matters contained in this report may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Exchange Act, and as such, may involve risks and uncertainties. These forward-looking statements relate to, among other things, expectations of the business environment in which we operate, projections of future performance, perceived opportunities in the market and statements regarding our mission and vision. You can generally identify forward-looking statements containing the words "will," "would," "believe," "may," "could," "expect," "anticipate," "intend," "estimate," "assume" or other similar expressions. Our actual results, performance and achievements may differ materially from the results, performa nce and achievements expressed or implied in such forward-looking statements. The discussion under "Risk Factors" identifies some of the factors that might cause such a difference, including the following:

- · changes in general economic conditions;
- · our ability or inability to obtain necessary financing
- · changes in interest rates;
- $\cdot\,$  our ability to generate sufficient operating and financing cash flows;
- · competition;
- · level of future provisioning for receivables losses; and
- regulatory requirements.

Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Actual results may differ from expectations due to many factors beyond our ability to control or predict, including those described herein, and in documents incorporated by reference in this report. For these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

We undertake no obligation to publicly update any forward-looking information. You are advised to consult any additional disclosure we make in our periodic reports filed with the SEC. See "Where You Can Find More Information" and "Documents Incorporated by Reference."

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended June 30, 2010, we purchased a total of 269,272 shares of our common stock, as described in the following table:

## **Issuer Purchases of Equity Securities**

				Total Number of	Appro	ximate Dollar
	Total			Shares Purchased as	Value	of Shares that
	Number of	I	Average	Part of Publicly	May Ye	t be Purchased
	Shares	P	rice Paid	Announced Plans or	Unde	r the Plans or
Period(1)	Purchased	р	er Share	Programs	P	rograms
April 2010	146,415	\$	1.86	146,415	\$	406,877
May 2010	122,857		1.87	122,857	\$	177,714
June 2010	-		-	-	\$	177,714
Total	269,272	\$	1.86	269,272		

(1) Each monthly period is the calendar month.

## Item 6. Exhibits

The Exhibits listed below are filed with this report.

Instruments defining the rights of holders of long-term debt of certain consolidated subsidiaries of the registrant are omitted pursuant to the exclusion set forth in subdivisions (b)(iv)(iii)(A) and (b) (v) of Item 601 of Regulation S-K (17 CFR 229.601). The registrant agrees to provide copies of such instruments to the United States Securities and Exchange Commission upon request. Rule 13a-14(a) Certification of the Chief Executive Officer of the registrant.

Rule 13a-14(a) Certification of the Chief Financial Officer of the registrant. 4.14

31.1 31.2 32

Section 1350 Certifications.\*

<sup>\*</sup> These Certifications shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liability of that section. These Certifications shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the registration statement specifically states that such Certifications are incorporated therein.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSUMER PORTFOLIO SERVICES, INC. (Registrant)

Date: August 16, 2010

By: /s/ CHARLES E. BRADLEY, JR. Charles E. Bradley, Jr. President and Chief Executive Officer (Principal Executive Officer)

Date: August 16, 2010

By: /s/ JEFFREY P. FRITZ Jeffrey P. Fritz Senior Vice President and Chief Financial Officer (Principal Financial Officer)

#### CERTIFICATION

- I, Charles E. Bradley, Jr., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Consumer Portfolio Services, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the period presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2010

/s/ CHARLES E. BRADLEY, JR.

Charles E. Bradley, Jr. Chief Executive Officer

### CERTIFICATION

I. Jeffrey P. Fritz, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Consumer Portfolio Services, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the period presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 16, 2010

/s/ JEFFREY P. FRITZ

Jeffrey P. Fritz. Chief Financial Officer

### Certification Pursuant To

18 U.S.C. Section 1350.

As Adopted Pursuant To

## Section 906 of The Sarbanes-Oxley Act Of 2002

In connection with the Quarterly Report on Form 10-Q of Consumer Portfolio Services, Inc. (the "Company") for the quarterly period ended June 30, 2010, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Charles E. Bradley, Jr., as Chief Executive Officer of the Company, and Jeffrey P. Fritz, as Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 16, 2010

/s/ CHARLES E. BRADLEY, JR. Charles E. Bradley, Jr. Chief Executive Officer

/s/ JEFFREY P. FRITZ
Jeffrey P. Fritz
Chief Financial Officer

This certification accompanies each Report pursuant to § 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of §18 of the Securities Exchange Act of 1934, as amended.

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.